

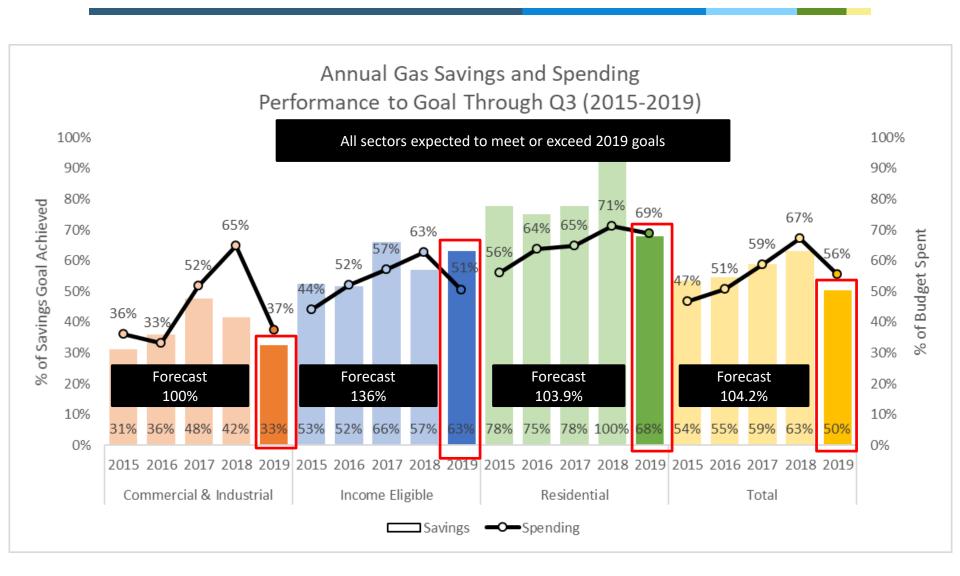
# Consultant Team Review of 2019 Third Quarter Results

