

2019 Energy Efficiency Programs

Year-End Results

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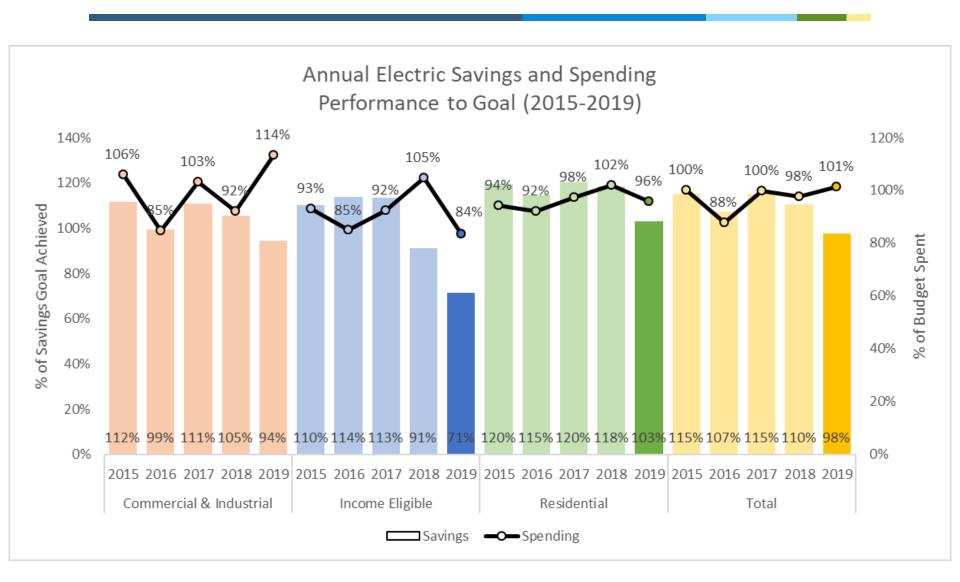


Outline

- Annual Electric and Gas Savings and Spending Performance by Sector (2015-2020)
- Differences in Reported Performance between Preliminary Year-End Data (Q4 Report) and Filed Year-End Report
- Appendix (Annual Electric and Gas Savings and Spending Performance by Program)

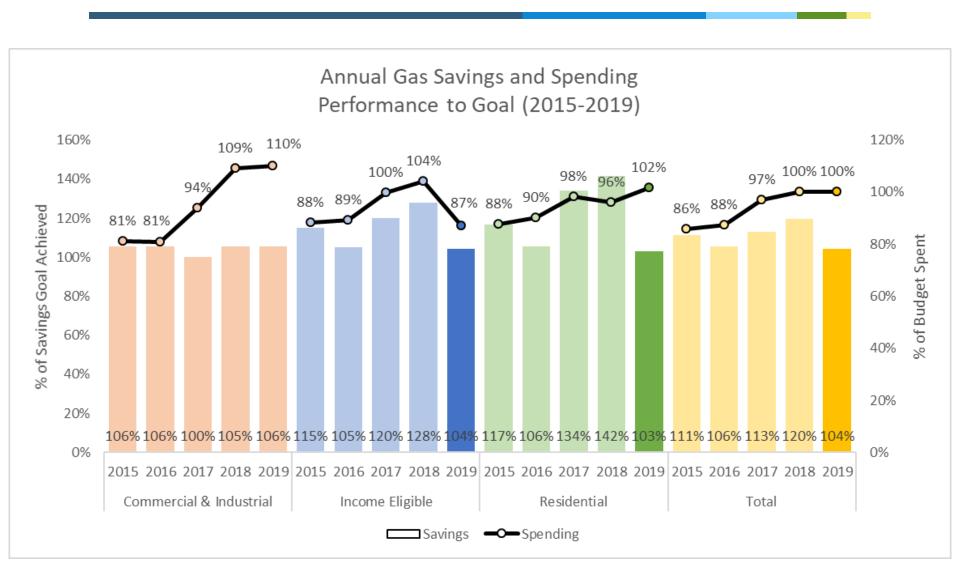


Electric Performance





Gas Performance





Differences between Q4 and Year-End (Electric Portfolio)

Annual Electric Savings (MWh)								
Sector	Program	2019 Q4	2019 Year-End	Delta	% Change			
Commercial & Industrial	Large Commercial New Construction	12,921	13,054	133	1.0%			
	Large Commercial Retrofit	65,149	65,098	-51	-0.1%			
	Small Business Direct Install	12,167	12,529	362	3.0%			
	C&I Sector Total	90,237	90,681	444	0.5%			
Income Eligible	Single Family - Income Eligible Service	2,923	2,923	0	0.0%			
	Income Eligible Multifamily	2,559	2,033	-526	-20.6%			
	IES Sector Total	5,482	4,956	-526	-9.6%			
Residential	Residential New Construction	873	873	0	0.0%			
	ENERGY STAR HVAC	2,407	2,406	-1	0.0%			
	Energy <i>Wise</i>	7,996	8,244	248	3.1%			
	EnergyWise Multifamily	1,216	1,216	0	0.0%			
	Home Energy Reports	24,938	24,938	0	0.0%			
	ENERGY STAR Lighting	51,665	51,665	0	0.0%			
	Residential Consumer Products	5,180	5,180	0	0.0%			
	Residential Sector Total	94,274	94,522	248	0.3%			
Total - All Programs		189,993	190,159	166	0.1%			

