

Year End 2019 Results

RI EERMC
May 21, 2020

National Grid



2019 Year End Overview

- **RI remained #3 in the country in ACEEE rankings and #1 for its utility programs for the 3rd year in a row**
- **1,180,436 tons of carbon reduction over lifetime of installed measures (all sectors)**
- **Energy Efficiency measures installed in 2019 will save 1,624,417 MWh and 4,527,147 MMBtu over their lifetimes.**
- **Added over \$81M to Rhode Island's Gross State Product (GSP)**
- **Supported 877.6 Full Time Equivalent jobs!**

Comparison to Filed 2019 Electric Goals				
Sector	kW	MWh	Participation	Implementation Expenses
C&I	90.9%	94.4%	125.7%	113.5%
IE	111.3%	71.2%	77.9%	83.5%
Resi	105.4%	103.1%	117.9%	95.9%
Total	98.3%	97.7%	117.3%	101.4%

Comparison to Filed 2019 Natural Gas Goals			
Sector	MMBtu	Participation	Implementation Expenses
C&I	105.7%	68.6%	110.2%
IE	104.3%	62.2%	87.1%
Resi	102.9%	127.0%	101.6%
Total	104.3%	123.5%	100.0%

Since the fall of 2019, the Company collaborated with the Rhode Island Division of Public Utilities & Carriers to develop new cost schedules, to provide an additional level of granularity for the spending that occurs in the Company's energy efficiency programs. These cost schedules are available in Attachments 1a and 2a of the Company's 2019 Year End Report.

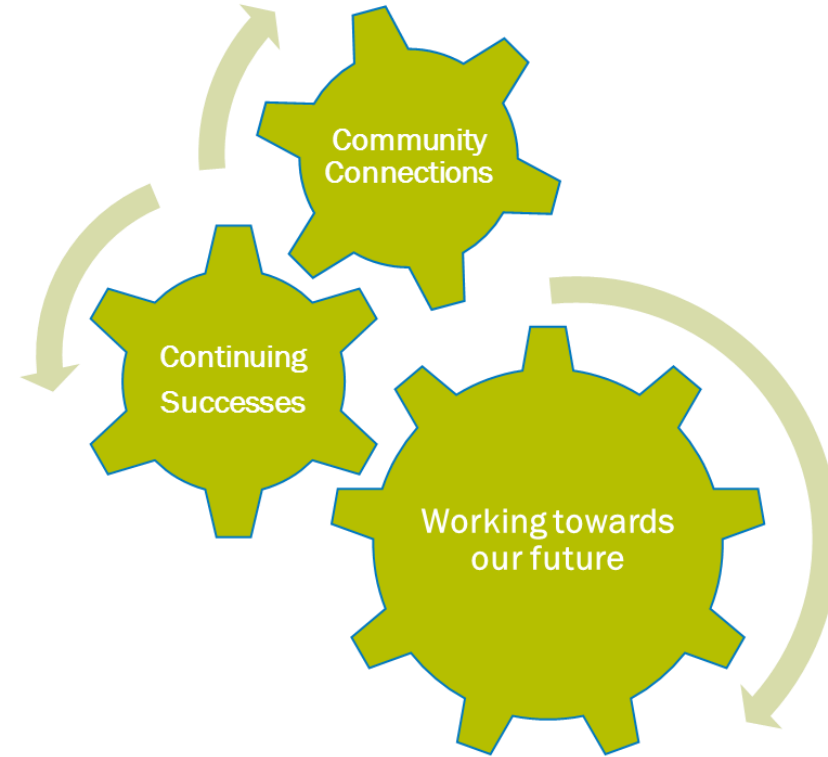
RI Energy Efficiency

2019

RESIDENTIAL HIGHLIGHTS

Residential Highlights

- **Online home energy assessments launched in Q4 2019**
- **Zero Net Energy Pilot – 1st Zero Energy Ready Neighborhood Project, Sheridan Small Homes Passive House Community and 100 homes in the pipeline for 2020.**
- **HVAC Electric offers electric heating with Air Source Heat Pumps**
- **ConnectedSolutions active demand response program launched and exceeded the annual reduction goal**



- **Target Rank Campaign, a six-month experience for the highest electric users with electronic Home Energy Reports**
- **Largest number of customers served in program year**

RI Energy Efficiency

2019

COMMERCIAL HIGHLIGHTS



NEW CONSTRUCTION



RETROFIT



SMALL BUSINESS
DIRECT INSTALL

C&I Highlights

- **The market sector approach and SEMP's allowed National Grid to provide customized efficiency solutions aligned with customers' needs. This included K-12 schools, large and small grocery, higher education, manufacturing, and hospitals.**
- **Commercial Connected Solutions was implemented as a full program offering in 2019. The Company added a daily dispatch DR program in 2019.**
- **National Grid conducted numerous trainings including BOC training for 18 in Providence , Conducted two webinars on zero energy buildings and an in-person Zero Energy Forum in the fall of 2019.**
- **Comprehensive New Construction projects including a university engineering building and a middle school.**
- **Continuation of Strategic Energy Management Planning (SEMP) - 8 total - pursuing a renewal.**
- **5 participating municipalities in Community Initiative with 2 holding “Main Street” efforts.**
- **Launched an additional Gas DR pilot offering to customers called the Extended DR offering.**

Questions or Comments?

John Richards

Analyst, Planning & Policy

Customer Energy Management

National Grid

John.Richards@nationalgrid.com

Laura Rodormer

Lead Analyst, Residential Energy Efficiency

Customer Energy Management

National Grid

Laura.Rodormer@nationalgrid.com

Benjamin Rivers

Sr. Analyst, Commercial & Industrial Energy Efficiency

Customer Energy Management

National Grid

Benjamin.Rivers@nationalgrid.com