

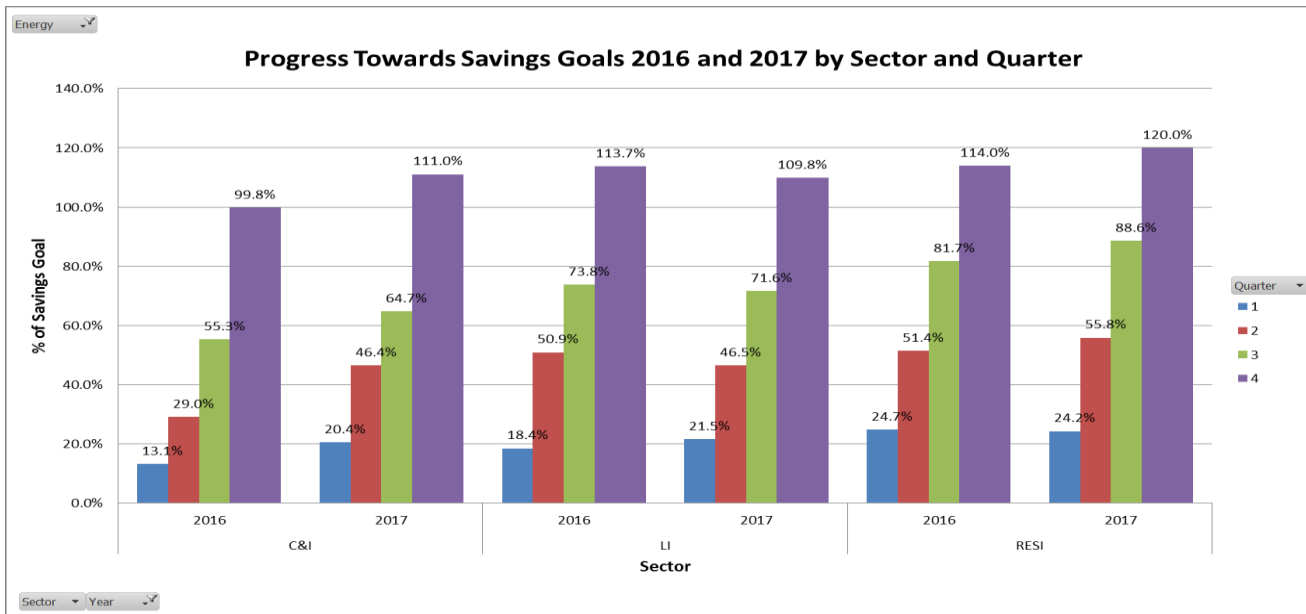
Fourth Quarter 2017 Results

RI EERMC February 15th 2018



Bringing energy to life

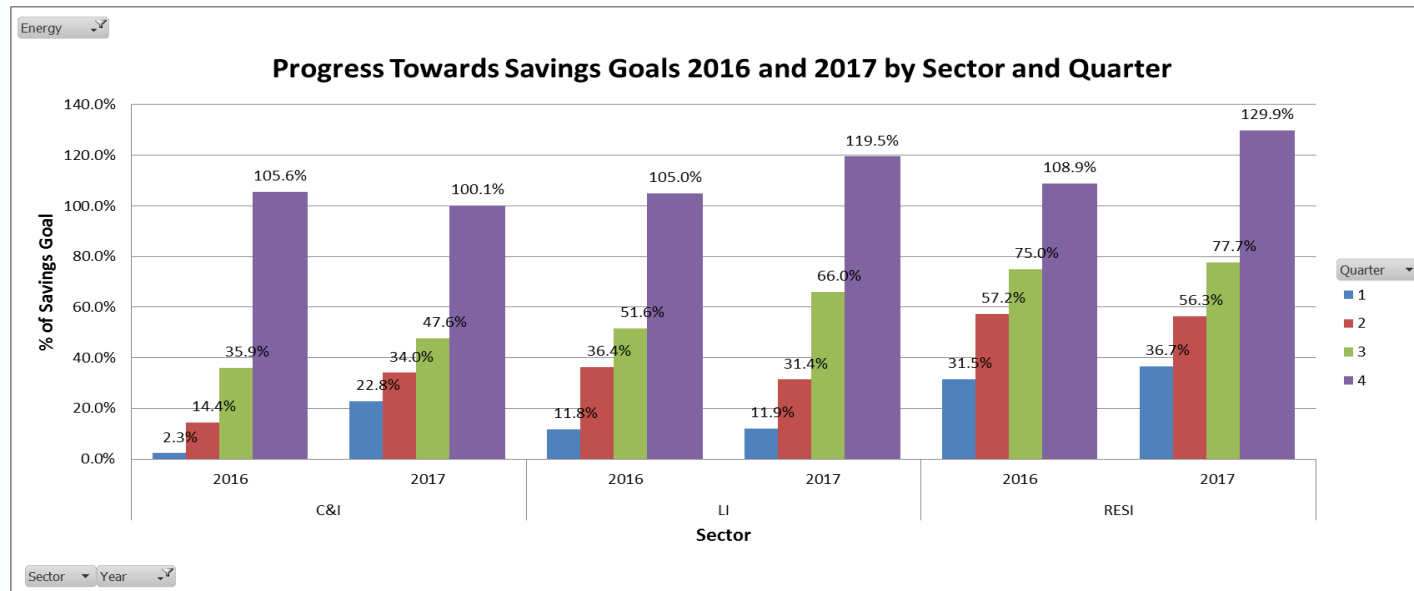
Q4 2017 Electric Sector Results



Progress Towards Filed 2017 Goal

	kW	KWh	Participation	Expenses
C&I	89.2%	111.0%	103.0%	103.2%
IE	123.0%	109.8%	172.0%	92.4%
Resi	123.4%	120.0%	142.7%	97.6%
Total	102.5%	115.0%	142.7%	99.9%

Q4 2017 Gas Sector Results



Progress Towards Filed 2017 Goal			
	MMBtu	Participation	Expenses
C&I	100.1%	198.7%	93.8%
IE	119.5%	131.4%	99.7%
Resi	129.9%	119.3%	98.3%
Total	111.3%	120.5%	97.0%

Residential Highlights

Building on today's success
while preparing for tomorrow

in

Q4 2017

Community-Based Initiatives
Income Eligible – Single and Multifamily
EnergyWise

HIGHLIGHTS OF THE RESIDENTIAL SECTOR

Community-Based Initiatives

- Richmond, Cumberland, Smithfield and North Kingstown earn \$10,000 energy efficiency grants!
 - Achieved energy assessment goals
 - Promoted energy efficiency
 - Established energy task forces



Smithfield Town Hall

HIGHLIGHTS OF THE RESIDENTIAL SECTOR

Income Eligible – Single and Multifamily

- The Company conducted community expos in Lincoln, Pawtucket, and Central Falls
- Finished central boiler installations, totaling over 60 systems in 28 multifamily buildings.
- Collaborated with OER's Solar Access Working Group to find ways for income eligible customers to access solar energy.

nationalgrid
we're energizing your life

What to Expect from a No-Cost Home Energy Assessment

AN ENERGY SPECIALIST WILL DO IN YOUR HOME