Presented By: EERMC Consultant Team

Date: November 21, 2019

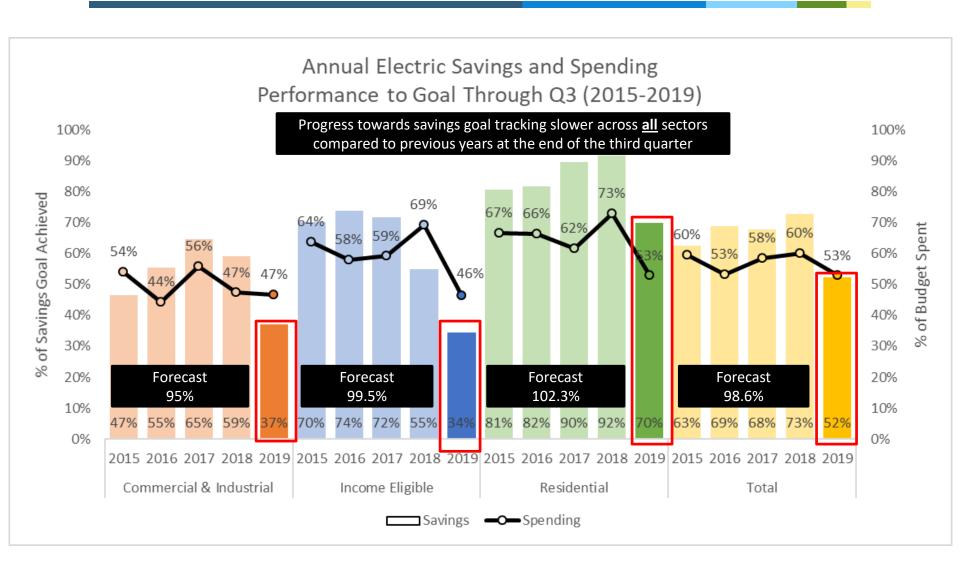


#### Gas Performance

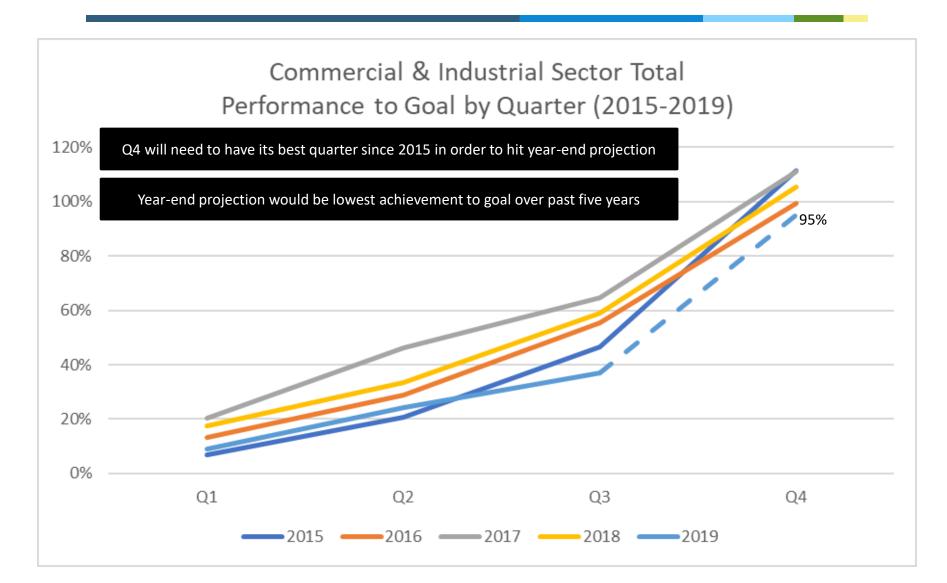




#### Electric Performance



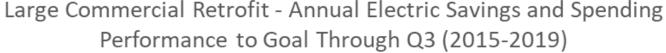


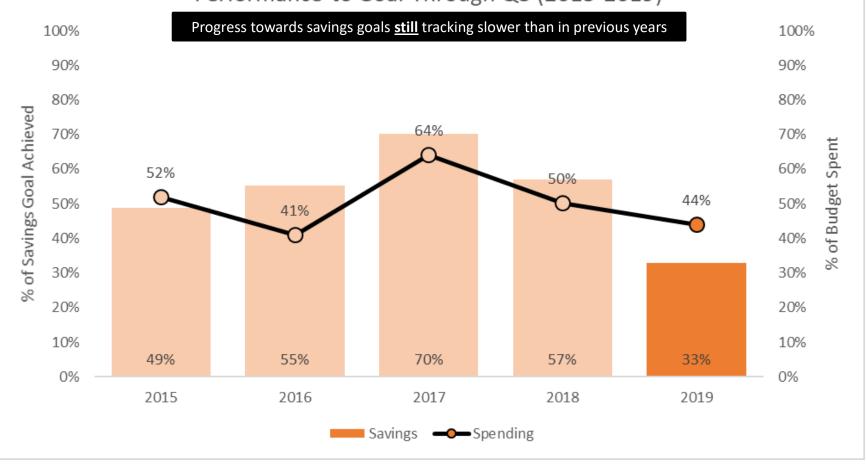




37.5% of Total Portfolio

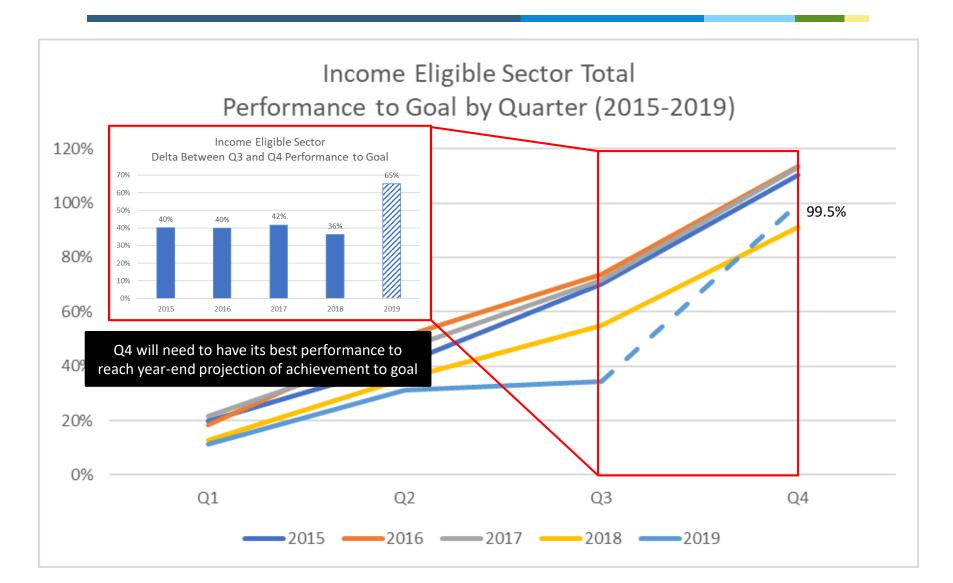
76.0% of Sector Portfolio



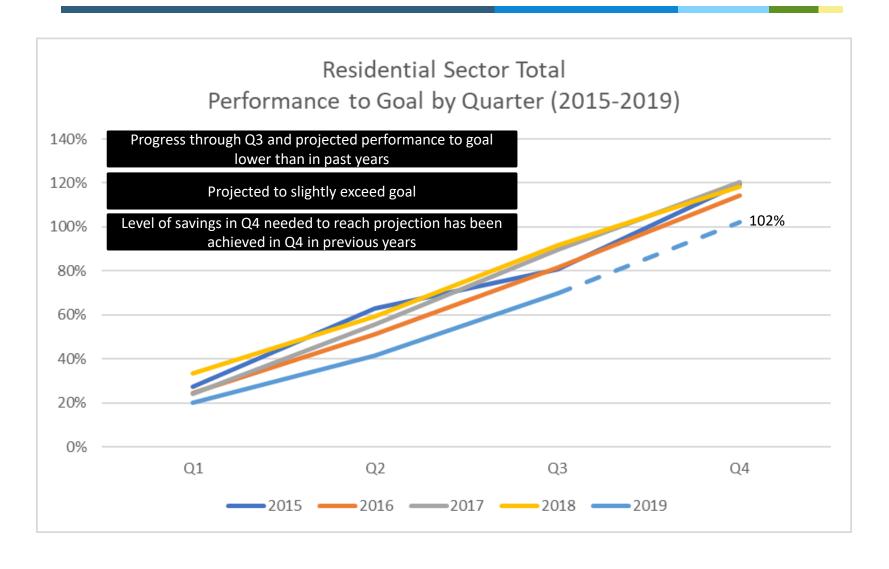




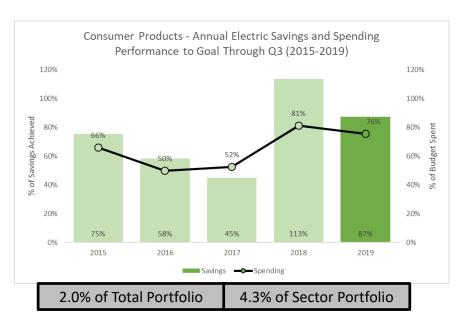
## Electric Income Eligible Programs

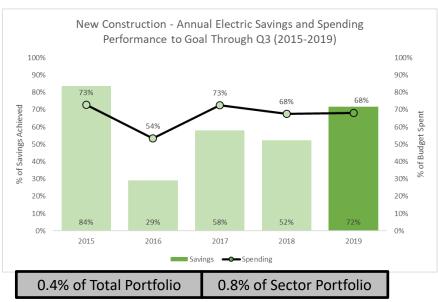












Consumer Products and New Construction Programs doing well

New Construction savings likely underreported

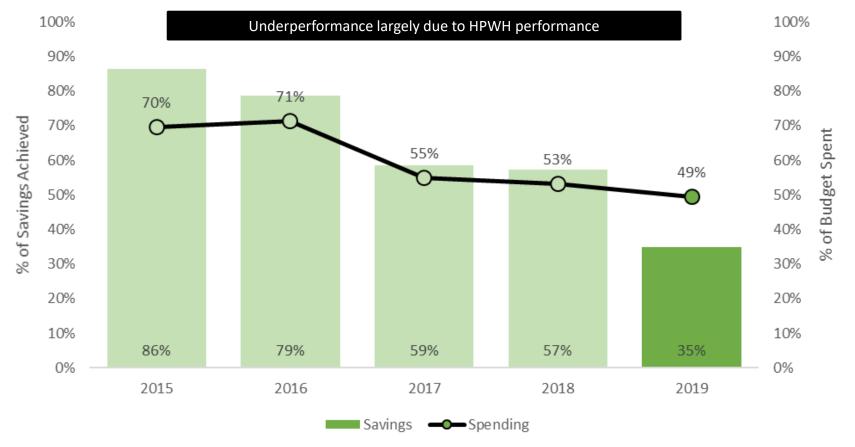
Combined, these programs only make up ~5% of Residential Portfolio



