

PREPARED BY GDS ASSOCIATES, INC.



STATE OF RHODE ISLAND
**ENERGY EFFICIENCY &
RESOURCE MANAGEMENT COUNCIL**

EERMC

THE RHODE ISLAND ENERGY EFFICIENCY
AND RESOURCES MANAGEMENT COUNCIL

ISBE PROPOSAL

RFP Number EERMC-2020-03

Policy & Program Planning Consultant Services

October 28, 2020





Matt Siska, Principal
Matt.siska@gdsassociates.com
direct 603-391-0035
cell 603-657-5773

October 28, 2020

Ms. Becca Trietch
Rhode Island Office of Energy Resources
One Capitol Hill 4th Floor
Providence, Rhode Island 02908

RE: EERMC-2020-03 Policy & Program Planning Consultant Services – ISBE Proposal

Dear Ms. Trietch:

GDS Associates, Inc. (“GDS”) in partnership with Demand Side Analytics and Johnson Consulting Group (herein referred to as the “GDS Team”) is pleased to submit the enclosed ISBE proposal to the Rhode Island Energy Efficiency and Resources Management Council (“EERMC”) to support the EERMC in its review and oversight of energy efficiency and system reliability programs and initiatives proposed and administered by the electric and gas distribution company.

The GDS Team includes Rhode Island certified Women-owned business, the Johnson Consulting Group. The information on the following pages is with regard to a 1-year period (2021), but over the 2-year contract period, GDS has agreed to maintain a 25% revenue share with the Johnson Consulting Group per year.

I am authorized to make representations on GDS’ behalf with EERMC. Rich Hasselman, Managing Director at GDS, will serve as the point of contact regarding any questions concerning our proposed scope of work or qualifications. Mr. Hasselman can be reached at (608) 354-0192 or via email at rich.hasselmann@gdsassociates.com. You may also contact Josh Duckwall at (770) 799-2437 or josh.duckwall@gdsassociates.com. We are excited about the prospect of working with the EERMC and look forward to answering any questions you might have regarding our proposed approach and our team’s qualifications and experience.

Sincerely,

Matt Siska
Principal



List of ISBEs

Offeror's Name: Johnson Consulting Group- subcontractor to GDS Associates

Please see Sections 1.5, 1.6, 1.7, 3.6, 3.7, and 3.8 of the RFP for additional information.

Is the offeror a State certified ISBE (MBE, WBE or Disability Business Enterprise):	YES <input checked="" type="radio"/>	NO <input type="radio"/>
	If YES, provide the total dollar amount representing work that will be done by the offeror: \$ <u>169,725.00</u>	

Identification of ISBE Subcontractors (Please add rows as necessary)

ISBE Subcontractor's Name	ISBE Mailing Address, Email Address, and Phone Number	The total dollar amount representing work that will be done by the ISBE Subcontractor
Johnson Consulting Group	1033 Lindfield Drive, Frederick MD 21702, kjohnson@johnsonconsults.com ; 301 461 4865;	\$ <u>169,725.00</u>

Participation Rate & Signature

Offeror's Name:	GDS Associates, Inc.
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A. Total amount of dollars representing work that will be done by the ISBEs:	\$ <u>169,725.00</u>
B. All-Inclusive Price Listed in the Cost Proposal:	\$ <u>670,940.00</u>
ISBE Participation Rate (=A/B):	<u>25.30</u> %



Signature of Authorized Person

October 28, 2020

Date

Matt Siska, Principal

Printed Name, Title

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