



# 2025 Annual Plan – First Draft

Consultant Team Presentation

**Date:** July 18, 2024

# Outline



Process Update & Overview

Portfolio Review

Sector Review

Council Discussion



# Process Update & Overview

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# 2025 Plan First Draft – Review Process



The Company shared 2025 Annual Plan Numbers on July 3<sup>rd</sup>

- Comments on the First Draft Numbers are due July 21<sup>st</sup>

## Areas of Focus for Consultant Team Review

- Portfolio Savings, Budget, and Cost to Achieve
- Cost-Effectiveness and Cost of Supply
- Select Sector Highlights

## Areas of ongoing review not covered in depth today

- Jurisdictional comparisons of key inputs
- QA/QC consistency between BC Models and Technical Reference Manual Database

## Quantitative plan materials we have not yet received

- Electric and Gas Tables (Attachments 5 & 6)
- Rate and Bill Impacts Model



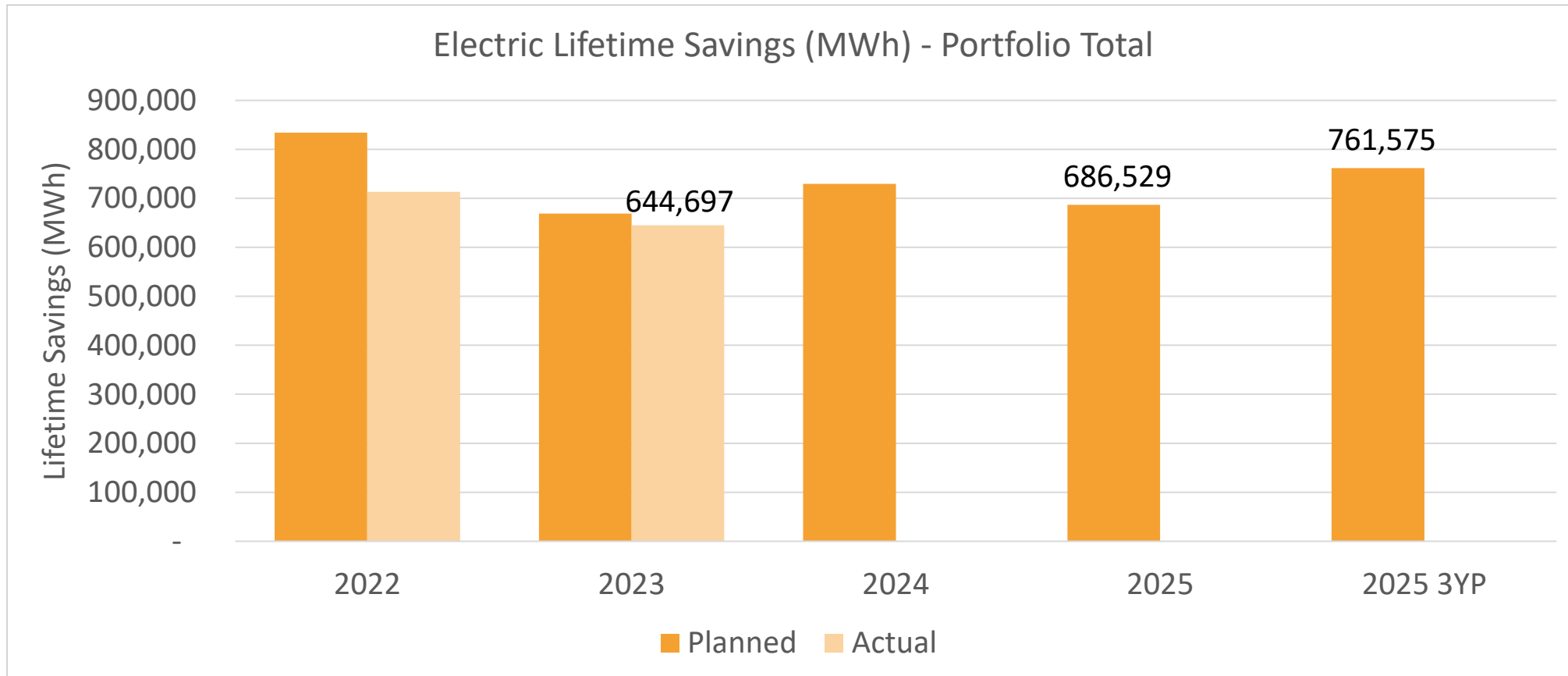
# Portfolio Review

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# Electric Portfolio Lifetime Savings



