

Cost Proposal - Task Sheets

Offeror's Name:	Optimal Energy Inc.
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Task 1: Responsibilities Related to EERMC Oversight			
Labor Costs			
Subcontractor or Team Member Name and/or Job Title	Hourly Rate	Estimated Hours	Evaluated Price (Hourly Rate * Estimated Hours)
Mike Guerard Project Manager	Redacted	276	Redacted
Eric Belliveau Principal-in-Charge	Redacted	16	Redacted
Salil Gogte CEO, EcoMetric	Redacted	20	Redacted
Rachel Sholly Independent Consultant	Redacted	104	Redacted
Managing Consultants	Redacted	46	Redacted
Senior Consultants	Redacted	20	Redacted
Consultants	Redacted	148	Redacted
Analysts	Redacted	268	Redacted
Additional expenses that are not included in hourly rate			
Description of Expense			Price
Hourly rates are all-inclusive; there are no additional expenses for travel or other costs.			
Total Task Price:			<u>\$155,176</u>

**HOURLY RATES AND EVALUATED PRICES
(IN RED) ARE CONFIDENTIAL**

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Task 2: Responsibilities Related to the Development of Work Products and Representation of the EERMC			
Labor Costs			
Subcontractor or Team Member Name and/or Job Title	Hourly Rate	Estimated Hours	Evaluated Price (Hourly Rate * Estimated Hours)
Mike Guerard Project Manager	Redacted	76	Redacted
Eric Belliveau Principal-in-Charge	Redacted	16	Redacted
Salil Gogte CEO, EcoMetric	Redacted	20	Redacted
Rachel Sholly Independent Consultant	Redacted	80	Redacted
Managing Consultants	Redacted	16	Redacted
Senior Consultants	Redacted	92	Redacted
Consultants	Redacted	168	Redacted
Analysts	Redacted	180	Redacted
Interns	Redacted	160	Redacted
Additional expenses that are not included in hourly rate			
Description of Expense			Price
Hourly rates are all-inclusive; there are no additional expenses for travel or other costs.			
Total Task Price:			<u>\$117,612</u>

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Task 3: Responsibilities Related to Energy Efficiency and System Reliability Program Design and Delivery			
Labor Costs			
Subcontractor or Team Member Name and/or Job Title	Hourly Rate	Estimated Hours	Evaluated Price (Hourly Rate * Estimated Hours)
Mike Guerard Project Manager	Redacted	216	Redacted
Eric Belliveau Principal-in-Charge	Redacted	40	Redacted
Salil Gogte CEO, EcoMetric	Redacted	16	Redacted
Rachel Sholly Independent Consultant	Redacted	73	Redacted
Managing Consultants	Redacted	90	Redacted
Senior Consultants	Redacted	320	Redacted
Consultants	Redacted	368	Redacted
Senior Engineers	Redacted	32	Redacted
Analysts	Redacted	196	Redacted
Interns	Redacted	260	Redacted
Additional expenses that are not included in hourly rate			
Description of Expense			Price
Hourly rates are all-inclusive; there are no additional expenses for travel or other costs.			
Total Task Price:			<u>\$256,263</u>

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Task 4: Responsibilities Related to Advancing Integrated Approaches and Addressing Emerging Issues			
Labor Costs			
Subcontractor or Team Member Name and/or Job Title	Hourly Rate	Estimated Hours	Evaluated Price (Hourly Rate * Estimated Hours)
Mike Guerard Project Manager	Redacted	84	Redacted
Eric Belliveau Principal-in-Charge	Redacted	44	Redacted
Philip Mosenthal Partner	Redacted	20	Redacted
Salil Gogte CEO, EcoMetric,	Redacted	16	Redacted
Rachel Sholly Independent Consultant	Redacted	70	Redacted
Managing Consultants	Redacted	52	Redacted
Senior Consultants	Redacted	104	Redacted
Consultants	Redacted	56	Redacted
Senior Engineers	Redacted	32	Redacted
Analysts	Redacted	30	Redacted
Interns	Redacted	210	Redacted
Additional expenses that are not included in hourly rate			
Description of Expense			Price
Hourly rates are all-inclusive; there are no additional expenses for travel or other costs.			
Total Task Price:			<u>\$102,266</u>

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Cost Proposal - All-Inclusive Price and Signature Page

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One All-Inclusive Price. This number represents the sum of all total task prices and any other costs and expenses charged to EERMC.

All-Inclusive Price:	<u>\$631,317</u>
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DocuSigned by:
Eric Belliveau
Signature of Authorized Person

10/28/2020
Date

Eric Belliveau, Vice President
Printed Name, Title