



STATE OF RHODE ISLAND  
**ENERGY EFFICIENCY &  
RESOURCE MANAGEMENT COUNCIL**

CONSULTANT TEAM

# 2023 EE Plan Regulatory Proceedings Update

Presented By: EERMC C-Team

Date: December 15, 2022





# Outline

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Regulatory Schedule

Updates Since November EERMC Meeting

Key Themes from December Hearings

Next Steps

Council Discussion



# REGULATORY SCHEDULE





# Regulatory Schedule

- Ongoing:** Record requests, SBC rate setting comments
- 12/6:** 2023 Plan Hearing
- 12/8:** 2023 Plan Hearing, continued
- 12/16:** 2023 Plan Hearing, continued
- TBD:** PUC Open Meeting and potential ruling(s)



# UPDATES SINCE NOVEMBER





# 2023 EE Plan – Updates

The Company reduced planned lifetime electric savings and spending by 3% in updated 2023 Plan Benefit-Cost Ratio Models filed on November 29<sup>th</sup>

The changes reflected an updated RIE internal forecast for anticipated program activity in 2023, in addition to implementing corrections identified during the discovery process

Reductions in planned C&I electric savings and spending drove the portfolio-level changes from the filed 2023 Plan

No changes to the Gas portfolio beyond a 0.1% decrease in planned spending all in Program Planning & Administration



# 2023 EE Plan Updates – Electric Savings

Over 80% of the C&I savings reduction resulted from quantity decreases for seven lighting measures

Corrected double-counting of program savings in the Residential New Construction program

| Planned % of Portfolio Savings | Sector                       | 2023 (Filed) | 2023 (Nov. 29 <sup>th</sup> Update) | Nov. 29 <sup>th</sup> Update Compared to 2023 Filed |
|--------------------------------|------------------------------|--------------|-------------------------------------|---|
| 69%                            | C&I Sector Total             | 477,396      | 460,338                             | -4%   |
| 6%                             | Income Eligible Sector Total | 38,915       | 38,915                              | 0%  |
| 25%                            | Residential Sector Total     | 168,898      | 166,665                             | -1%   |
| 100%                           | Electric Portfolio Total     | 685,209      | 665,918                             | -3%   |



# 2023 EE Plan Updates – Electric Spending

2023 Plan budget reduction driven by reduced total incentive spending

Due largely to the reduction in Plan activity (e.g. lighting measure quantities)

The Company also reduced administrative costs that are formulaically allocated across sectors

| Planned % of Portfolio Savings | Sector                       | 2023 (Filed)  | 2023 (Nov. 29 <sup>th</sup> Update) | Nov. 29 <sup>th</sup> Update Compared to 2023 Filed |
|--------------------------------|------------------------------|---------------|-------------------------------------|---|
| 47%                            | C&I Sector Total             | \$48,626,020  | \$46,212,441                        | -5%   |
| 16%                            | Income Eligible Sector Total | \$16,331,261  | \$16,305,837                        | 0%  |
| 32%                            | Residential Sector Total     | \$31,371,228  | \$31,332,039                        | 0%  |
| 6%                             | Regulatory Total             | \$5,689,504   | \$5,525,071                         | -3%   |
| 100%                           | Electric Portfolio Total     | \$102,018,013 | \$99,375,388                        | -3%   |





# KEY THEMES FROM DECEMBER HEARINGS





# Overview of Key Themes

**Recent program underperformance and “right-sizing” the 2023 program implementation budget**

Redistribution of ratepayer funds methodology

Rate design strategies for reducing customer energy bills

Outlook on supply chain and global economic issues moving forward

Company staffing and hiring plan

Income Eligible program delivery

**Electric Resistance Heating to Air Source Heat Pump Conversions**

Combined Heat & Power and further buildout of gas infrastructure

Jamestown Housing Authority issue



# Two SBC Rate Setting Questions Raised

What mechanism makes sense for **returning the positive fund balance** at the end of 2022 to ratepayers?

What mechanism might make sense for **separately setting collections and the EE budget** to mitigate underspend risk?