1.4% of Total Portfolio

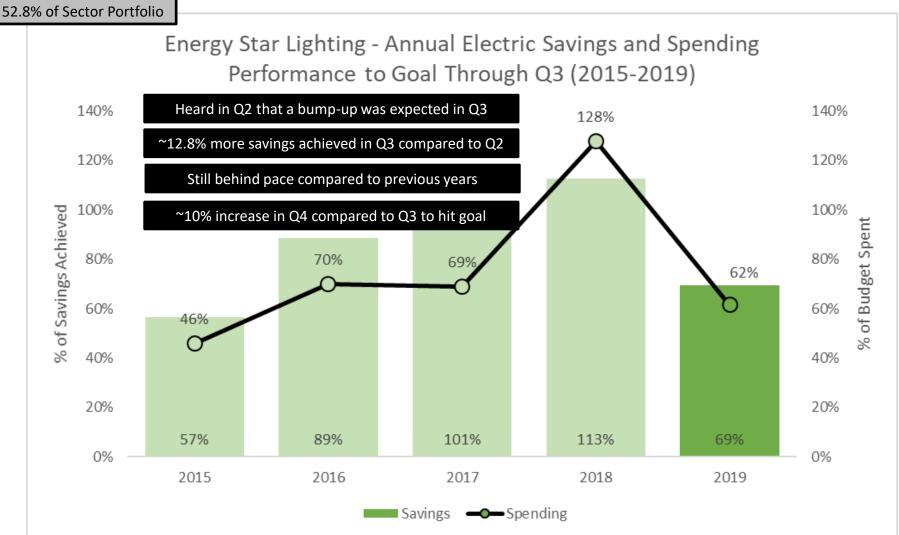
3.0% of Sector Portfolio







24.9% of Total Portfolio

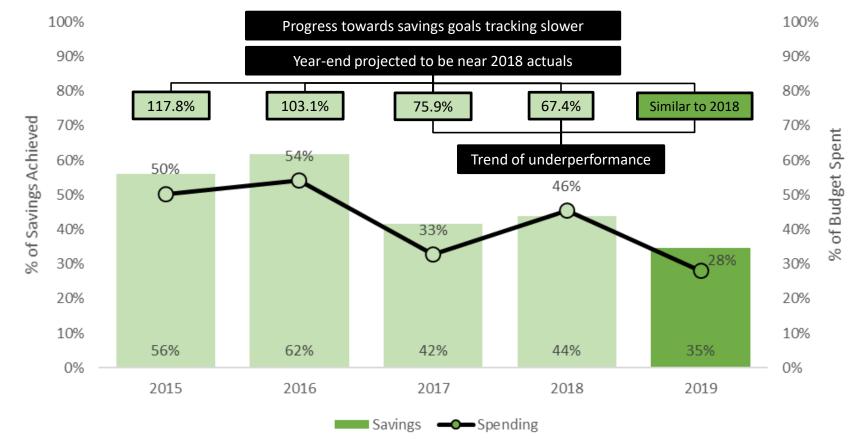




1.8% of Total Portfolio

3.9% of Sector Portfolio

EnergyWise Multifamily (5+ Units) - Annual Electric Savings and Spending Performance to Goal Through Q3 (2015-2019)