HERE ARE 5 THINGS

- 1 Install Energy Saving Products**
Install energy saving products like LED bulbs, smart thermostats, and low-flow showerheads during your assessment at no cost.
Wi-Fi enabled thermostats allow you to control temperatures with your smartphone and save up to \$100 a year.
- 2 Test Insulation**
Identify areas that may need additional insulation. Adding insulation is an effective way to boost comfort and reduce heating and cooling costs.
You may be eligible for 75% off to \$4,000 off on insulation following your assessment.
- 3 Look for Drafts**
Look for areas where your home may be leaking air, including door frames, walls, electrical outlets, and central basements.
Air sealing and adding insulation can help save up to 15% on heating and cooling bills.
- 4 Check Appliances & Equipment**
Inspect the condition of your water heater, water heating, and cooling equipment as well as your appliances. Equipment leaks efficiency as it ages.
National Grid offers rebates that can ease your hands with dollars on upgrades.
- 5 Walk Through Results & Next Steps**
You'll receive a detailed list of energy saving opportunities, plus information on contractors, rebate sources, and the process to apply for OER financing or other assistance through the H-FAT loan program.
Call 800-633-7047 to schedule your No-Cost Home Energy Assessment or visit nationalgrid.com/nh/home

These programs are available to the energy efficiency eligible customers and are subject to change without notice. ©2016 National Grid.