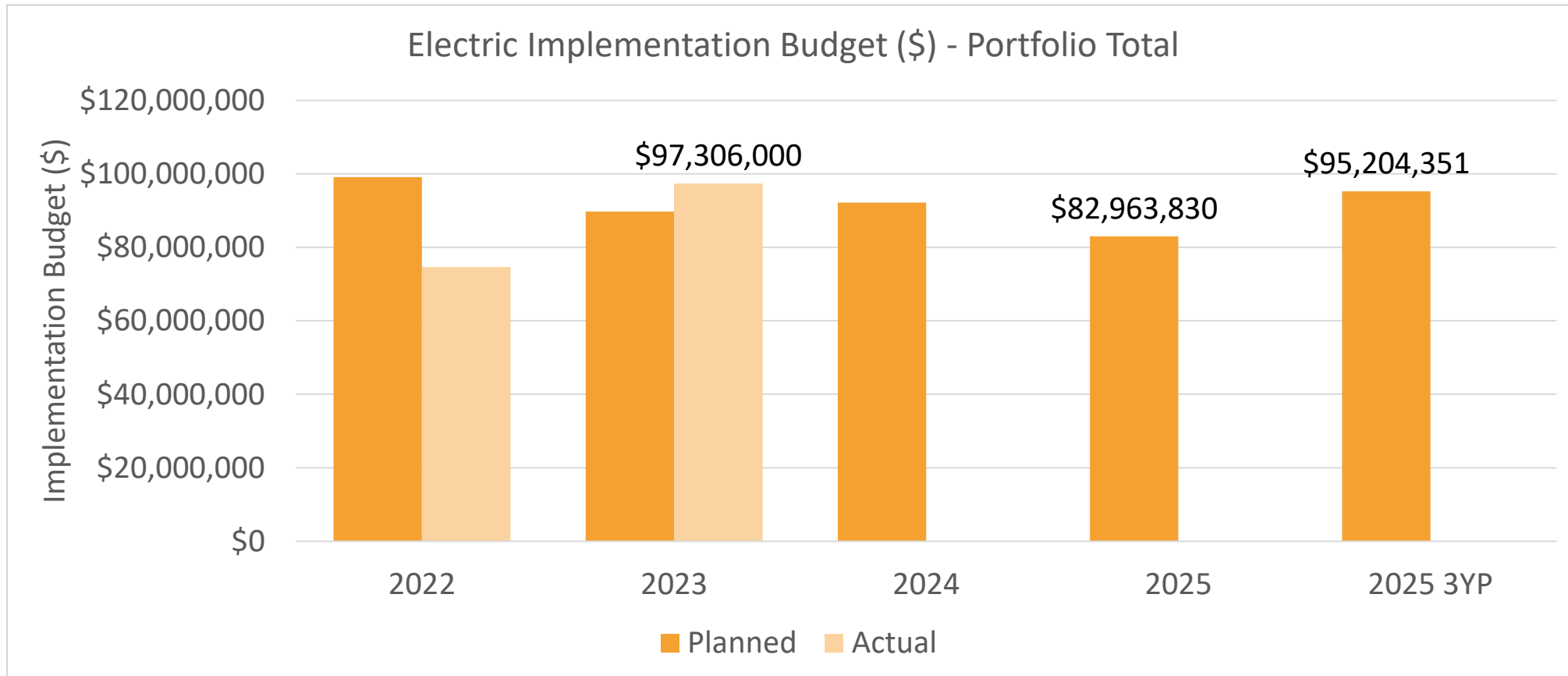
686,529 lifetime MWh planned for 2025, which represents a 6% increase above savings achieved in 2023 and a 10% decrease below the 2025 Three-Year Plan.



# Electric Portfolio Implementation Budget



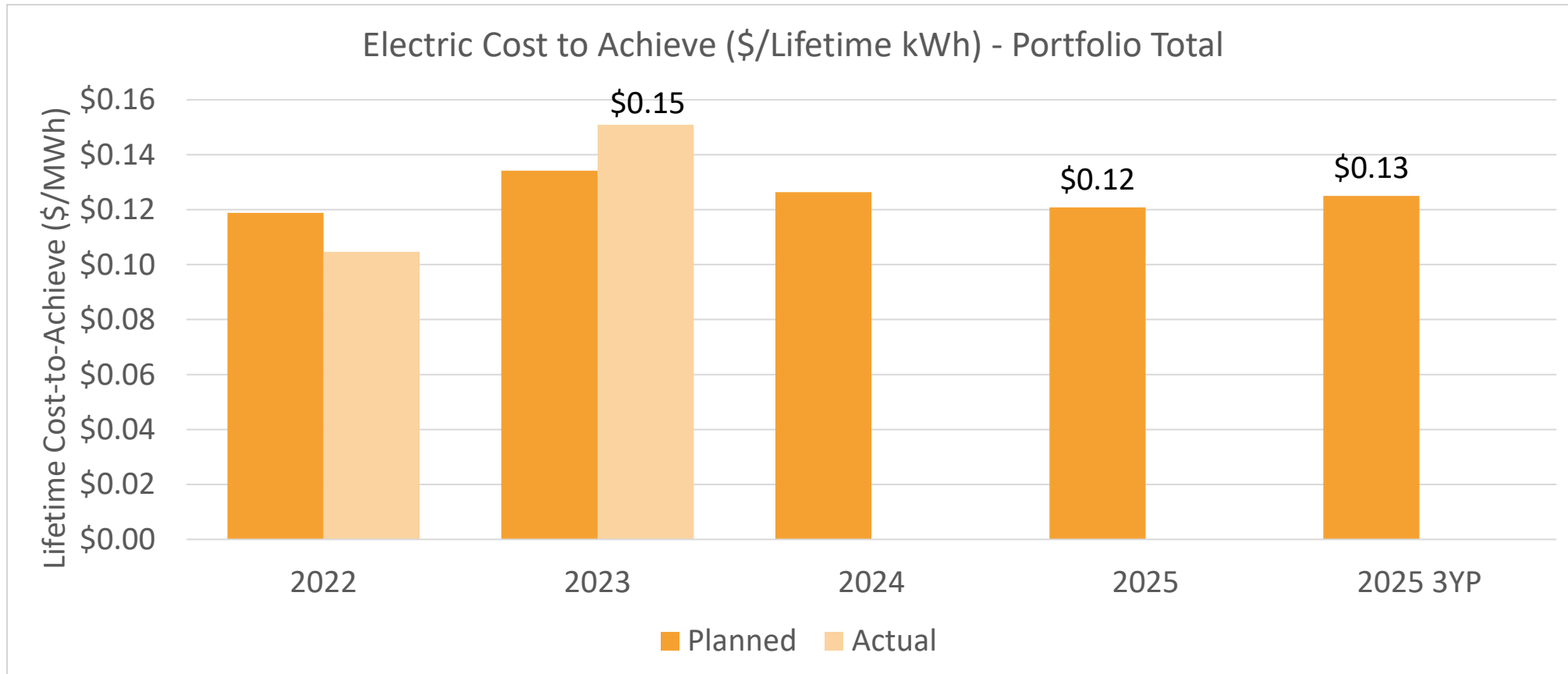
\$82,963,830 planned implementation budget for 2025, which represents a 15% decrease below the actual 2023 spend and 13% decrease below the 2025 Three-Year Plan budget.