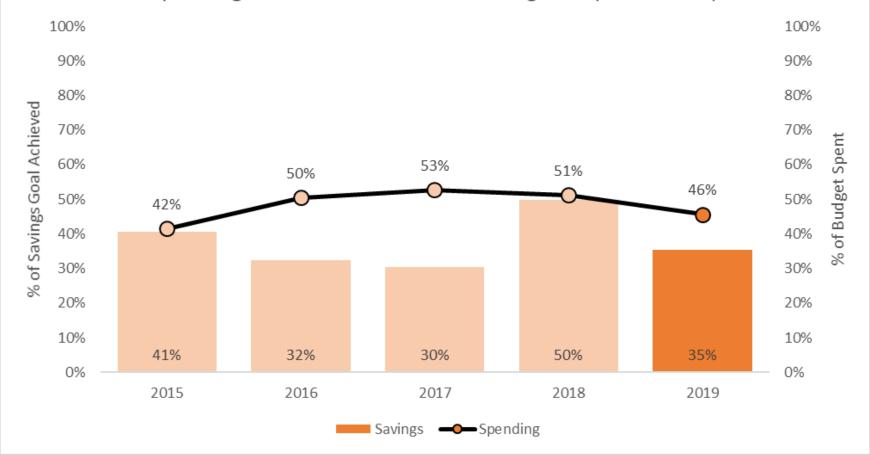




5.6% of Total Portfolio

11.3% of Sector Portfolio

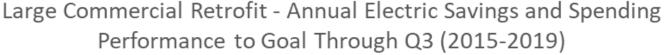


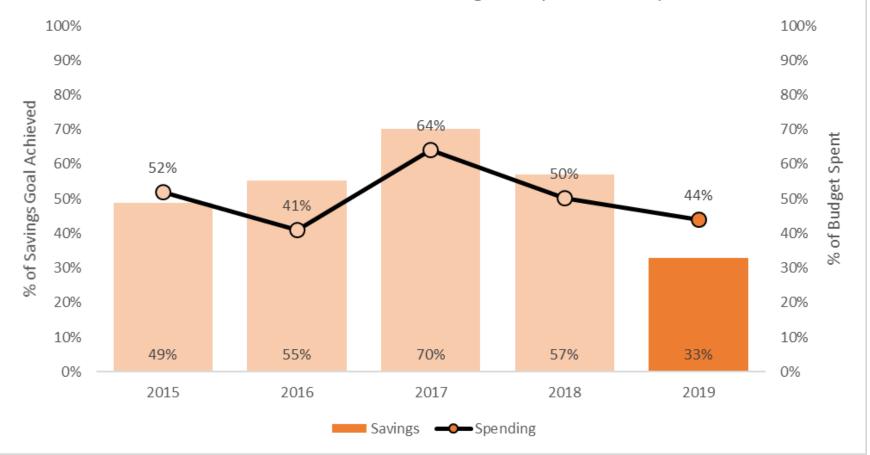




37.5% of Total Portfolio

76.0% of Sector Portfolio

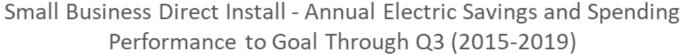


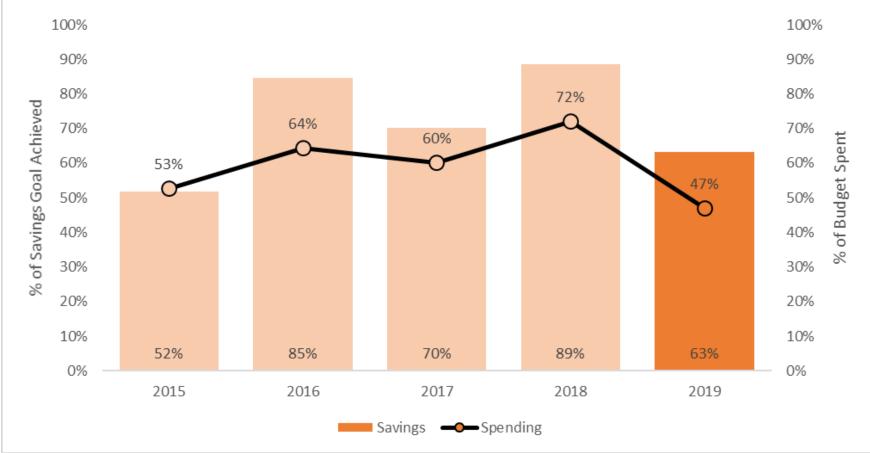




6.2% of Total Portfolio

12.7% of Sector Portfolio

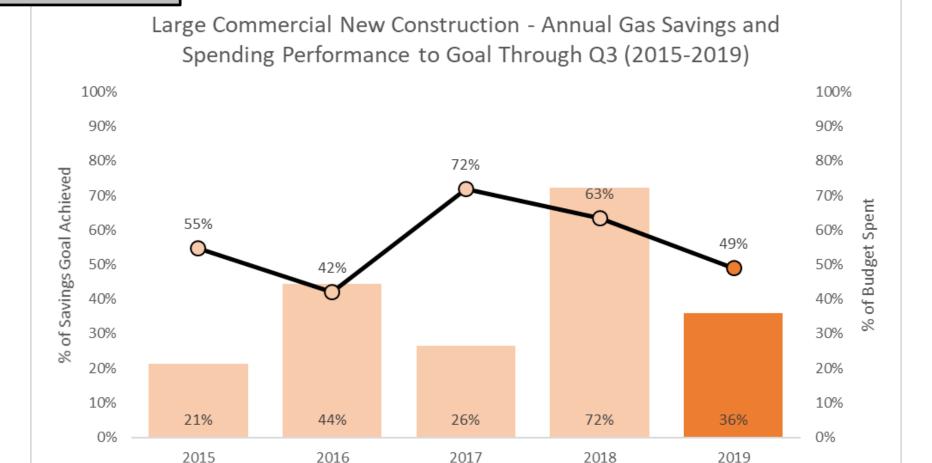






9.8% of Total Portfolio

20.2% of Sector Portfolio



Savings ——Spending

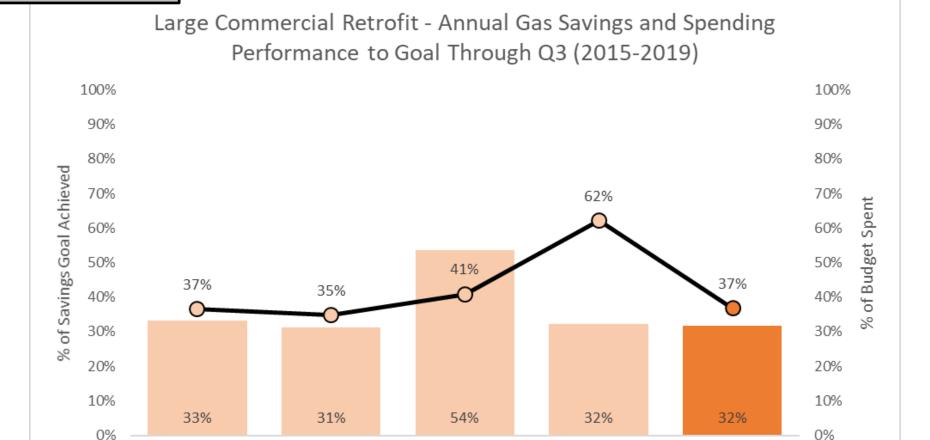


