



STATE OF RHODE ISLAND

**ENERGY EFFICIENCY &
RESOURCE MANAGEMENT COUNCIL**

Energy Efficiency Market Potential Study Data Refresh

Technical Review Committee Recommendation

Date: December 15, 2022

To: The Energy Efficiency and Resource Management Council (EERMC)

From: Technical Review Committee – Joe Garlick, Robert Izzo, and Sue AnderBois

Subject: EERMC RFP 2022-03 – Rhode Island Energy Efficiency Market Potential Study Refresh

At the November 17, 2022 Energy Efficiency and Resource Management Council (EERMC) meeting, The Technical Review Committee, comprised of Joe Garlick, Robert Izzo, and Sue AnderBois, shared their scores of the vendor proposal for conducting the Rhode Island Energy Efficiency Market Potential Study Refresh that was submitted by Dunsky Energy + Climate Advisors. Based on the Technical Review Committee's Recommendation, the Council voted to authorize the Council's Consultant Team and the Office of Energy Resources (OER) to negotiate with the applicant to align the proposed scope of work more closely with the Council's budget, timeline, and needs. Results of this negotiation were to be shared with the Council at the December Council meeting for consideration.

On December 1st, 2022, OER and the Council's Consultant Team had a call with Dunsky representatives to discuss opportunities to streamline the proposed scope of work and better align the proposed budget with the Council's proposed allocation. As a result of this conversation, Dunsky submitted a revised scope of work and budget to the Council on December 7th, 2022. The revised proposal reduced the overall project budget by \$54,764 from \$162,648 to \$107,884. The proposed scope of work was streamlined primarily by simplifying the data collection processes, limiting the achievable potential estimate to a single scenario, and by simplifying and reducing the reporting and presentation tasks.

Based on the review of the revised proposal submitted, the Review Committee believes that the Dunsky Energy + Climate Advisors proposal meets all the technical components that this requisition specifies with a reasonable price for the Council.

The Review Committee recommends that the Council seeks to execute a contract with Dunsky Energy + Climate Advisors for the market potential study data refresh, contingent upon requesting and receiving approval from the Public Utilities Commission for incremental funding in the amount of \$62,884 to cover the full cost of the proposal.