- Specifically, setting the SBC such that total projected ratepayer collections would be below the 2023 Plan Budget



# Returning the Positive Fund Balance (1)

**Priority #1:** Ensure that the SBC levels set at the beginning of 2023 are designed to meet the full collections for 2023

**Priority #2:** Return the positive 2022 SBC fund balance to ratepayers quickly

**Priority #3:** Limit upward pressure on the SBC during winter months, due to the potential for continued high winter base rates in Rhode Island



# Returning the Positive Fund Balance (2)

**‘One SBC Period’ approach:** Evenly distribute the reduction in the SBC across 12 months. Current approach.

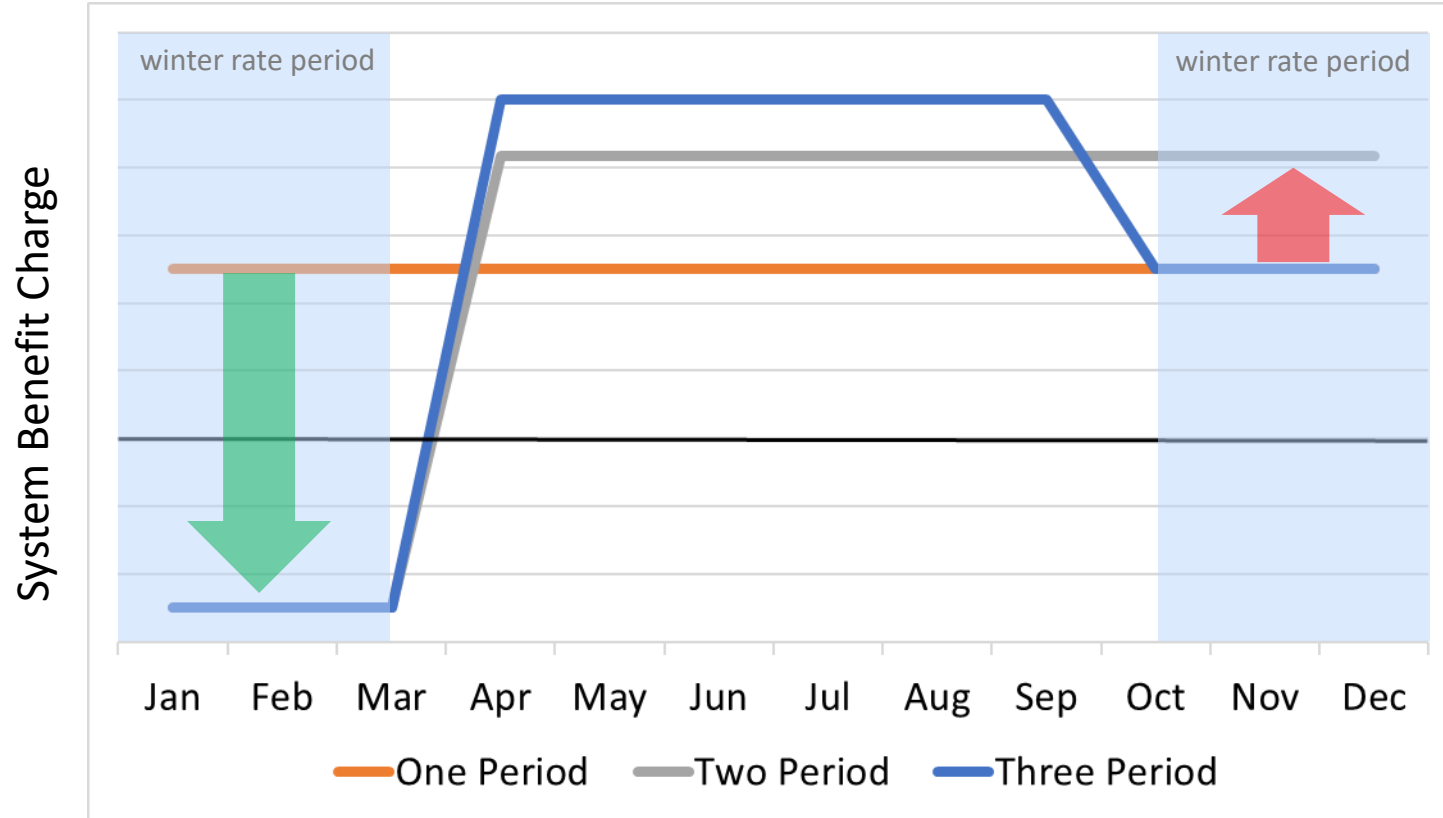
**‘Two SBC Period’ approach:** Evenly distribute the reduction across the first three months (January – March). Set the SBC for the remaining nine months at the level necessary to meet the full collections.