# Electric Portfolio Lifetime Cost-to-Achieve



\$0.12 per lifetime kWh planned for 2025, which represents a 20% decrease below 2023 actuals and 3% decrease below the 2025 Three-Year Plan.

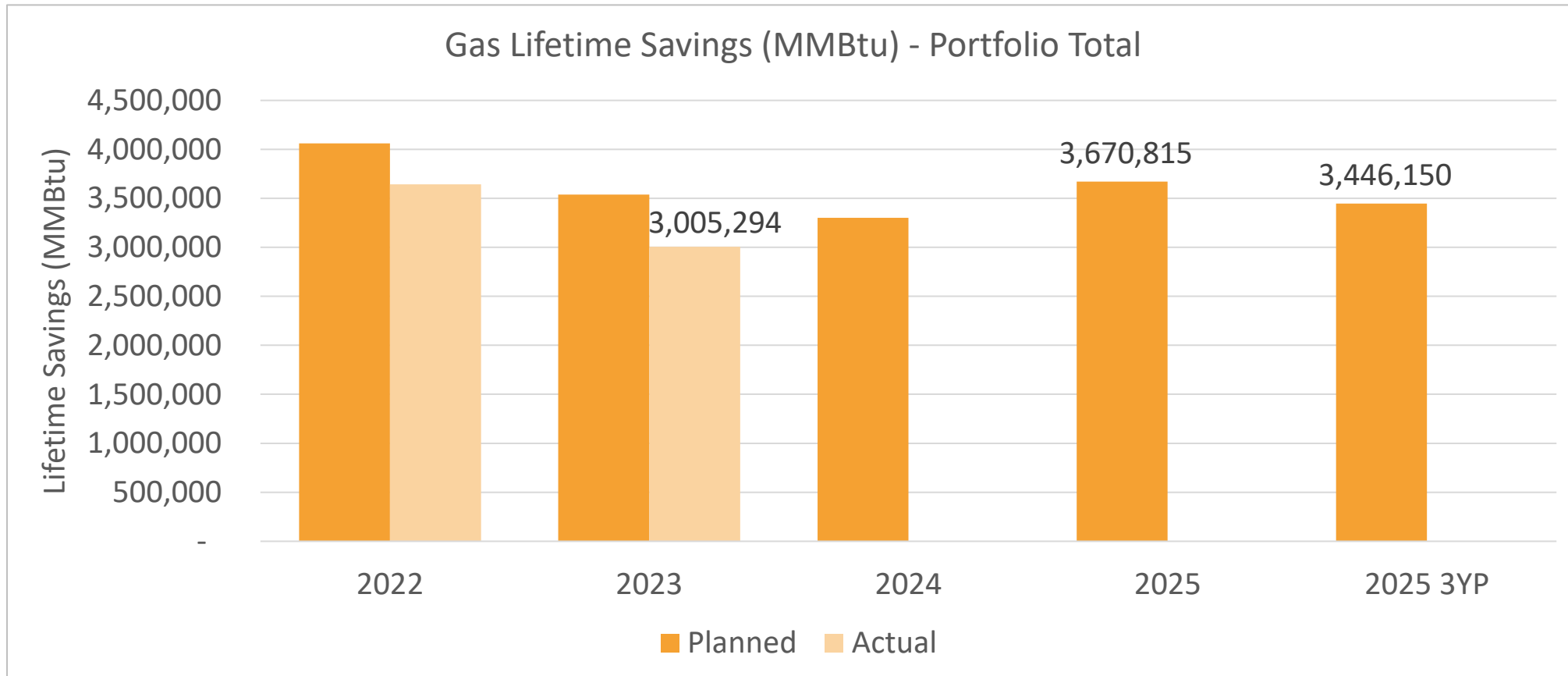