35.8% of Total Portfolio

73.5% of Sector Portfolio

2015

2016



2017

Savings ——Spending

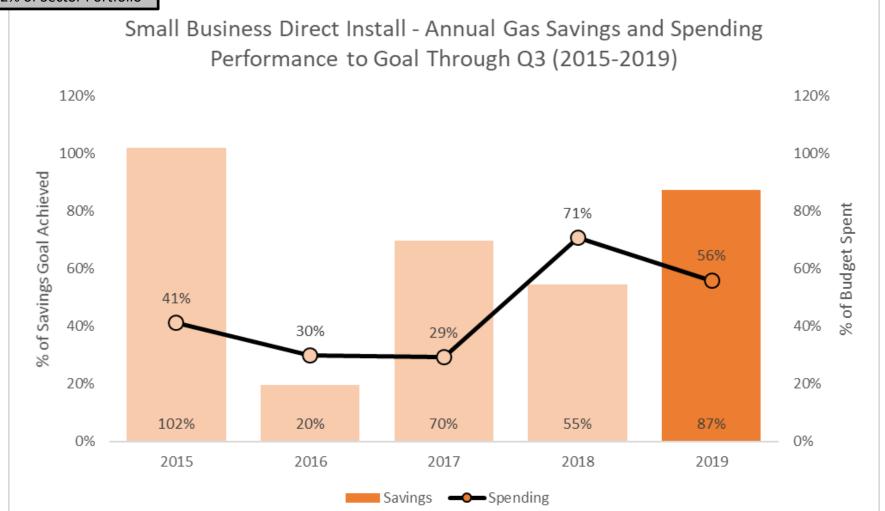
2018

2019



0.6% of Total Portfolio

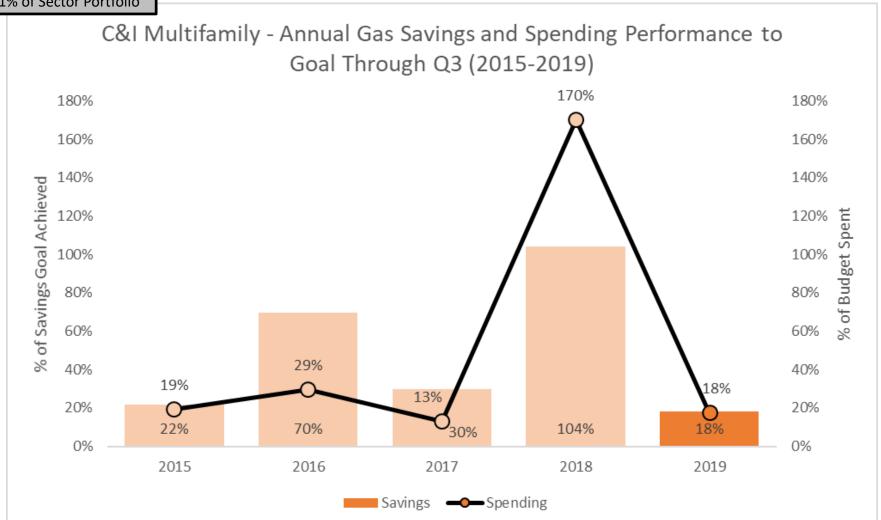
1.2% of Sector Portfolio





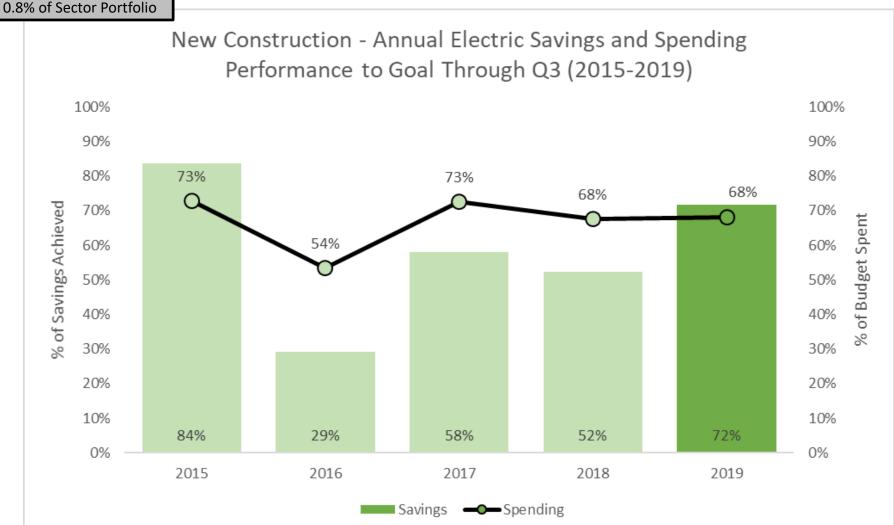
2.5% of Total Portfolio

5.1% of Sector Portfolio





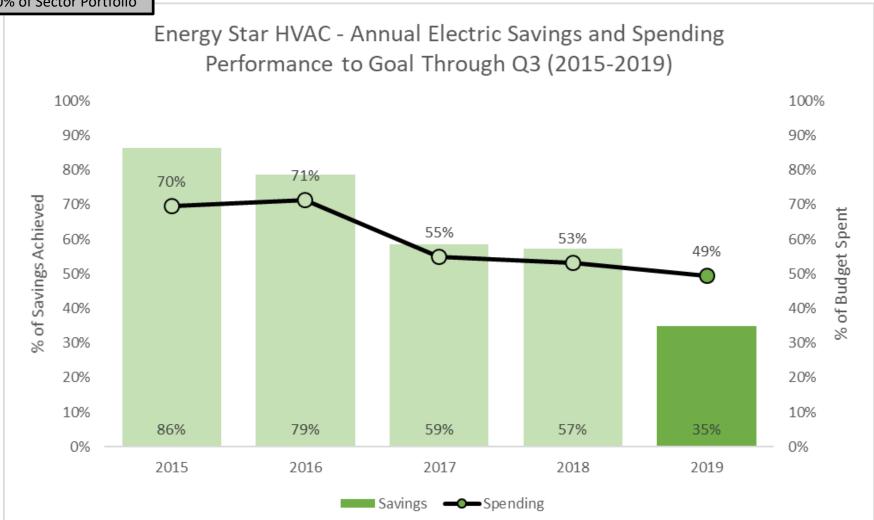
0.4% of Total Portfolio





1.4% of Total Portfolio

3.0% of Sector Portfolio

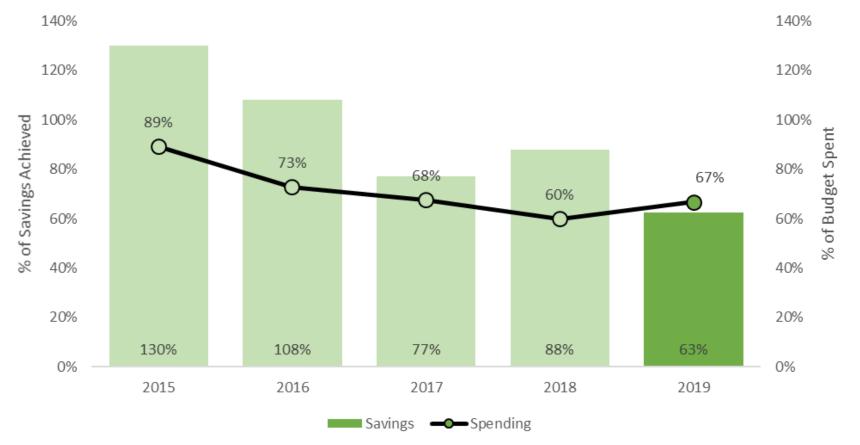