**‘Three SBC Period’ approach:** Evenly distribute the reduction across the first three months (January – March). Determine what the monthly SBC would have been under the ‘One SBC Period’ approach, described above, and set the SBC for the final three months (Oct-Dec) at that level. Set the SBC for the 6-month summer rate period (April – September) at the level necessary to collect the remaining funds.

**‘Multiple Year’ approach:** Was considered, but appears to miss on Priority #2



# Returning the Positive Fund Balance (3)



Two and Three Period approaches both result in lower SBC in first winter rate period



Two Period approach could result in higher SBC during second winter rate period

**C-Team Takeaway:** Three Period approach seems to meet all key priorities



# Separating Collections and Budget (1)

Whether to break the historical connection between the EE Plan Budget and the total dollar amount collected from ratepayers (and consequently the SBC) motivated by recent pattern of underspending in EE programs

Clearly not good for ratepayers to collect significant sums of money that are not used for EE program activity (results in the positive fund balance associated with the first question)

Goals of this approach are to:

- 1) Set collections and the SBC at a level that mitigates underspending risk
- 2) Retain, and fully authorize, the filed EE savings goals and budgets



# Separating Collections and Budget (2)

**Priority 1:** Retain the goals as filed

**Priority 2:** Retain spending authorization at the filed budget level

**Priority 3:** Avoid mid-year adjustments to the SBC that result in a higher SBC during winter rate periods (e.g. by using the reconciling mechanism the following year)

**Priority 4:** Eliminate post-filing adjustments to goals and budgets driven primarily by changes in the Company's internal forecast of EE program activity

**Benefit 1:** Enables setting collections to mitigate potential underspending risk

**Benefit 2:** Protects robust EE program savings goals and budgets, signaling sustainable future for EE and separating past performance from future goals

**Benefit 3:** Avoids possible performance incentive mechanism (PIM) windfall for the Company, if budgets and goals were reduced without reduced PIM opportunity

**Benefit 4:** Eliminates possibility for savings goals to be lowered based on changes to forecasted program spending capability after filing





# NEXT STEPS





# Next Steps

The PUC requested that all parties submit position papers by Wednesday, December 14<sup>th</sup>

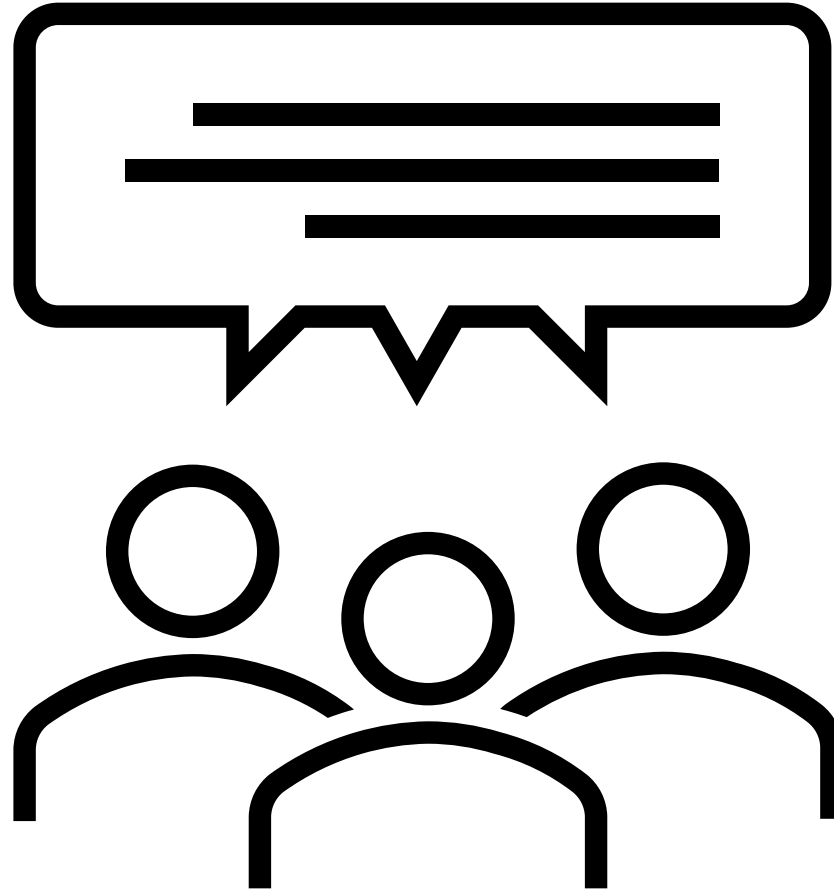
On December 16<sup>th</sup>, the parties will participate in another public hearing with the PUC