# Gas Portfolio Lifetime Savings



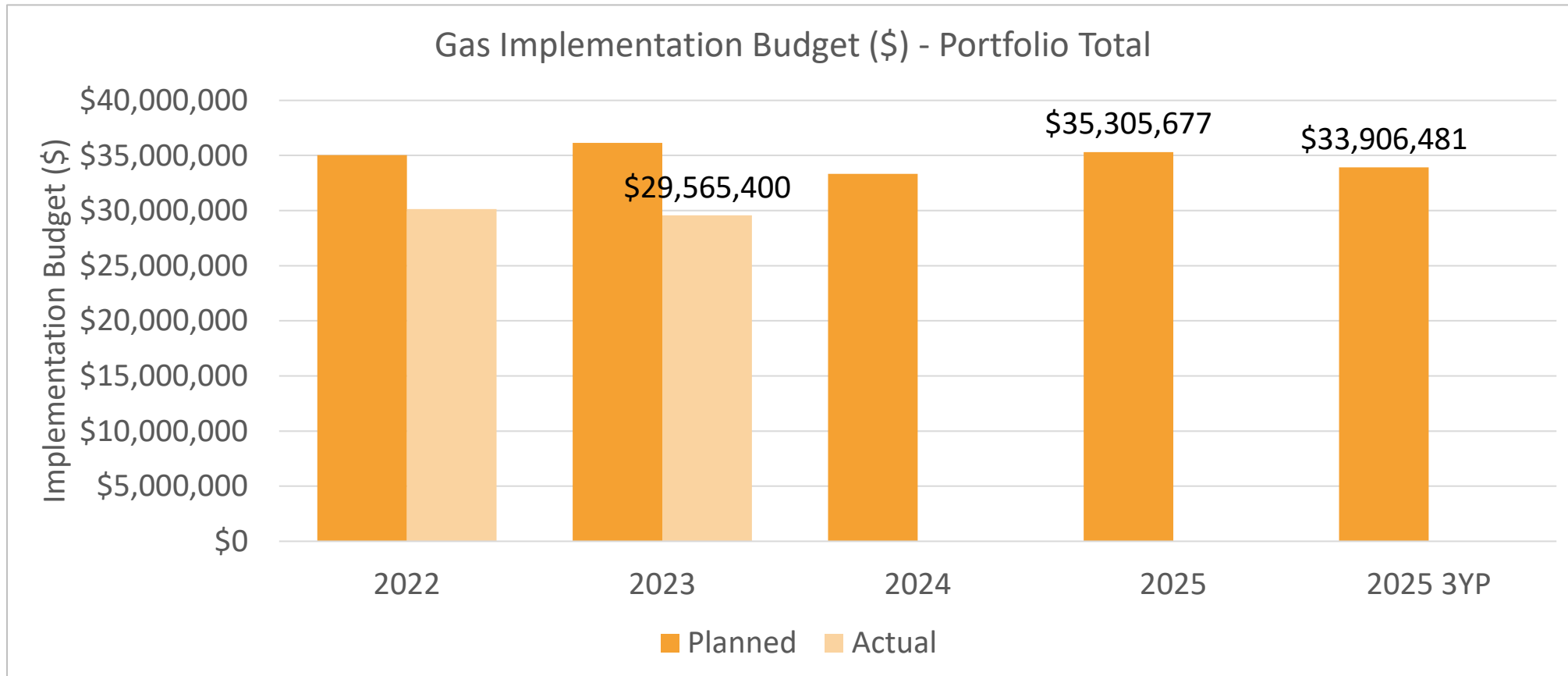
3,670,815 lifetime MMBtu planned for 2025, a 22% increase above 2023 actuals and 7% increase above the 2025 Three-Year Plan.