4.2% of Total Portfolio

8.9% of Sector Portfolio

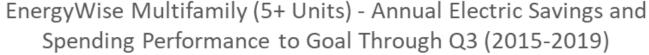


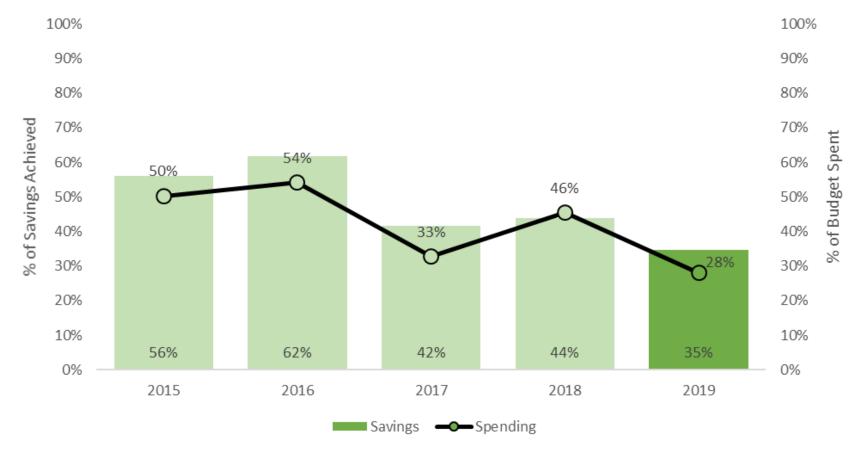




1.8% of Total Portfolio

3.9% of Sector Portfolio

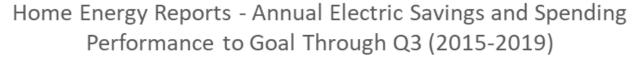


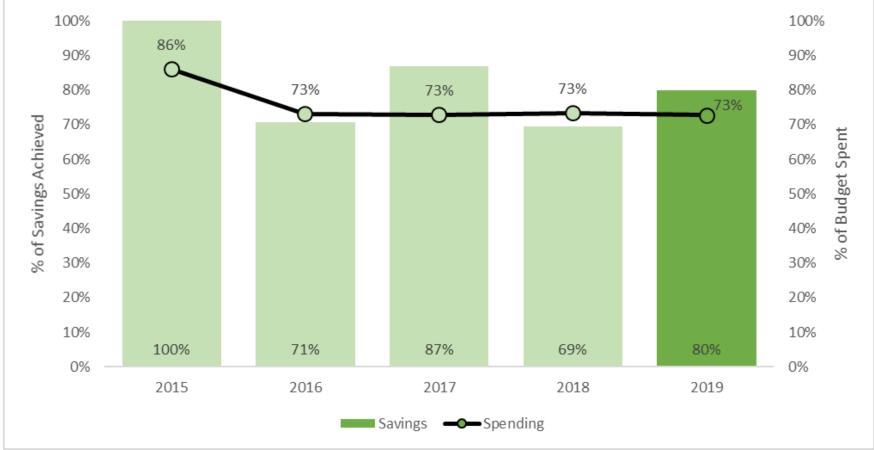




12.4% of Total Portfolio

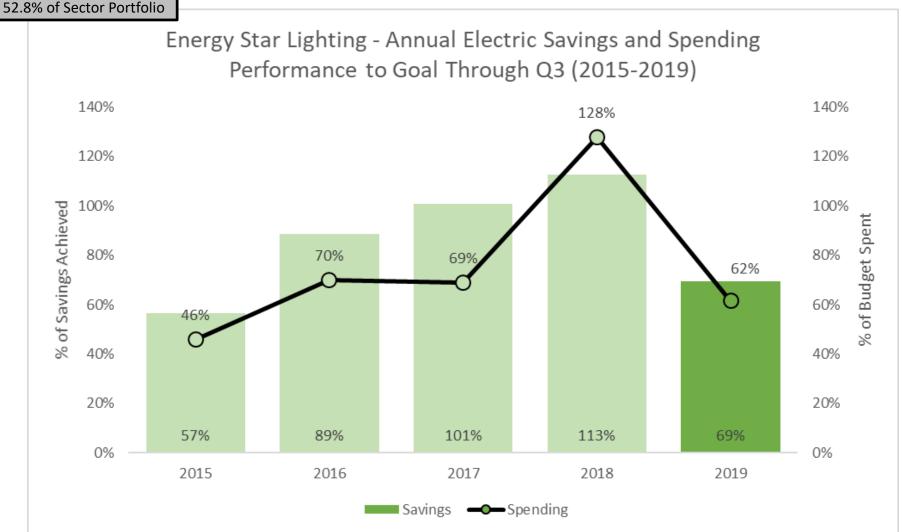
26.3% of Sector Portfolio







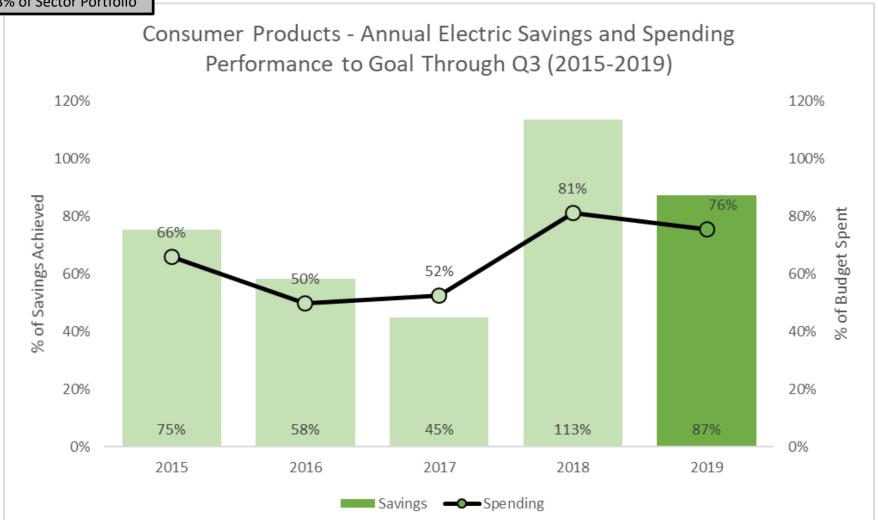
24.9% of Total Portfolio





2.0% of Total Portfolio

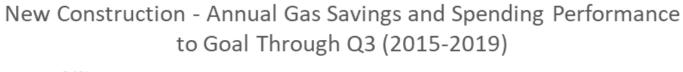
4.3% of Sector Portfolio