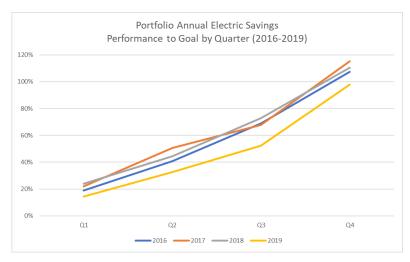


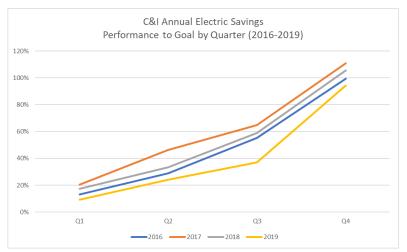
Differences between Q4 and Year-End (Gas Portfolio)

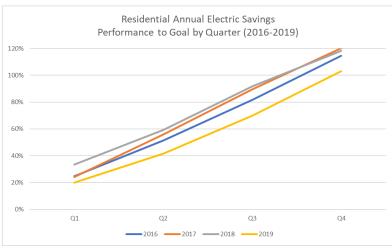
Annual Gas Savings (MMBtu)								
Sector	Program	2019 Q4	2019 Year-End	Delta	% Change			
Commercial & Industrial	Large Commercial New Construction	47,339	47,261	-78	-0.2%			
	Large Commercial Retrofit	161,814	161,814	0	0.0%			
	Small Business Direct Install	2,938	2,938	0	0.0%			
	Commercial & Industrial Multifamily	10,979	10,979	0	0.0%			
	C&I Sector Total	223,070	222,992	-78	0.0%			
Income Eligible	Single Family - Income Eligible Service	7,212	7,212	0	0.0%			
	Income Eligible Multifamily	23,719	23,719	0	0.0%			
	IES Sector Total	30,931	30,931	0	0.0%			
Residential	ENERGY STAR HVAC	33,853	35,011	1,158	3.4%			
	Energy <i>Wise</i>	32,197	33,230	1,033	3.2%			
	EnergyWise Multifamily	16,630	14,687	-1,943	-11.7%			
	Home Energy Reports	111,117	111,117	0	0.0%			
	Residential New Construction	3,499	3,499	0	0.0%			
	Residential Sector Total	197,296	197,544	248	0.1%			
Total - All Programs		451,297	451,466	169	0.0%			