# Gas Portfolio Implementation Budget



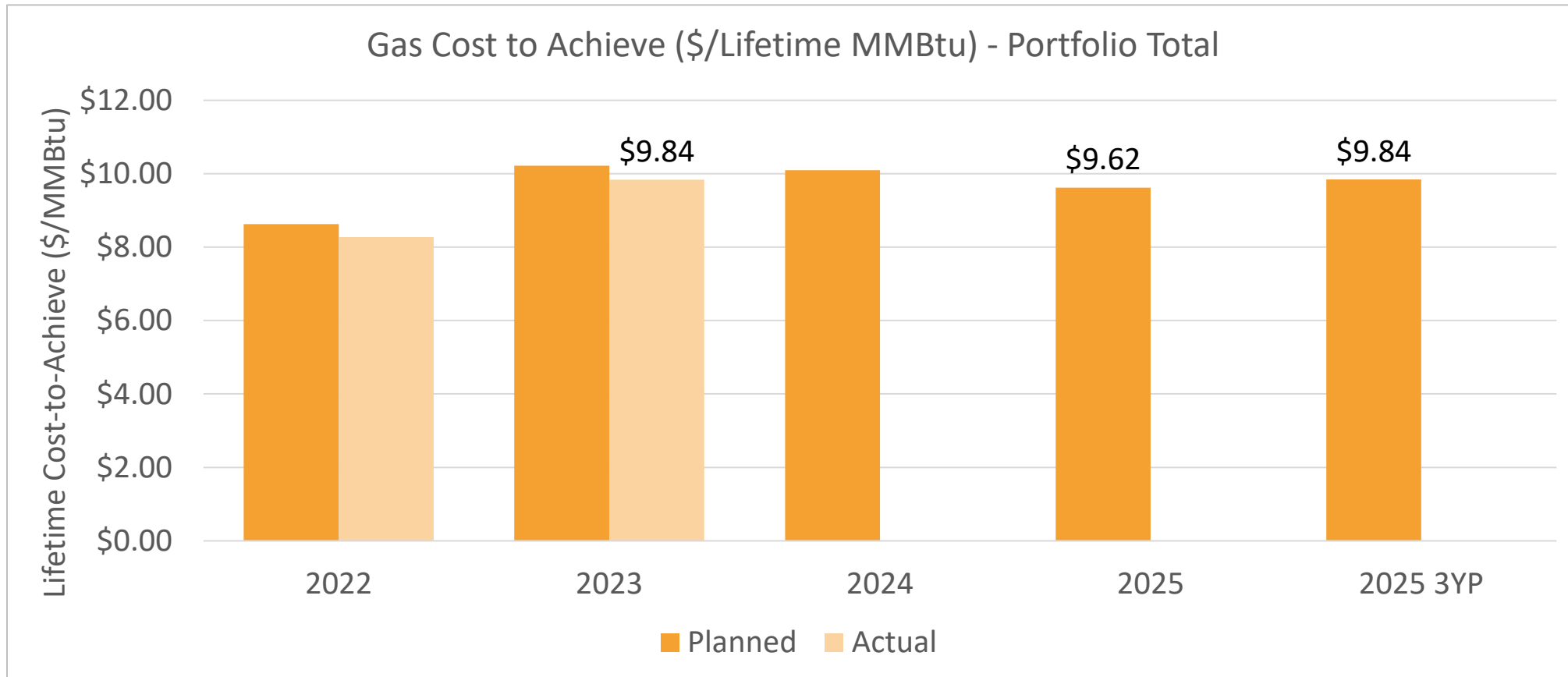
\$35,305,677 planned implementation budget for 2025, which represents a 19% increase above the actual 2023 spend and 4% increase above the 2025 Three-Year Plan.



# Gas Portfolio Lifetime Cost-to-Achieve



\$9.62 per lifetime MMBtu planned for 2025, which represents a 2% decrease below 2023 actuals and the 2025 Three-Year Plan.