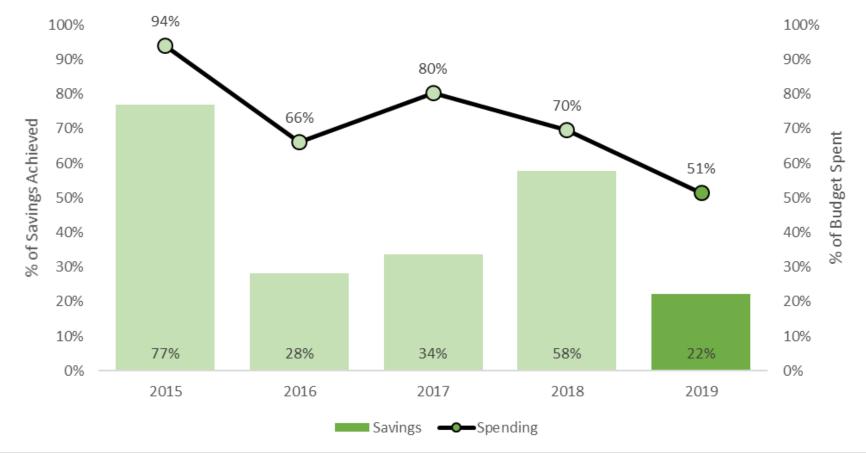




1.1% of Total Portfolio

2.5% of Sector Portfolio

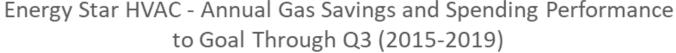


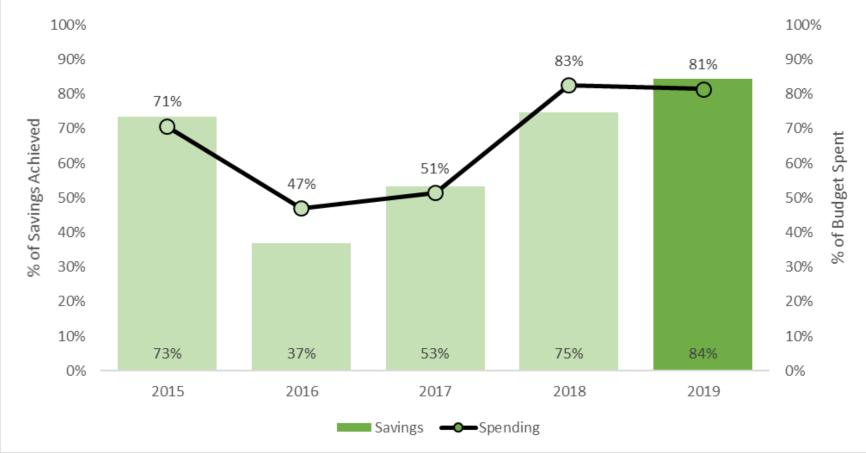




6.5% of Total Portfolio

14.6% of Sector Portfolio



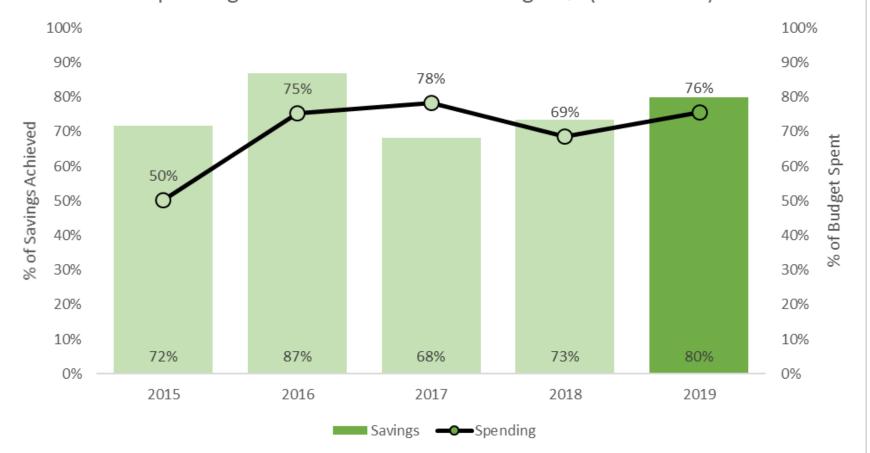




6.4% of Total Portfolio

14.5% of Sector Portfolio

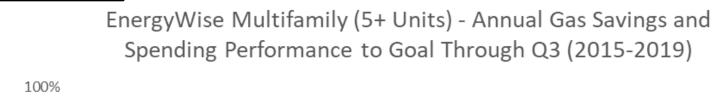


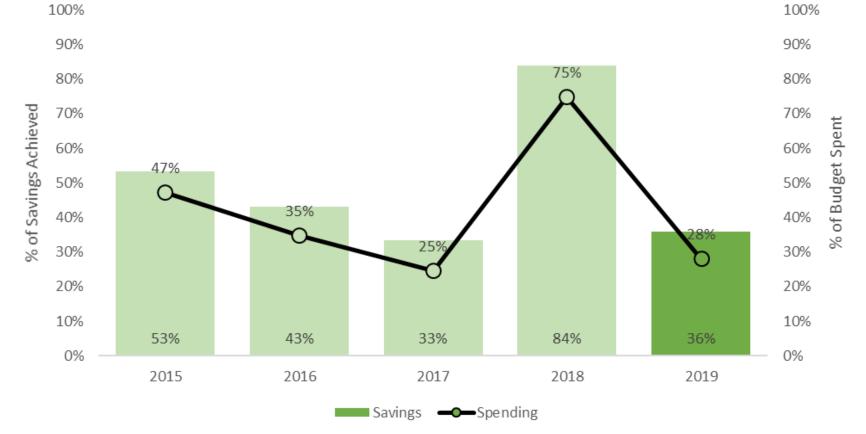




3.7% of Total Portfolio

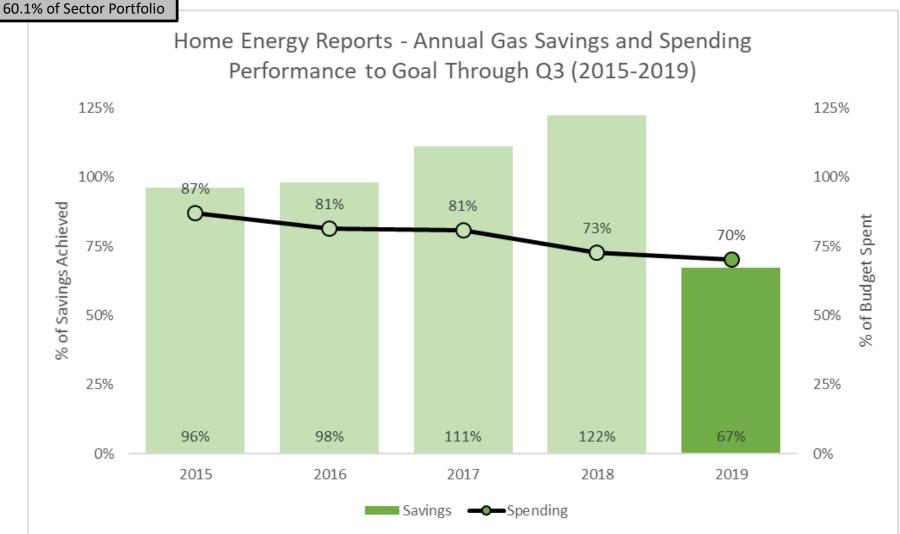
8.4% of Sector Portfolio