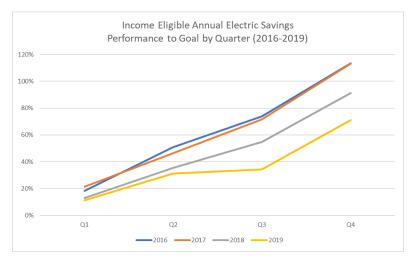


Playing Catchup in the Electric Portfolio







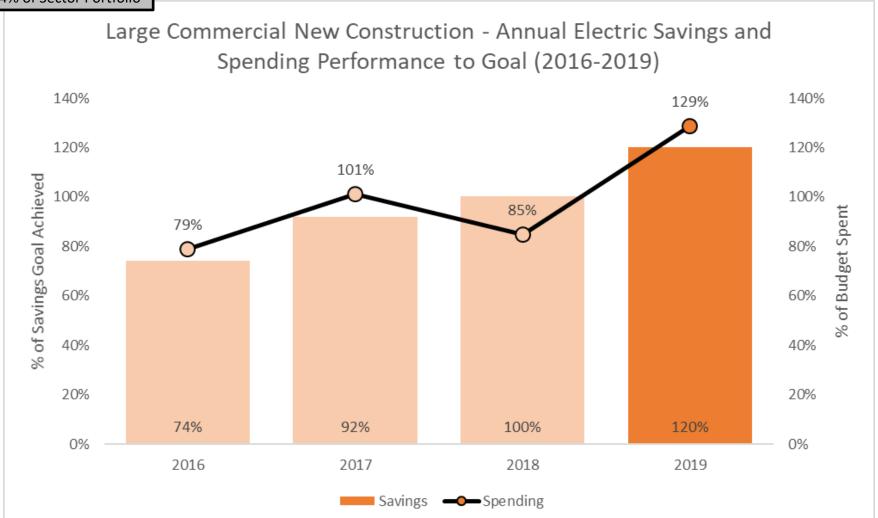




Electric C&I Programs

6.9% of Total Portfolio

14.4% of Sector Portfolio



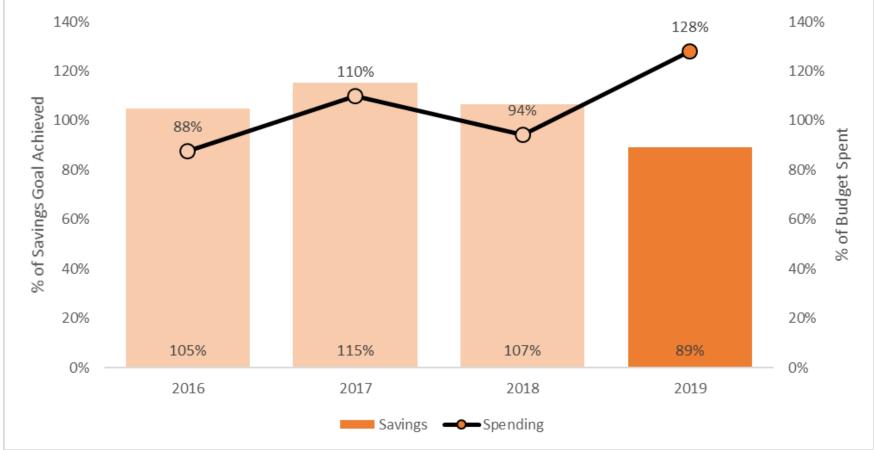


Electric C&I Programs

34.2% of Total Portfolio

71.8% of Sector Portfolio





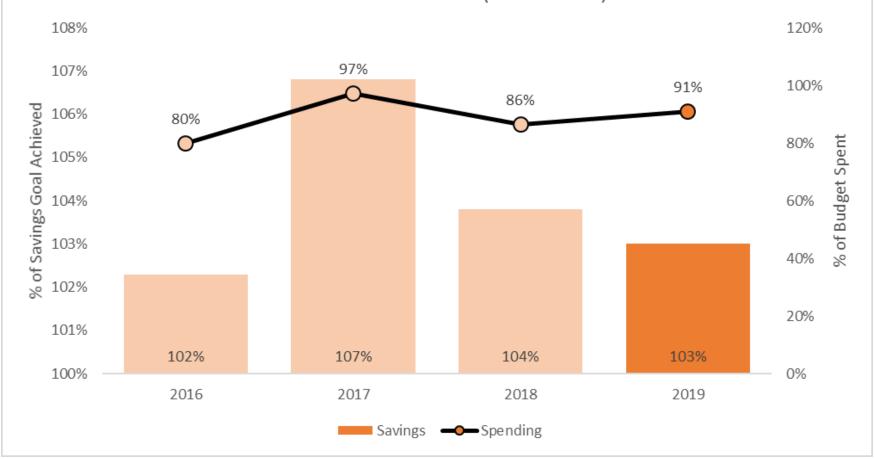


Electric C&I Programs