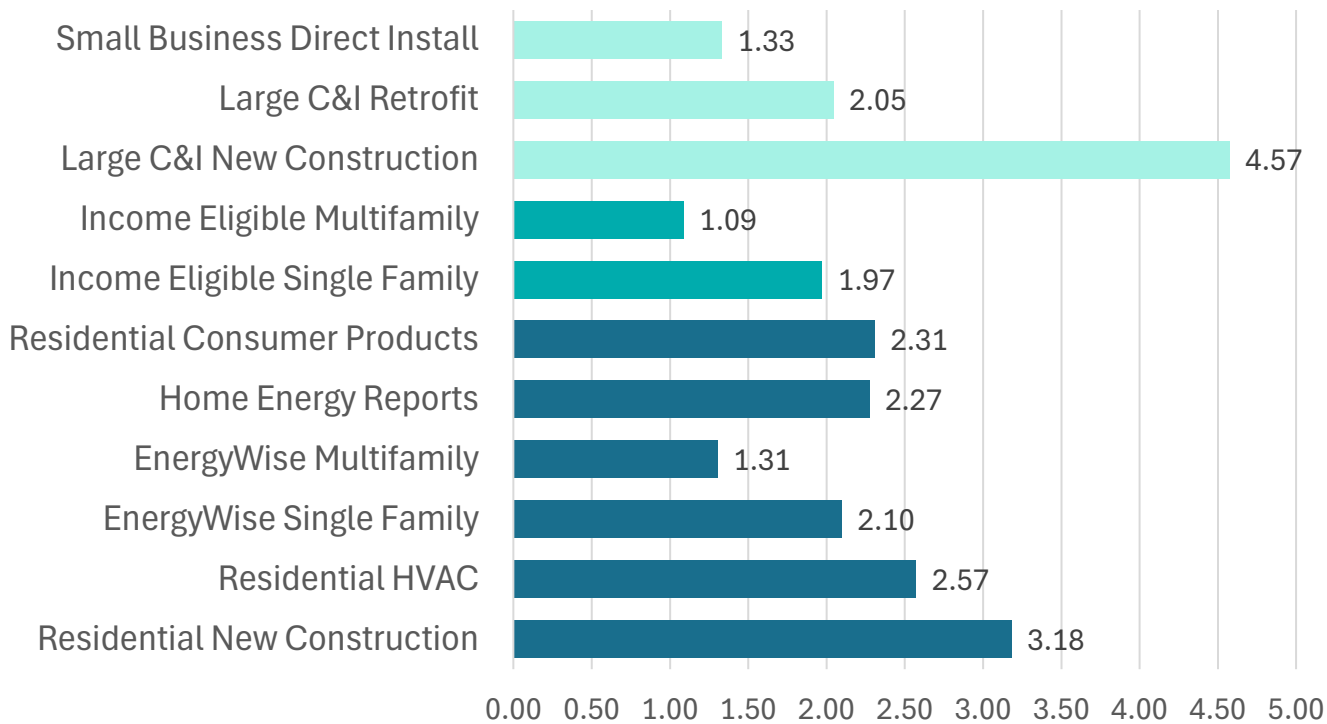


# Cost-Effectiveness – Electric Portfolio

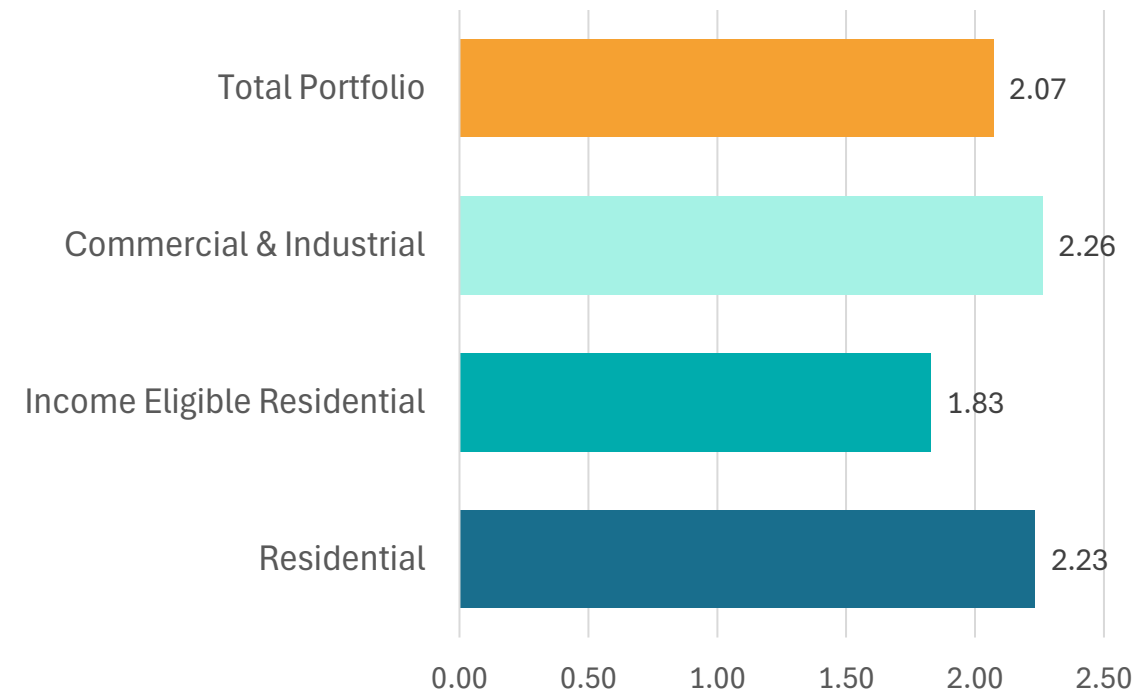


Electric portfolio, each sector, and all programs are cost-effective

Rhode Island Test Benefit Cost Ratios by Program



Rhode Island Test Benefit Cost Ratios by Sector

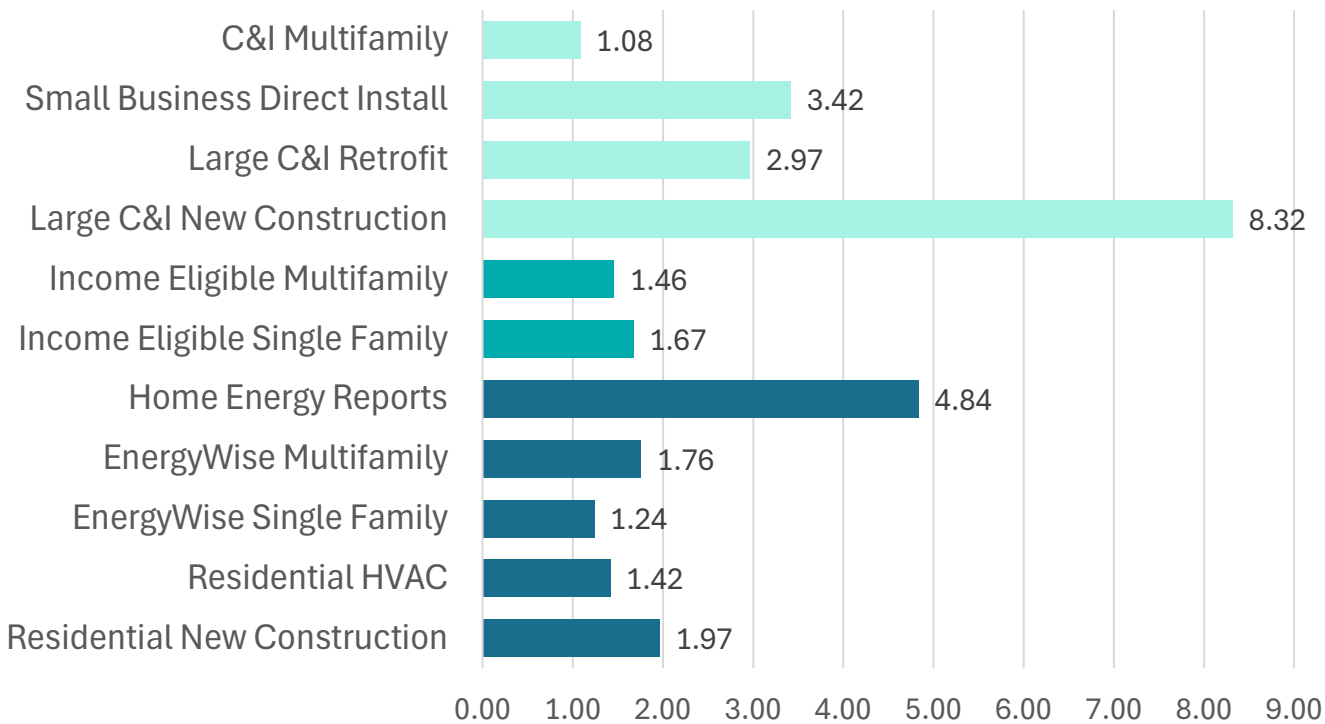


# Cost-Effectiveness – Gas Portfolio

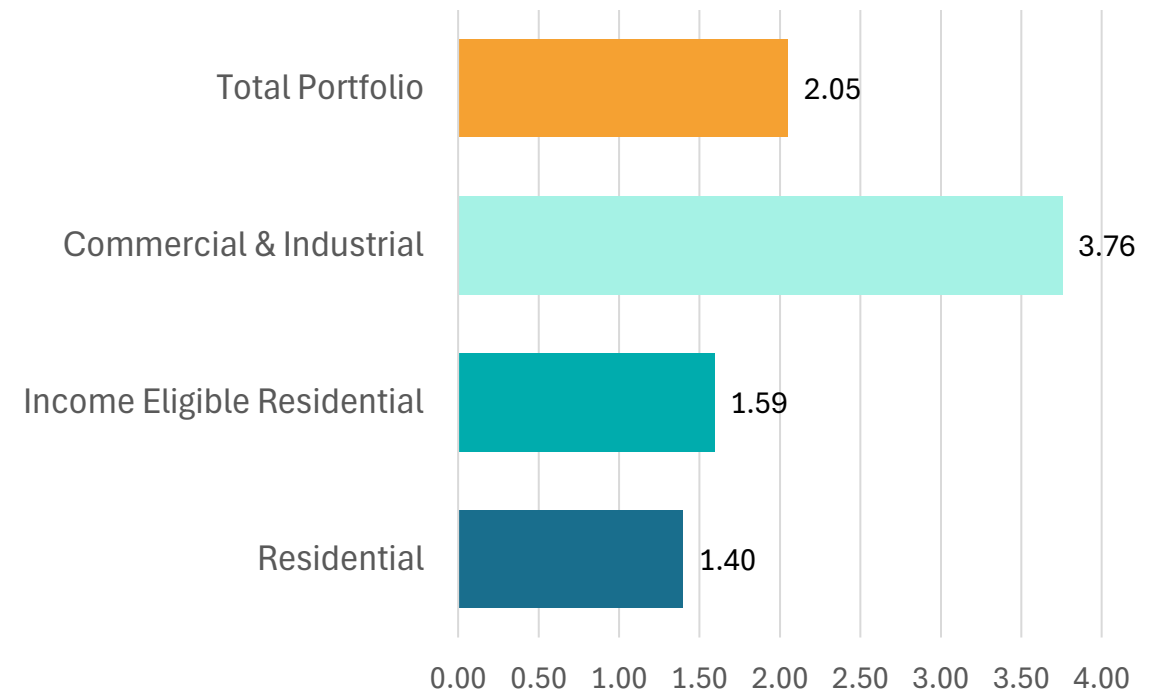


Gas portfolio, each sector, and all programs are cost-effective

Rhode Island Test Benefit Cost Ratios by Program



Rhode Island Test Benefit Cost Ratios by Sector



# Cost of Supply – Hypothetical Example

## Cost of Supply

Minus

## Cost of Energy Efficiency

1 Primary Cost of Supply minus Cost of EE analysis includes a full set of benefit categories



3 This side of the equation includes costs like implementation and shareholder incentive



2 Per PUC directive, RIE presents a secondary version of the analysis that excludes out-of-state and delivered fuels, resulting in fewer units on this side of the equation



4 While some categories are excluded on the left side of the equation, RIE has maintained **all** costs on the right side of the equation



5 Approach warrants a second look to determine what costs of delivering the EE programs should be removed or discounted, and what impact that might have on how cost of supply vs. cost of energy efficiency is viewed in the alternative analysis