Option for Council to revisit SBC questions at future meeting after reviewing other stakeholders' comments

Anticipate a subsequent Open Meeting, though PUC retains discretion in docket



# Council Member Discussion





# APPENDIX





# Lifetime Electric Savings

## LIFETIME MWhs

| % of 2023 Portfolio | Program                                  | 2023 (Filed)   | 2023 (Nov. 29 Update) | 2023 (Nov. 29 Update) Compared to 2023 (Filed) |            |
|---------------------|--|----------------|-----------------------|--|------------|
|                     |  |                |                       | Value  | % Change   |
| 9%                  | Small Business Direct Install            | 57,778         | 57,778                | 0  | 0%         |
| 24%                 | Large Commercial New Construction        | 157,598        | 157,598               | 0  | 0%         |
| 37%                 | Large Commercial Retrofit                | 262,020        | 244,962               | -17,058  | -7%        |
| <b>69%</b>          | <b>C&amp;I Total</b>                     | <b>477,396</b> | <b>460,338</b>        | <b>-17,058</b>                                 | <b>-4%</b> |
| 3%                  | Single Family - Income Eligible Services | 22,187         | 22,187                | 0  | 0%         |
| 3%                  | Income Eligible Multifamily              | 16,728         | 16,728                | 0  | 0%         |
| <b>6%</b>           | <b>Income Eligible Total</b>             | <b>38,915</b>  | <b>38,915</b>         | <b>0</b>                                       | <b>0%</b>  |
| 2%                  | Residential New Construction             | 15,377         | 13,144                | -2,233   | -15%       |
| 11%                 | ENERGY STAR® HVAC                        | 71,055         | 71,055                | 0  | 0%         |
| 3%                  | EnergyWise                               | 16,940         | 16,940                | 0  | 0%         |
| 1%                  | EnergyWise Multifamily                   | 9,493          | 9,493                 | 0  | 0%         |
| 4%                  | Home Energy Reports                      | 24,350         | 24,350                | 0  | 0%         |
| 0%                  | ENERGY STAR® Lighting                    | 0              | 0                     | 0  |            |
| 5%                  | Residential Consumer Products            | 31,684         | 31,684                | 0  | 0%         |
| <b>25%</b>          | <b>Residential Total</b>                 | <b>168,898</b> | <b>166,665</b>        | <b>-2,233</b>                                  | <b>-1%</b> |
| <b>100%</b>         | <b>Portfolio Total</b>                   | <b>685,209</b> | <b>665,918</b>        | <b>-19,291</b>                                 | <b>-3%</b> |