6.6% of Total Portfolio

13.8% of Sector Portfolio

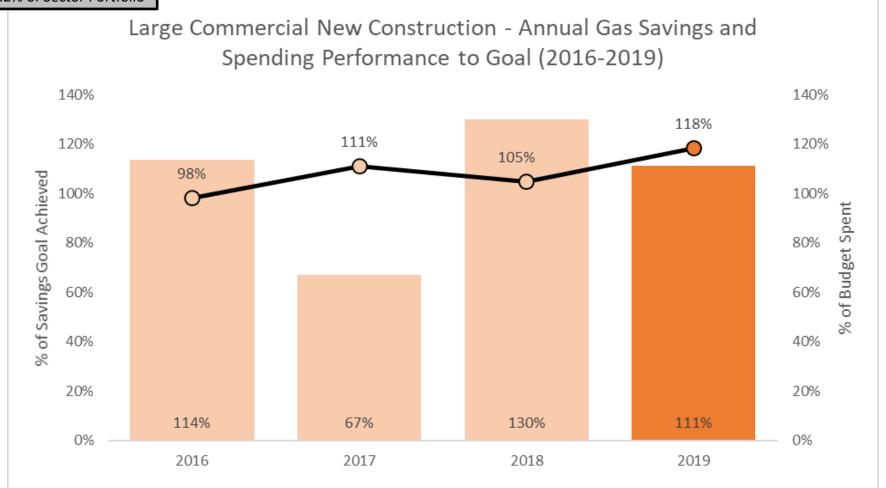






10.5% of Total Portfolio

21.2% of Sector Portfolio

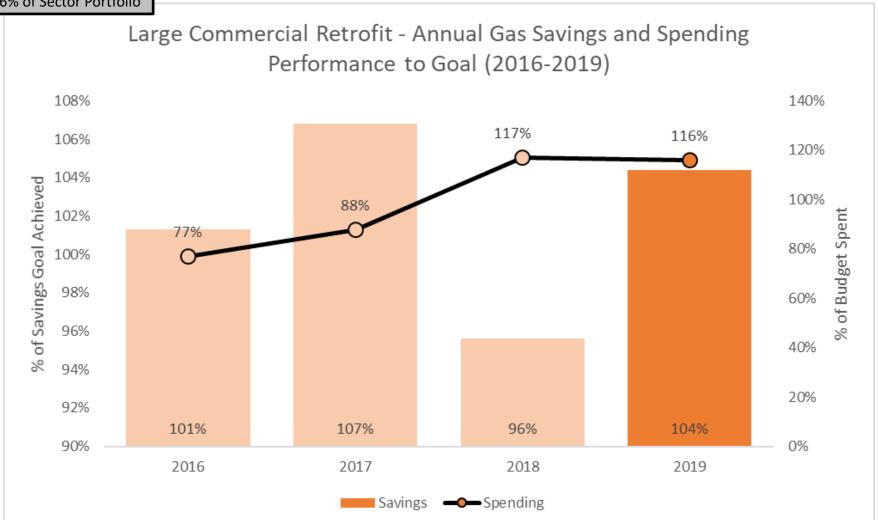


Savings ——Spending



35.8% of Total Portfolio

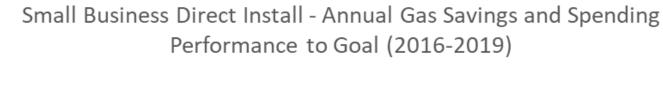
72.6% of Sector Portfolio

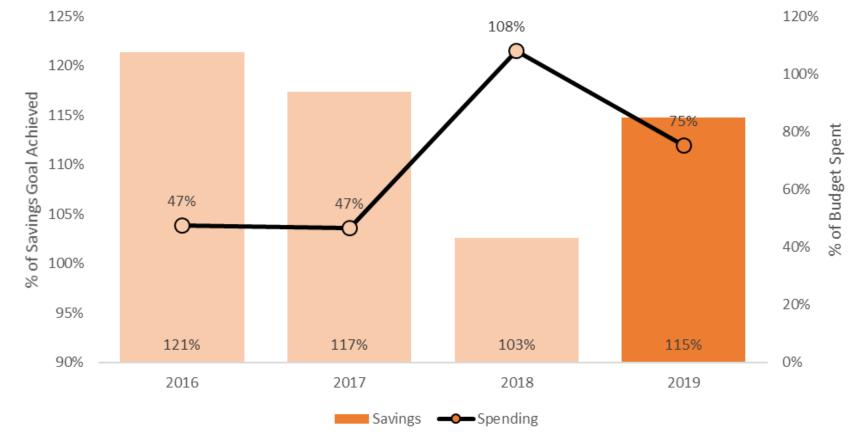




0.7% of Total Portfolio

1.3% of Sector Portfolio



