

Fourth Quarter 2020 Results

RI EERMC

February 18, 2021

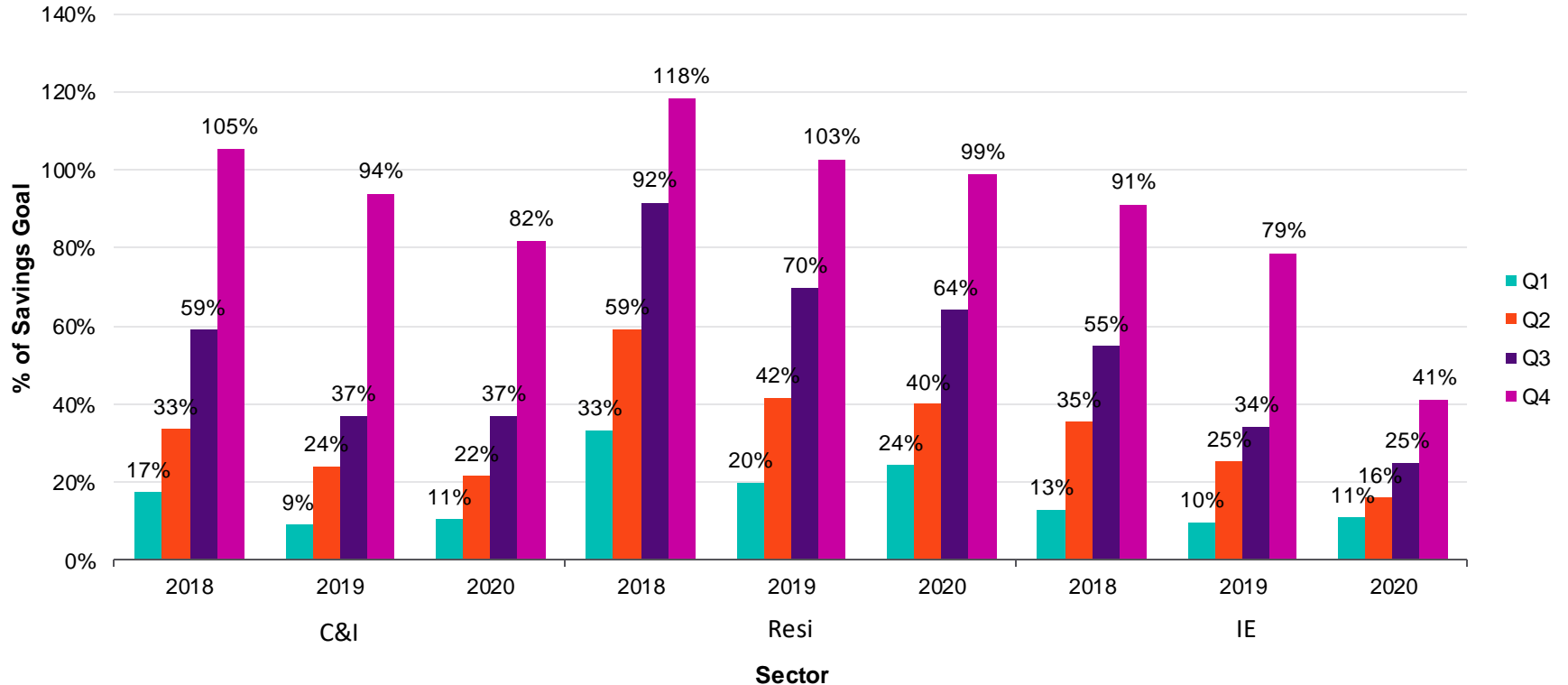
National Grid



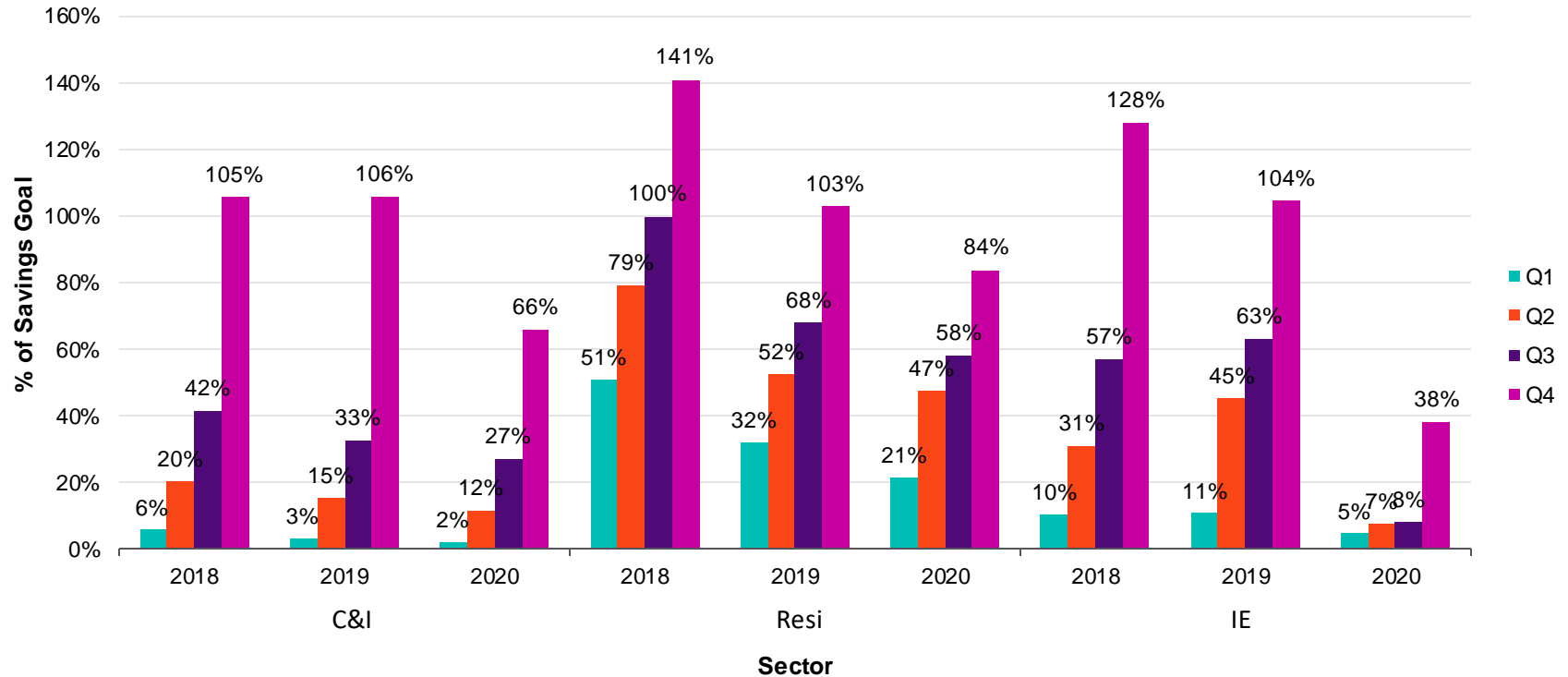
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Electric Portfolio Progress Towards Energy Savings Goals (Annual MWh) 2018-2020 by Sector by Quarter



Gas Portfolio Progress Towards Energy Savings Goals (Annual MMBtu) 2018-2020 by Sector by Quarter



Residential Q4 Overview

Market Rate



99.0%
of the annual
electric goal
(77,296 MWh)



83.7%
of the annual gas
goal (159,040
MMBtu)

Income Eligible



41.1%
of the annual
electric goal
(2,529 MWh)



38.3%
of the annual gas
goal (13,210 MMBtu)

Fourth Quarter Highlights



Residential
New
Construction

2021 Historic Mill Renovation

Completed restoration and renovation of 42,000 sq ft historic mill building on National Register of Historic Building



Multifamily

Multifamily Coordination

Worked with property owner to upgrade hot water and lighting savings opportunities in six buildings while property managers were on site for routine, annual building maintenance



COVID
challenges

Opportunities Implemented

- Income Eligible engaged freelance auditors to supplement CAP capabilities
- No-contact heat pump QC inspection and testing protocol



EnergyWise

Landlord Outreach

Participated in two webinars promoting programs to landlords

C&I Q4 Overview

New Construction



174.6%

of the annual
electric goal
(17,161 MWh)

Retrofit



68.0%

of the annual
electric goal
(49,585 MWh)

Small Business



89.4%

of the annual
electric goal
(10,275 MWh)