# Electric Implementation Budget

| % of 2023 Portfolio | Program                                   | 2023 (Filed)         | 2023 (Nov. 29 Update) | 2023 (Nov. 29 Update) Compared to 2023 (Filed) |            |
|---------------------|---|----------------------|-----------------------|--|------------|
|                     |   |                      |                       | Amount   | % Change   |
| 8%                  | Small Business Direct Install             | \$7,767,357          | \$7,567,332           | -\$200,026                                     | -3%        |
| 8%                  | Large Commercial New Construction         | \$8,471,353          | \$8,331,329           | -\$140,025                                     | -2%        |
| 23%                 | Large Commercial Retrofit                 | \$24,453,235         | \$22,389,408          | -\$2,063,827                                   | -8%        |
| 2%                  | C&I Financing                             | \$2,000,000          | \$2,000,000           | \$0  | 0%         |
| 0%                  | Community Based Initiatives - C&I         | \$93,461             | \$93,461              | \$0  | 0%         |
| 0%                  | Commercial Pilots                         | \$0                  | \$0                   | \$0  |            |
| 6%                  | Commercial ConnectedSolutions             | \$5,683,113          | \$5,673,411           | -\$9,702                                       | 0%         |
| 0%                  | Commercial Workforce Development          | \$157,500            | \$157,500             | \$0  | 0%         |
| <b>47%</b>          | <b>C&amp;I Total</b>                      | <b>\$48,626,020</b>  | <b>\$46,212,441</b>   | <b>-\$2,413,579</b>                            | <b>-5%</b> |
| 12%                 | Single Family - Income Eligible Services  | \$12,072,444         | \$12,053,870          | -\$18,575                                      | 0%         |
| 4%                  | Income Eligible Multifamily               | \$4,258,817          | \$4,251,967           | -\$6,850                                       | 0%         |
| 0%                  | Income Eligible Workforce Development     | \$0                  | \$0                   | \$0  |            |
| <b>16%</b>          | <b>Income Eligible Total</b>              | <b>\$16,331,261</b>  | <b>\$16,305,837</b>   | <b>-\$25,424</b>                               | <b>0%</b>  |
| 2%                  | Residential New Construction              | \$1,609,170          | \$1,607,536           | -\$1,634                                       | 0%         |
| 6%                  | ENERGY STAR® HVAC                         | \$5,536,597          | \$5,530,525           | -\$6,072                                       | 0%         |
| 16%                 | EnergyWise                                | \$15,674,283         | \$15,649,920          | -\$24,362                                      | 0%         |
| 1%                  | EnergyWise Multifamily                    | \$1,347,041          | \$1,345,272           | -\$1,769                                       | 0%         |
| 2%                  | Home Energy Reports                       | \$2,147,183          | \$2,147,183           | \$0  | 0%         |
| 0%                  | ENERGY STAR® Lighting                     | \$0                  | \$0                   | \$0  |            |
| 3%                  | Residential Consumer Products             | \$2,494,513          | \$2,492,104           | -\$2,410                                       | 0%         |
| 0%                  | Energy Efficiency Education               | \$0                  | \$0                   | \$0  |            |
| 0%                  | Comprehensive Marketing - Residential     | \$310,484            | \$310,484             | \$0  | 0%         |
| 0%                  | Community Based Initiatives - Residential | \$280,564            | \$280,564             | \$0  | 0%         |
| 2%                  | Residential ConnectedSolutions            | \$1,971,393          | \$1,968,452           | -\$2,941                                       | 0%         |
| 0%                  | Residential Pilots                        | \$0                  | \$0                   | \$0  |            |
| 0%                  | Residential Workforce Development         | \$0                  | \$0                   | \$0  |            |
| <b>32%</b>          | <b>Residential Total</b>                  | <b>\$31,371,228</b>  | <b>\$31,332,039</b>   | <b>-\$39,189</b>                               | <b>0%</b>  |
| 1%                  | EERMC                                     | \$850,331            | \$822,224             | -\$28,107                                      | -3%        |
| 1%                  | OER                                       | \$1,101,682          | \$965,356             | -\$136,327                                     | -12%       |
|                     | Rhode Island Infrastructure Bank          | \$3,737,491          | \$3,737,491           | \$0  | 0%         |
| <b>6%</b>           | <b>Regulatory Total</b>                   | <b>\$5,689,504</b>   | <b>\$5,525,071</b>    | <b>-\$164,433</b>                              | <b>-3%</b> |
| <b>100%</b>         | <b>Portfolio Total</b>                    | <b>\$102,018,013</b> | <b>\$99,375,388</b>   | <b>-\$2,642,625</b>                            | <b>-3%</b> |