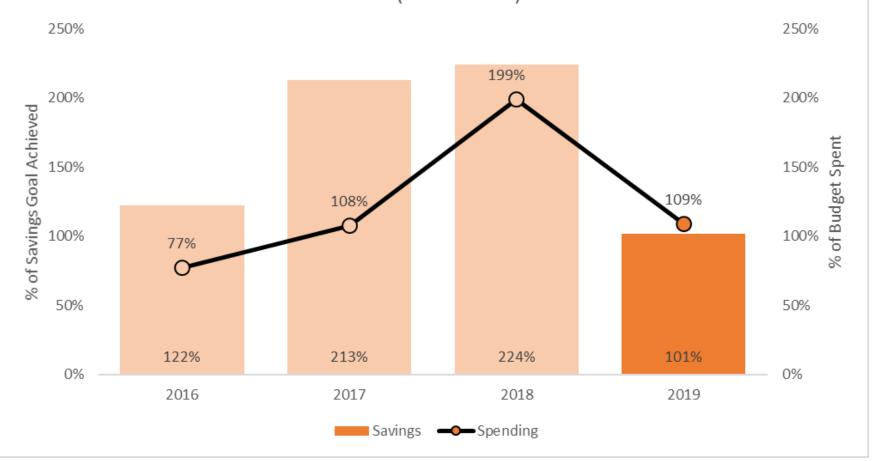




2.4% of Total Portfolio

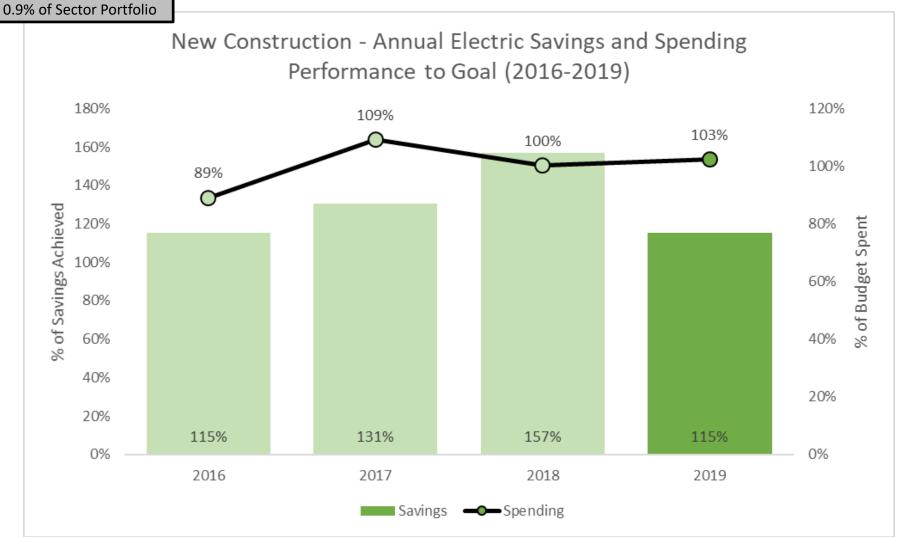
4.9% of Sector Portfolio





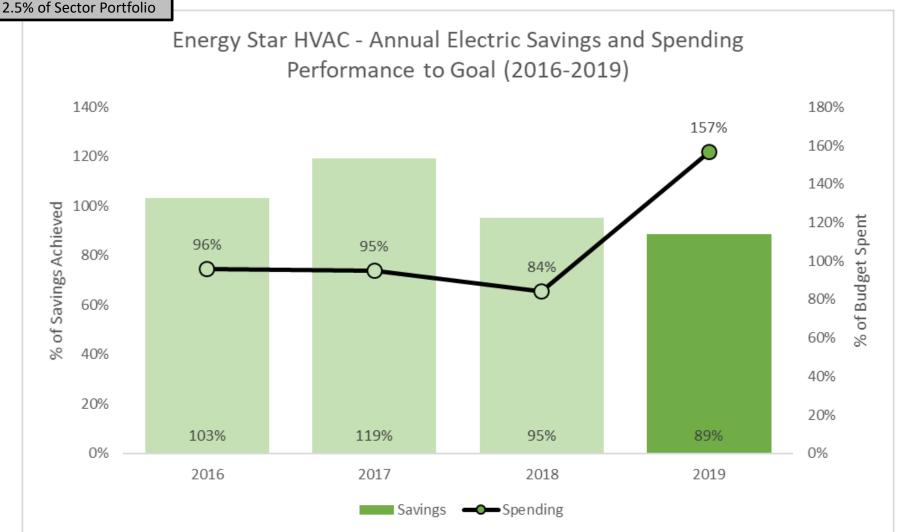


0.5% of Total Portfolio





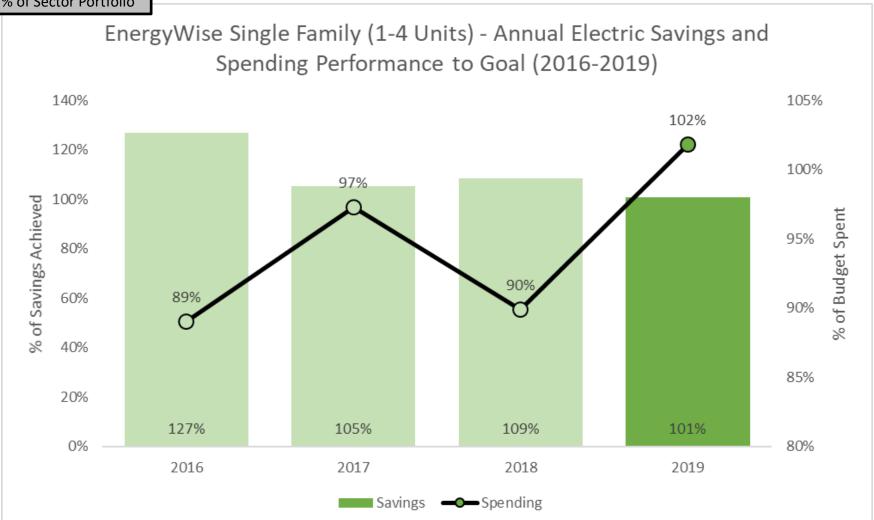
1.3% of Total Portfolio





4.3% of Total Portfolio

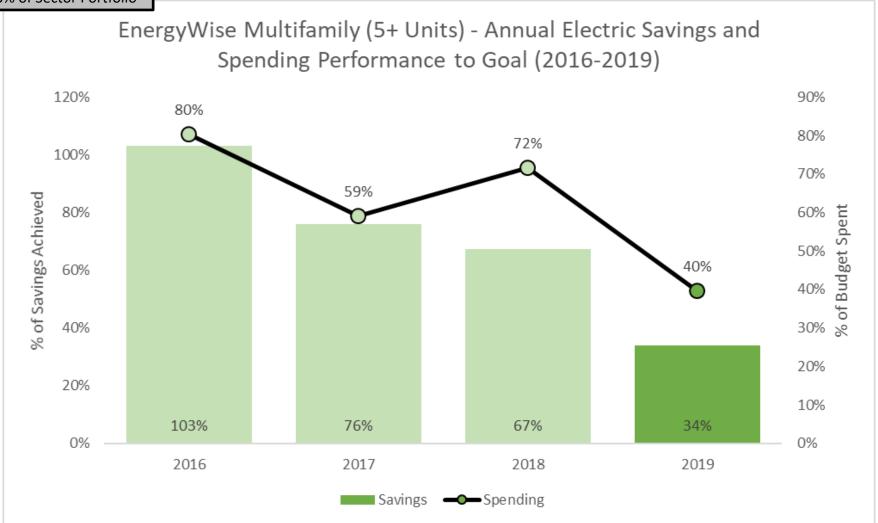
8.7% of Sector Portfolio





0.6% of Total Portfolio