HIGHLIGHTS OF THE RESIDENTIAL SECTOR

EnergyWise

- Heat Loan program made prudent use of EE rate payer funds by leveraging less than \$900,000 program dollars to bring in nearly \$5 million in private capital in 2017.
- 231 Heat Loans completed in the fourth quarter, 836 for the year.
- 2,480 home energy assessments and 1,052 weatherizations completed in the fourth quarter. Over 9,000 assessments completed in 2017 and 3,000 weatherizations.



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RI Energy Efficiency

Q4 2017

COMMERCIAL HIGHLIGHTS



NEW CONSTRUCTION



RETROFIT



SMALL BUSINESS
DIRECT INSTALL

C&I End of Year Preliminary Overview

New Construction



92.1%
of the annual
electric goal
(13,141 MWh)

Retrofit



115.1%
of the annual
electric goal
(89,327 MWh)

Small Business



106.8%
of the annual
electric goal
(12,956 MWh)



67.1%
of the annual gas goal
(35,952 MMBtu)



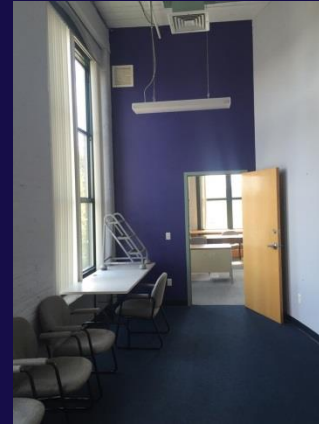
106.5%
of the annual gas goal
(200,103 MMBtu)



117.4% of
the annual gas goal
(4,273 MMBtu)



134 Thurbers Ave. Providence Rhode Island



Small Office Space

Customer Energy Savings: \$12,000 Annually

Total Project Cost: \$44,000

Annual Savings: 50,000 kWh and 4,100 Therms

Incentive covered 70% of project cost

Small Business Direct Install Project

National Grid implemented energy efficiency renovation measures for a small office building in Providence RI. The building was built in 1910 and has multiple office spaces. The project space was approx. 12,000 SF where National Grid installed LED Lighting with controls some custom lighting and domestic hot water measures.





Columban Fathers, Senior Living, Bristol, Rhode Island

Small Business Direct Install Project

National Grid implemented energy efficiency renovation measures for a senior living facility in Bristol RI. The facility has studio and two-room apartments, kitchen and dining facilities, meeting rooms, offices, and lounges. The project space was approx. The facility is approx. 40,000 SF. National Grid installed LED Lighting and sensors, custom lighting, boiler controls and gas domestic hot water measures.

Senior Living Facility

Customer Energy Savings: \$17,000 Annually

Total Project Cost: \$83,000

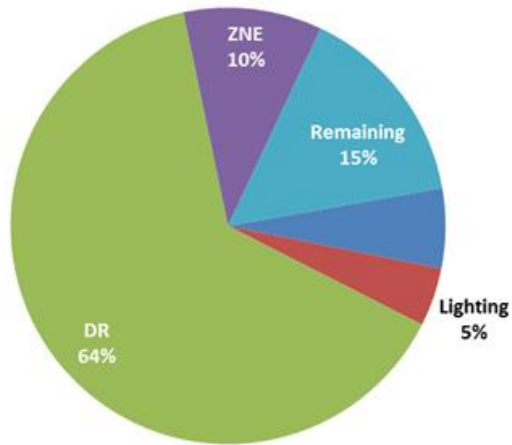
Annual Savings: 63,000 kWh and 6,400 Therms

Incentive covered 58 % of project cost



C&I Pilots 2018

Pilot & Demo Budget Allocation



16 Total Projects