Implementation Budget does not include Participant Costs



# Electric Lifetime Acquisition Cost

## \$/LIFETIME kWh

| Program                                  | 2023 (Filed)  | 2023 (Nov. 29 Update) | 2023 (Nov. 29 Update) Compared to 2023 (Filed) |            |
|--|---------------|-----------------------|--|------------|
|  |               |                       | \$/kWh   | %          |
| Small Business Direct Install            | \$0.13        | \$0.13                | \$0.00   | -3%        |
| Large Commercial New Construction        | \$0.05        | \$0.05                | \$0.00   | -2%        |
| Large Commercial Retrofit                | \$0.09        | \$0.09                | \$0.00   | -2%        |
| <b>C&amp;I Total</b>                     | <b>\$0.10</b> | <b>\$0.10</b>         | <b>\$0.00</b>                                  | <b>-1%</b> |
| Single Family - Income Eligible Services | \$0.54        | \$0.54                | \$0.00   | 0%         |
| Income Eligible Multifamily              | \$0.25        | \$0.25                | \$0.00   | 0%         |
| <b>Income Eligible Total</b>             | <b>\$0.42</b> | <b>\$0.42</b>         | <b>\$0.00</b>                                  | <b>0%</b>  |
| Residential New Construction             | \$0.10        | \$0.12                | \$0.02   | 17%        |
| ENERGY STAR® HVAC                        | \$0.08        | \$0.08                | \$0.00   | 0%         |
| EnergyWise                               | \$0.93        | \$0.92                | \$0.00   | 0%         |
| EnergyWise Multifamily                   | \$0.14        | \$0.14                | \$0.00   | 0%         |
| Home Energy Reports                      | \$0.09        | \$0.09                | \$0.00   | 0%         |
| ENERGY STAR® Lighting                    |               |                       | \$0.00   |            |
| Residential Consumer Products            | \$0.08        | \$0.08                | \$0.00   | 0%         |
| <b>Residential Total</b>                 | <b>\$0.19</b> | <b>\$0.19</b>         | <b>\$0.00</b>                                  | <b>1%</b>  |
| <b>Portfolio Total</b>                   | <b>\$0.15</b> | <b>\$0.15</b>         | <b>\$0.00</b>                                  | <b>0%</b>  |



# 2023 Planned Electric Spending (Nov. 29<sup>th</sup> Update Compared to Filed)

| Program                                | Participant Cost  | Program Planning & Administration | Rebates and Other Customer Incentives | Sales, Tech Assist & Training | Grand Total         |
|--|-------------------|-----------------------------------|---------------------------------------|-------------------------------|---------------------|
| <b>A - Residential</b>                 | \$0               | -\$39,763                         | \$0                                   | \$575                         | -\$39,189           |
| EnergyStar Appliances                  | \$0               | -\$2,445                          | \$0                                   | \$35                          | -\$2,410            |
| EnergyStar HVAC                        | \$0               | -\$6,161                          | \$0                                   | \$89                          | -\$6,072            |
| EnergyWise                             | \$0               | -\$24,719                         | \$0                                   | \$357                         | -\$24,362           |
| EnergyWise Multi Family                | \$0               | -\$1,795                          | \$0                                   | \$26                          | -\$1,769            |
| Residential ConnectedSolutions         | \$0               | -\$2,984                          | \$0                                   | \$43                          | -\$2,941            |
| Residential New Construction           | \$0               | -\$1,658                          | \$0                                   | \$24                          | -\$1,634            |
| <b>B - Low Income</b>                  | \$0               | -\$25,797                         | \$0                                   | \$373                         | -\$25,424           |
| Low Income Multi Family                | \$0               | -\$6,950                          | \$0                                   | \$100                         | -\$6,850            |
| Low Income Single Family               | \$0               | -\$18,847                         | \$0                                   | \$272                         | -\$18,575           |
| <b>C - Commercial &amp; Industrial</b> | -\$841,353        | -\$88,761                         | -\$1,764,271                          | -\$560,547                    | -\$3,254,932        |
| Commercial ConnectedSolutions          | \$0               | -\$10,598                         | \$0                                   | \$896                         | -\$9,702            |
| Commercial New Construction            | \$0               | -\$11,387                         | \$0                                   | -\$128,637                    | -\$140,025          |
| Commercial Retrofit                    | -\$726,961        | -\$51,767                         | -\$1,628,635                          | -\$383,425                    | -\$2,790,788        |
| Direct Install                         | -\$114,392        | -\$15,009                         | -\$135,636                            | -\$49,381                     | -\$314,418          |
| EERMC                                  | \$0               | -\$28,107                         | \$0                                   | \$0                           | -\$28,107           |
| OER                                    | \$0               | -\$136,327                        | \$0                                   | \$0                           | -\$136,327          |
| <b>Grand Total</b>                     | <b>-\$841,353</b> | <b>-\$318,754</b>                 | <b>-\$1,764,271</b>                   | <b>-\$559,600</b>             | <b>-\$3,483,978</b> |