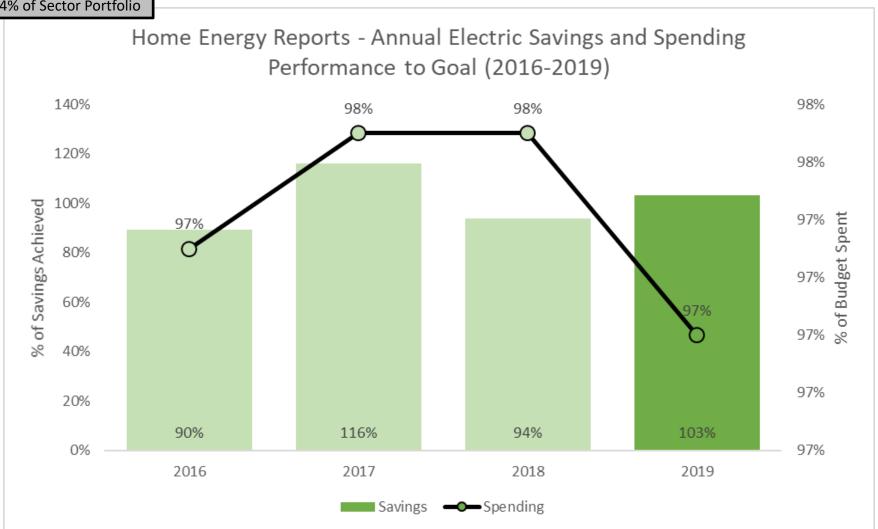
1.3% of Sector Portfolio





13.1% of Total Portfolio

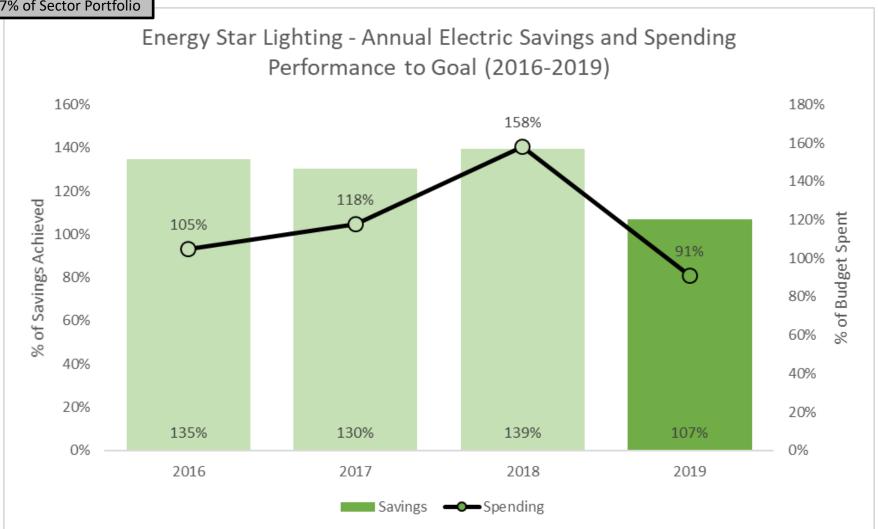
26.4% of Sector Portfolio





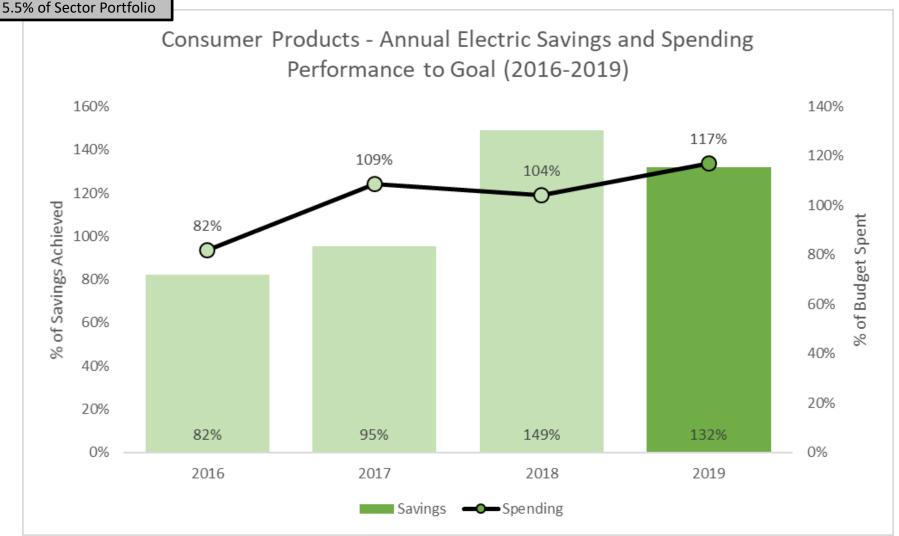
27.2% of Total Portfolio

54.7% of Sector Portfolio



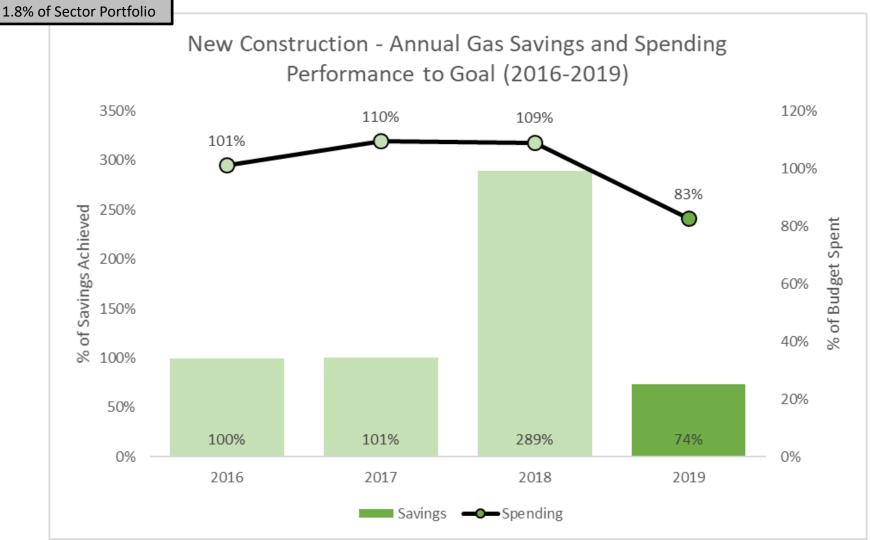


2.7% of Total Portfolio



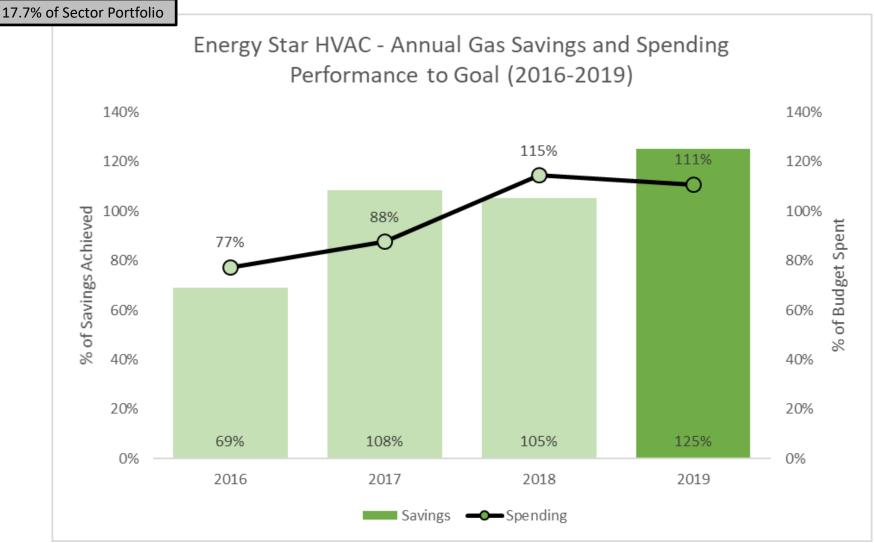


0.8% of Total Portfolio





