| | Cost Proposal - Task Sheets | |
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| Offeror's Name: | Green Building Research Institute (GBRI) | |

Task 1: Project management- Refining scope, stakeholder management, creating and managing project schedule, communication plan, organize and run meetings, creating teacher and stakeholder accounts for course curriculum, set-Up Online Teacher's Community of Practice for 6-12 Months on GBRI Website

| Labor Costs | | | | |
|--|-------------|--------------------|--|--|
| Subcontractor or Team Member Name and/or Job Title | Hourly Rate | Estimated Hours | Evaluated Price (Hourly Rate * Estimated Hours) | |
| Mike Kaleda, Executive Director | \$135 | 3 | \$405 | |
| Lonnie Coplen, Senior Director | \$100 | 3 | \$300 | |
| Jeslin Varghese | \$100 | 5 | \$500 | |
| Felicia Fuller, PM | \$65 | 10 | \$650 | |
| Angela Ma, Coordinator | \$50 | 0 | \$0 | |
| Helen Cary, Document Controls | \$50 | 0 | \$0 | |
| Shafeeq Salman, Webdeveloper | \$50 | 10 | \$500 | |
| То | otal Task I | Price: | \$2,355 | |

| | Cost Proposal - Task Sheets | |
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| Offeror's Name: | Green Building Research Institute (GBRI) | |

Task 2: Review current NEEDs curiculum (Energy, Climate and You) for primary, elementary, intermediate and secondary teacher's guide. Utilize current curiculum to develop and design class room training materials. Tailor course materials for respective teacher audiences.

| | | Labor Costs | |
|--|-------------------|--------------------|--|
| Subcontractor or Team Member Name and/or Job Title | Hourly Rate | Estimated Hours | Evaluated Price (Hourly Rate * Estimated Hours) |
| Mike Kaleda, Executive Director | \$135 | 10 | \$1,350 |
| Lonnie Coplen, Senior Director | \$100 | 3 | \$300 |
| Jeslin Varghese, Director | \$100 | 10 | \$1,000 |
| Sean O'Brien | \$100 | 15 | \$1,500 |
| Paulina Marinkovic, SME | \$100 | 15 | \$1,500 |
| Mina Agarabi, SME | \$100 | 15 | \$1,500 |
| Marissa Prizio, Content Developer | \$65 | 120 | \$7,800 |
| Addi | tional expenses t | hat are not includ | led in hourly rate |
| Description of Expense | | | Price |
| None | | | |
| | | | |
| T | otal Task I | Price: | \$14,950 |

| | Cost Proposal - Task Sheets | |
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| Offeror's Name: | Green Building Research Institute (GBRI) | |

Task 3: Utilize newly prepared materials to deliver in-person class room training in Rhode Island. 5 days of training with 1 trainer per day with 1 session a day - In total 5 half-day trainings. Lead trainer will utilize the tailored materials to deliver to different teacher audiences.

| | | Labor Costs | |
|--|------------------------|---------------------------|--|
| Subcontractor or Team Member Name and/or Job Title | Hourly Rate | Estimated Hours | Evaluated Price (Hourly Rate * Estimated Hours) |
| Lead Trainer (One of the trainers listed under task 2) | \$100 | 60 | \$6,000 |
| Teaching Assistant | \$65 | 60 | \$3,900 |
| | | | |
| | | | |
| | | | |
| Add | litional expenses t | hat are not included | I in hourly rate |
| Description of Expense | | | Price |
| Materials needed from NEED Kit for | classroom demonstratio | on. 5 Sets at \$400 each. | \$2,000 |
| Event Space Rent including set-up, projector and AV equipment- \$500 per day for upto 40 participants x3 | | | \$1,500 |
| NEEDs licensing - 10% of total project cost | | | \$4,500 |
| ľ | 'otal Task I | Price: | \$17,900 |

| | Cost Proposal - Task Sheets | |
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| Offeror's Name: | | |

Green Building Research Institute (GBRI)

| | | Labor Costs | |
|--|-------------------------------|--------------------|--|
| Subcontractor or Team Member Name and/or Job Title | Hourly Rate | Estimated Hours | Evaluated Price (Hourly Rate * Estimated Hours) |
| Lead Trainer | \$100 | 24 | \$2,400 |
| Teaching Assistant | \$65 | 15 | \$975 |
| Production Manager | \$65 | 10 | \$650 |
| | Additional expenses t | hat are not includ | ded in hourly rate |
| Description of Expense | | | Price |
| Zoom Account for 6 Months -\$1 | 49 per year for 100 participa | ants | |
| | Total Task | Price: | \$4,025 |

| (| Cost Proposal - Task Sheets |
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| Offeror's Name: | Green Building Research Institute (GBRI) |

| Task 5: Develop and implemen trainings | t a marketing and | d outreach strate | gy for recruiting teachers to the proposed |
|--|-------------------|--------------------|--|
| | | Labor Costs | |
| | | Labor Costs | |
| Subcontractor or Team Member Name and/or Job Title | Hourly Rate | Estimated Hours | Evaluated Price (Hourly Rate * Estimated Hours) |
| Sreelekshmi, Marketing manager - 15 hours each for 10 | \$65 | 16 | \$1,040 |
| Nandini Sharma, Social media manager - 15 hours each for 10 | \$50 | 16 | \$800 |
| | | | |
| | | | |
| Addi | tional expenses t | hat are not inclue | ded in hourly rate |
| Description of Expense | | | Price |
| | | | |
| | | | |
| Total Task Price: | | \$1,840 | |

| (| Cost Proposal - Task Sheets |
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| Offeror's Name: | Green Building Research Institute (GBRI) |

| Task 6 : Utilize newly prepa | ared materials to deli | ver stand alone o | n-demand class room training |
|--|------------------------|--------------------|--|
| | | Labor Costs | |
| Subcontractor or Team Member Name and/or Job Title | Hourly Rate | Estimated Hours | Evaluated Price (Hourly Rate * Estimated Hours) |
| Teaching Assistant | \$65 | 2 | \$130 |
| Chelsea Vo, Voice Over | \$65 | 10 | \$650 |
| Sally Beth, Voice Over | \$65 | 10 | \$650 |
| A | dditional expenses t | hat are not includ | ded in hourly rate |
| Description of Expense | | | Price |
| | | | |
| | Total Task] | Price: | \$1,430 |

| Cost Proposal - Task Sheets | | | |
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| Offeror's Name: | Green Building Research Institute (GBRI) | | |

| Task 6: Monthly progress rep on lessons learned and sugge | · · | 0 | nt evaluation and report back to the client |
|--|-------------|--------------------|--|
| | | Labor Costs | |
| Subcontractor or Team Member Name and/or Job Title | Hourly Rate | Estimated Hours | Evaluated Price (Hourly Rate * Estimated Hours) |
| Jeslin Varghese | \$100 | 5.5 | \$550 |
| Felicia Fuller, PM | \$65 | 16 | \$1,040 |
| Angela Ma, Coordinator | \$50 | 16 | \$800 |
| Total Task Price: | | | \$2,390 |

Cost Proposal - All-Inclusive Price and Signature Page

Offeror's Name:

Green Building Research Institute (GBRI)

GBRI's all-inclusive price includes training for 200 in-person half day trainings, 200 online remote/virtual half-day trainings and 1000 self-paced ondemand trainings. The unit cost for training, given 1400 teachers for half-day sessions (5600 training hours in aggregate) equates to \$20.67 per hour of training.

| | - |
|----------------------|----------|
| All-Inclusive Price: | \$44,890 |
| | |

Signature of Authorized Person

Date

Printed Name, Title