# Gas Implementation Budget

| % of 2023 Portfolio | Program   | 2023 (Filed)        | 2023 (Nov. 29 Update) | 2023 (Nov. 29 Update) Compared to 2023 (Filed) |           |
|---------------------|---|---------------------|-----------------------|--|-----------|
|                     |   |                     |                       |  |           |
| 8%                  | Large Commercial New Construction                   | \$2,821,839         | \$2,818,608           | -\$3,231                                       | 0%        |
| 13%                 | Large Commercial Retrofit                           | \$4,644,097         | \$4,639,525           | -\$4,571                                       | 0%        |
| 2%                  | Small Business Direct Install                       | \$691,082           | \$689,814             | -\$1,268                                       | 0%        |
| 2%                  | Commercial & Industrial Multifamily                 | \$892,627           | \$891,229             | -\$1,398                                       | 0%        |
| 0%                  | Comprehensive Marketing - Commercial and Industrial | \$0                 | \$0                   | \$0  |           |
| 0%                  | Commercial Pilots                                   | \$12,422            | \$12,422              | \$0  | 0%        |
| 0%                  | Finance Costs                                       | \$0                 | \$0                   | \$0  |           |
| 0%                  | Community Based Initiatives - C&I                   | \$31,154            | \$31,154              | \$0  | 0%        |
| 3%                  | RIIB  | \$1,262,509         | \$1,262,509           | \$0  | 0%        |
| 0%                  | Commercial Workforce Development                    | \$67,500            | \$67,500              | \$0  | 0%        |
| <b>29%</b>          | <b>C&amp;I Total</b>                                | <b>\$10,423,229</b> | <b>\$10,412,761</b>   | <b>-\$10,468</b>                               | <b>0%</b> |
| 15%                 | Single Family - Income Eligible Services            | \$5,437,680         | \$5,428,857           | -\$8,823                                       | 0%        |
| 9%                  | Income Eligible Multifamily                         | \$3,220,968         | \$3,215,346           | -\$5,623                                       | 0%        |
| 0%                  | Income Eligible Workforce Development               | \$0                 | \$0                   | \$0  |           |
| <b>24%</b>          | <b>Income Eligible Total</b>                        | <b>\$8,658,649</b>  | <b>\$8,644,203</b>    | <b>-\$14,446</b>                               | <b>0%</b> |
| 10%                 | Energy Star® HVAC                                   | \$3,593,084         | \$3,586,787           | -\$6,297                                       | 0%        |
| 28%                 | EnergyWise  | \$9,945,132         | \$9,928,136           | -\$16,996                                      | 0%        |
| 4%                  | EnergyWise Multifamily                              | \$1,487,841         | \$1,485,368           | -\$2,473                                       | 0%        |
| 1%                  | Home Energy Reports                                 | \$360,501           | \$360,501             | \$0  | 0%        |
| 2%                  | Residential New Construction                        | \$622,269           | \$621,509             | -\$760   | 0%        |
| 0%                  | Comprehensive Marketing - Residential               | \$69,083            | \$69,083              | \$0  | 0%        |
| 0%                  | Residential Pilots                                  | \$0                 | \$0                   | \$0  |           |
| 0%                  | Community Based Initiatives - Residential           | \$93,461            | \$93,461              | \$0  | 0%        |
| 0%                  | Residential Workforce Development                   | \$0                 | \$0                   | \$0  |           |
| <b>45%</b>          | <b>Residential Total</b>                            | <b>\$16,171,371</b> | <b>\$16,144,845</b>   | <b>-\$26,526</b>                               | <b>0%</b> |
| 1%                  | EERMC   | \$283,444           | \$274,075             | -\$9,369                                       | -3%       |
| 2%                  | OER   | \$616,232           | \$625,294             | \$9,062  | 1%        |
| <b>2%</b>           | <b>Regulatory Total</b>                             | <b>\$899,675</b>    | <b>\$899,369</b>      | <b>-\$307</b>                                  | <b>0%</b> |
| <b>100%</b>         | <b>Portfolio Total</b>                              | <b>\$36,152,924</b> | <b>\$36,101,178</b>   | <b>-\$51,747</b>                               | <b>0%</b> |