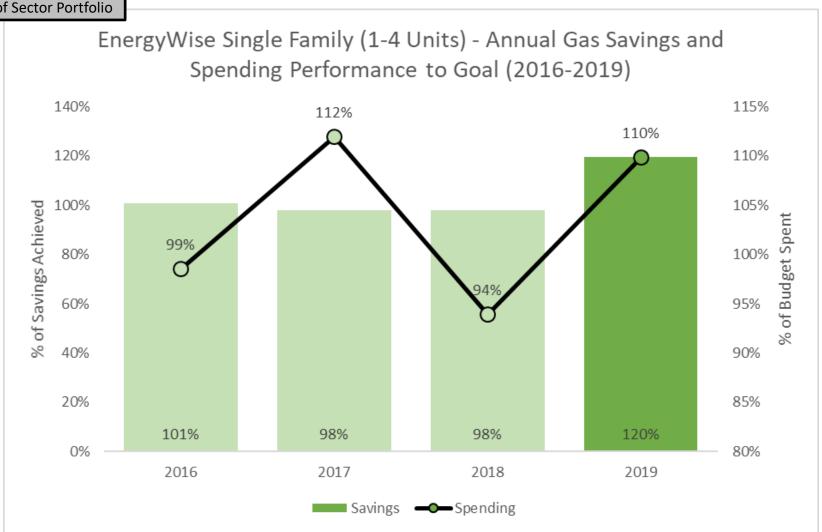
7.8% of Total Portfolio





7.4% of Total Portfolio

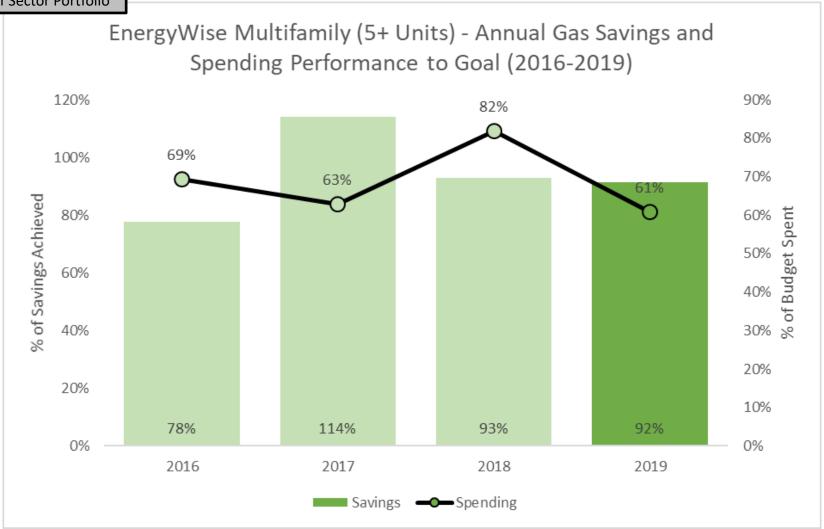
16.8% of Sector Portfolio





3.3% of Total Portfolio

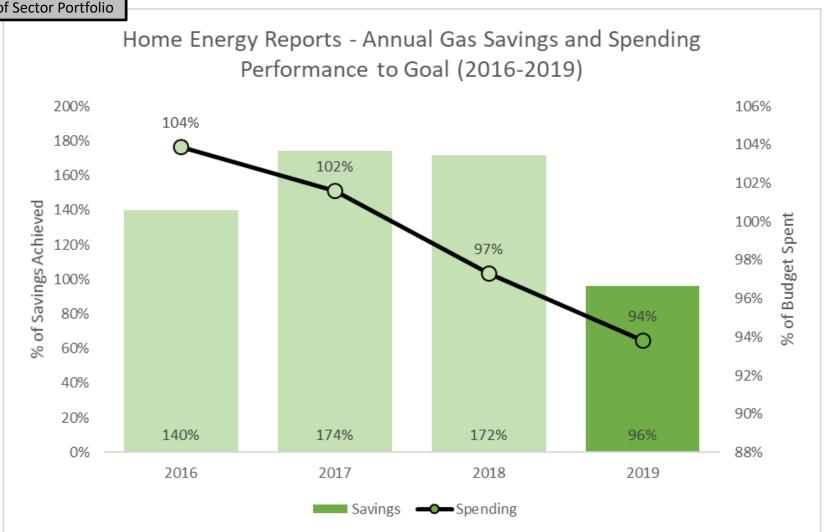
7.4% of Sector Portfolio





24.6% of Total Portfolio

56.2% of Sector Portfolio



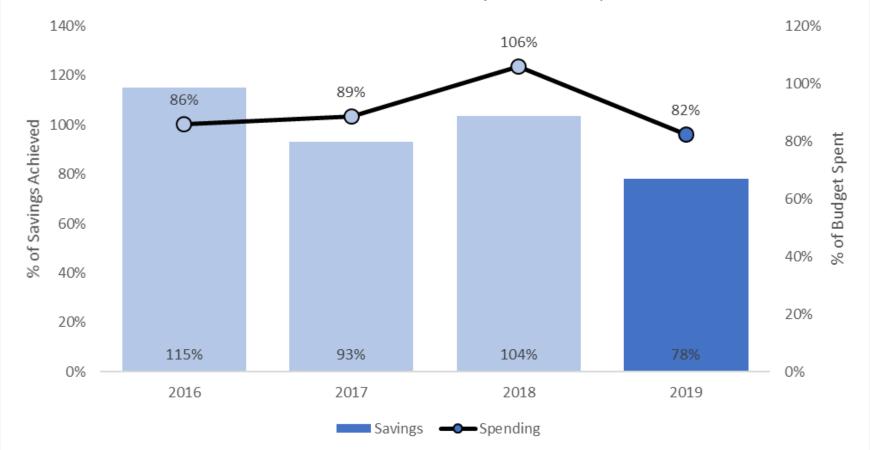


Electric Income Eligible Programs

1.5% of Total Portfolio