26.7% of Total Portfolio



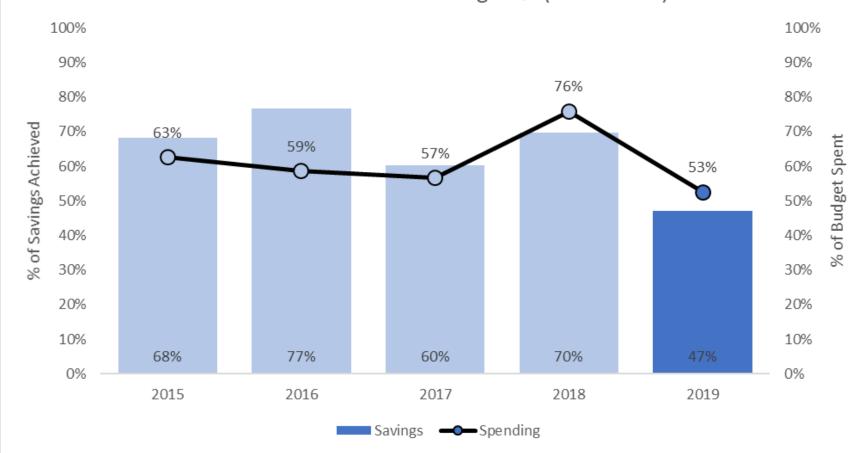


## Electric Income Eligible Programs

1.9% of Total Portfolio

53.8% of Sector Portfolio





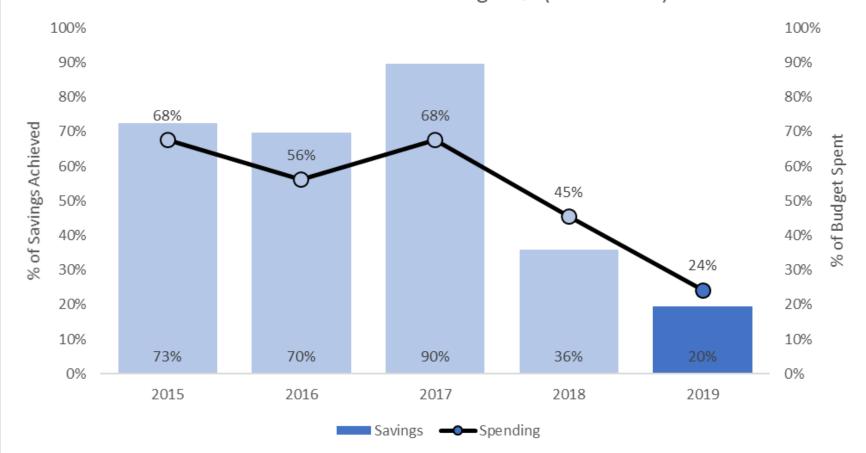


## Electric Income Eligible Programs

1.7% of Total Portfolio

46.2% of Sector Portfolio



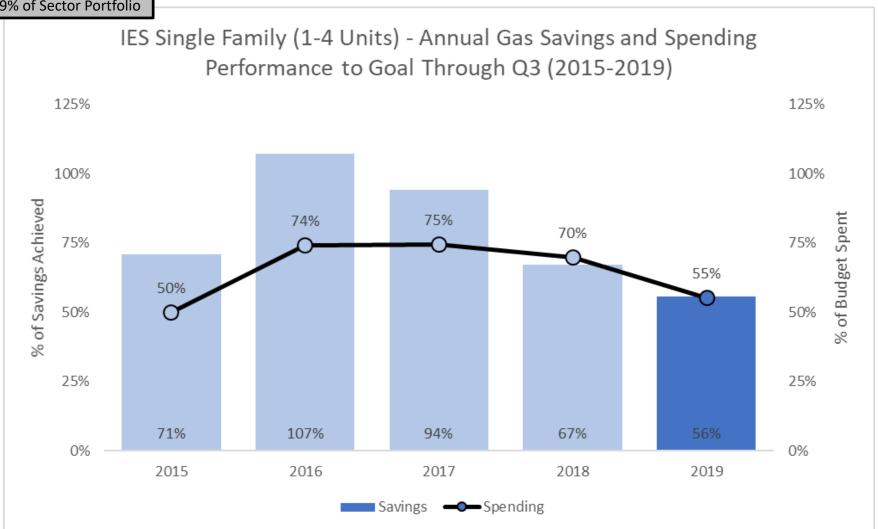




## Gas Income Eligible Programs

2.1% of Total Portfolio

30.9% of Sector Portfolio





## Gas Income Eligible Programs

4.7% of Total Portfolio

69.1% of Sector Portfolio