# Gas Lifetime Acquisition Cost

## \$/LIFETIME MMBtu

| Program                                  | 2023 (Filed)   | 2023 (Nov. 29 Update) | 2023 (Nov. 29 Update) Compared to 2023 (Filed) |           |
|--|----------------|-----------------------|--|-----------|
|  |                |                       |  |           |
| Large Commercial New Construction        | \$3.94         | \$3.93                | \$0.00   | 0%        |
| Large Commercial Retrofit                | \$4.57         | \$4.56                | \$0.00   | 0%        |
| Small Business Direct Install            | \$5.31         | \$5.30                | -\$0.01  | 0%        |
| Commercial & Industrial Multifamily      | \$13.81        | \$13.79               | -\$0.02  | 0%        |
| <b>C&amp;I Total</b>                     | <b>\$5.41</b>  | <b>\$5.40</b>         | <b>-\$0.01</b>                                 | <b>0%</b> |
| Single Family - Income Eligible Services | \$32.14        | \$32.09               | -\$0.05  | 0%        |
| Income Eligible Multifamily              | \$18.68        | \$18.64               | -\$0.03  | 0%        |
| <b>Income Eligible Total</b>             | <b>\$25.34</b> | <b>\$25.30</b>        | <b>-\$0.04</b>                                 | <b>0%</b> |
| Energy Star® HVAC                        | \$6.94         | \$6.93                | -\$0.01  | 0%        |
| EnergyWise                               | \$20.30        | \$20.26               | -\$0.03  | 0%        |
| EnergyWise Multifamily                   | \$13.47        | \$13.45               | -\$0.02  | 0%        |
| Home Energy Reports                      | \$3.93         | \$3.93                | \$0.00   | 0%        |
| Residential New Construction             | \$10.64        | \$10.63               | -\$0.01  | 0%        |
| <b>Residential Total</b>                 | <b>\$12.75</b> | <b>\$12.73</b>        | <b>-\$0.02</b>                                 | <b>0%</b> |
| <b>Portfolio Total</b>                   | <b>\$10.22</b> | <b>\$10.20</b>        | <b>-\$0.01</b>                                 | <b>0%</b> |



# 2023 Planned Gas Spending (Nov. 29<sup>th</sup> Update Compared to Filed)

| Program                                | Program Planning & Administration | Grand Total      |
|--|-----------------------------------|------------------|
| <b>A - Residential</b>                 | <b>-\$26,526</b>                  | <b>-\$26,526</b> |
| Energy Star HVAC                       | -\$6,297                          | -\$6,297         |
| EnergyWise                             | -\$16,996                         | -\$16,996        |
| EnergyWise Multi Family                | -\$2,473                          | -\$2,473         |
| Residential New Construction           | -\$760                            | -\$760           |
| <b>B - Income Eligible</b>             | <b>-\$14,446</b>                  | <b>-\$14,446</b> |
| Low Income Multi Family                | -\$5,623                          | -\$5,623         |
| Low Income Single Family               | -\$8,823                          | -\$8,823         |
| <b>C - Commercial &amp; Industrial</b> | <b>-\$10,468</b>                  | <b>-\$10,468</b> |
| C&I Multifamily                        | -\$1,398                          | -\$1,398         |
| Commercial New Construction            | -\$3,231                          | -\$3,231         |
| Commercial Retrofit                    | -\$4,571                          | -\$4,571         |
| Direct Install                         | -\$1,268                          | -\$1,268         |
| EERMC                                  | -\$9,369                          | -\$9,369         |
| OER                                    | \$9,062                           | \$9,062          |
| <b>Grand Total</b>                     | <b>-\$51,747</b>                  | <b>-\$51,747</b> |