59.0% of Sector Portfolio





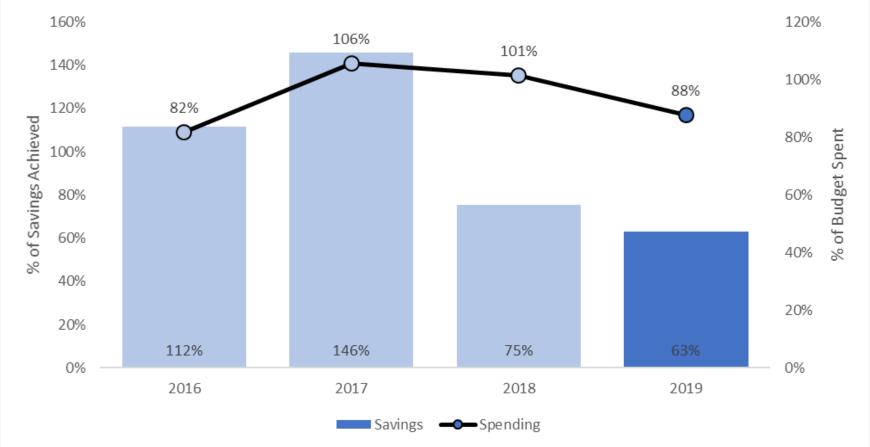


Electric Income Eligible Programs

1.1% of Total Portfolio

41.0% of Sector Portfolio



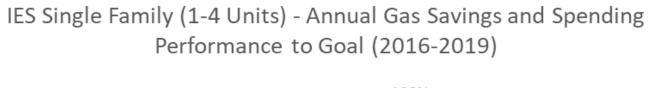


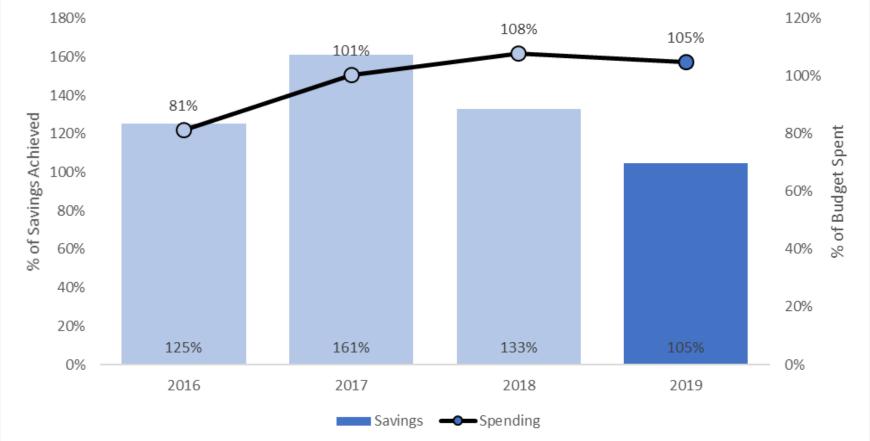


Gas Income Eligible Programs

1.6% of Total Portfolio

23.3% of Sector Portfolio







Gas Income Eligible Programs

5.3% of Total Portfolio

76.7% of Sector Portfolio