119.7%

of the annual gas
goal (54,455 MMBtu)



53.1%

of the annual gas goal
(86,489 MMBtu)



139.2%

of the annual gas
goal (3,513 MMBtu)

C&I Project Highlights

New Construction Highlights:

- A major RI manufacturer installed an energy efficient fume mitigation system that is projected to save nearly 1,000,000 net kWh per year.
- The EnergySmart Grocer initiative completed a massive installation at a protein processing plant. Installed measures included HVAC, EMS, and VSDs. The initiative was able to book over 750,000 gross annual kWh in savings from this site.

Retrofit Highlights:

- A municipality completed the installation of LED streetlights. This was one of the Company's largest projects in Q4

Small Business Direct Install Highlights:

- The program completed several projects at houses of worship in the fourth quarter. This concluded a year of successful outreach to this segment. Retrofits were completed at over 30 sites. Measures included lighting, lighting controls, domestic hot water (DHW) and WiFi and programmable setback thermostats.

Codes and Standards

Relevant KPIs

- Fifteen training events engaged 177 industry stakeholders. Ten were focused on residential construction (120 attendees) and five were focused on commercial (57 attendees).

Challenges and Responses

- CCEI expanded its interactive webinar approach to include shorter 15-30-minute presentations and recorded webinars (that can be viewed on demand or can be scheduled at specific times with an opportunity for live Q&A). This supplements tactics to increase participant engagement.