# Sector Review

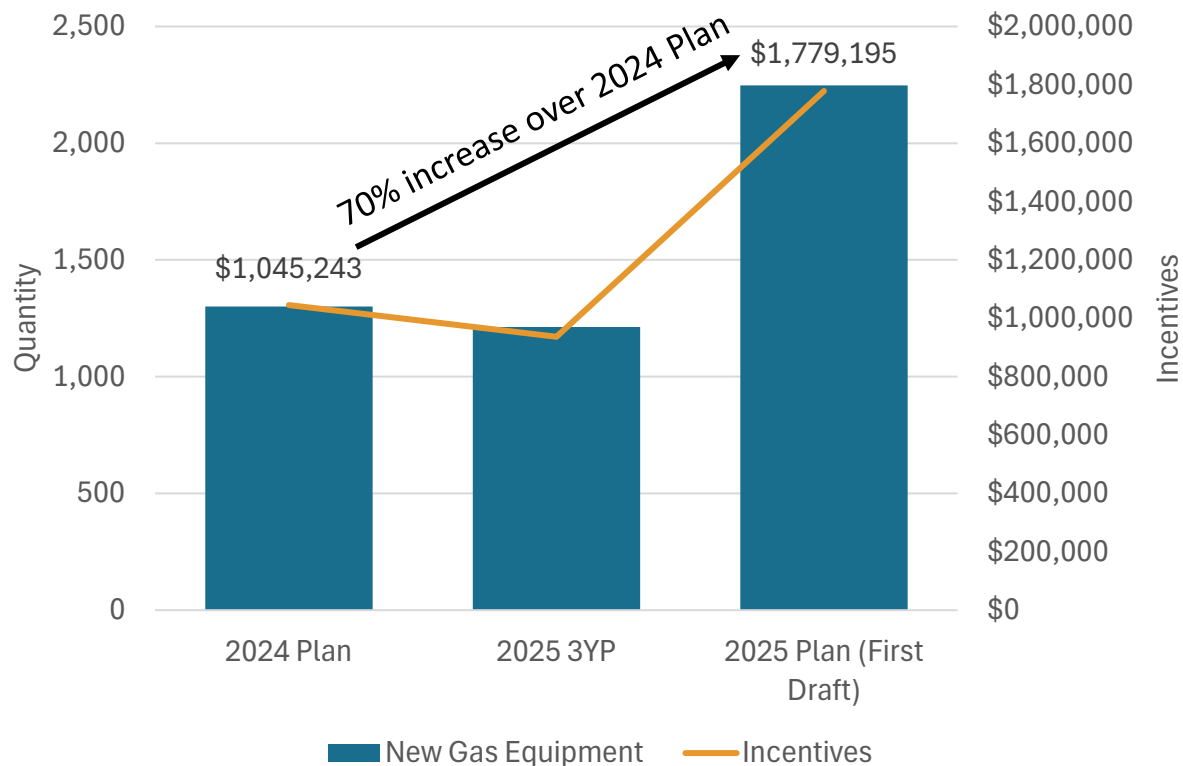
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# Residential – Gas Equipment

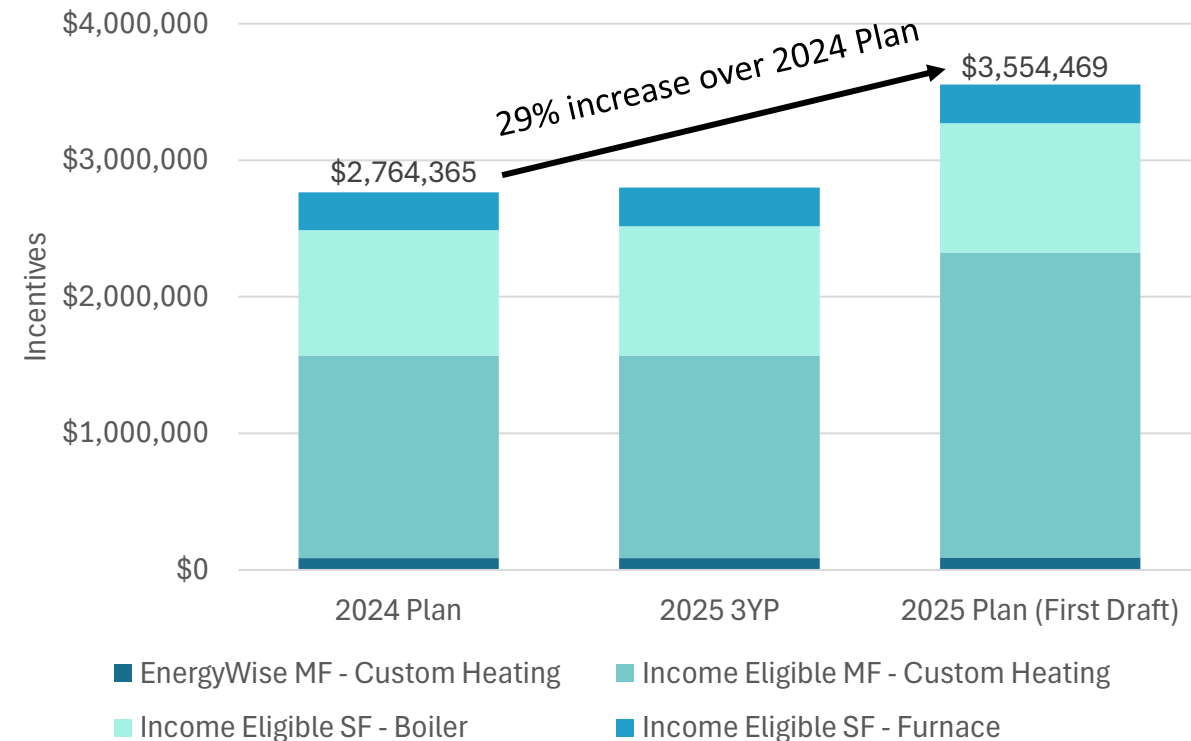


## Significant increases in planned incentives for new gas equipment

Gas HVAC Program Heating & Hot Water Equipment



Non-HVAC Program Gas Equipment Incentives



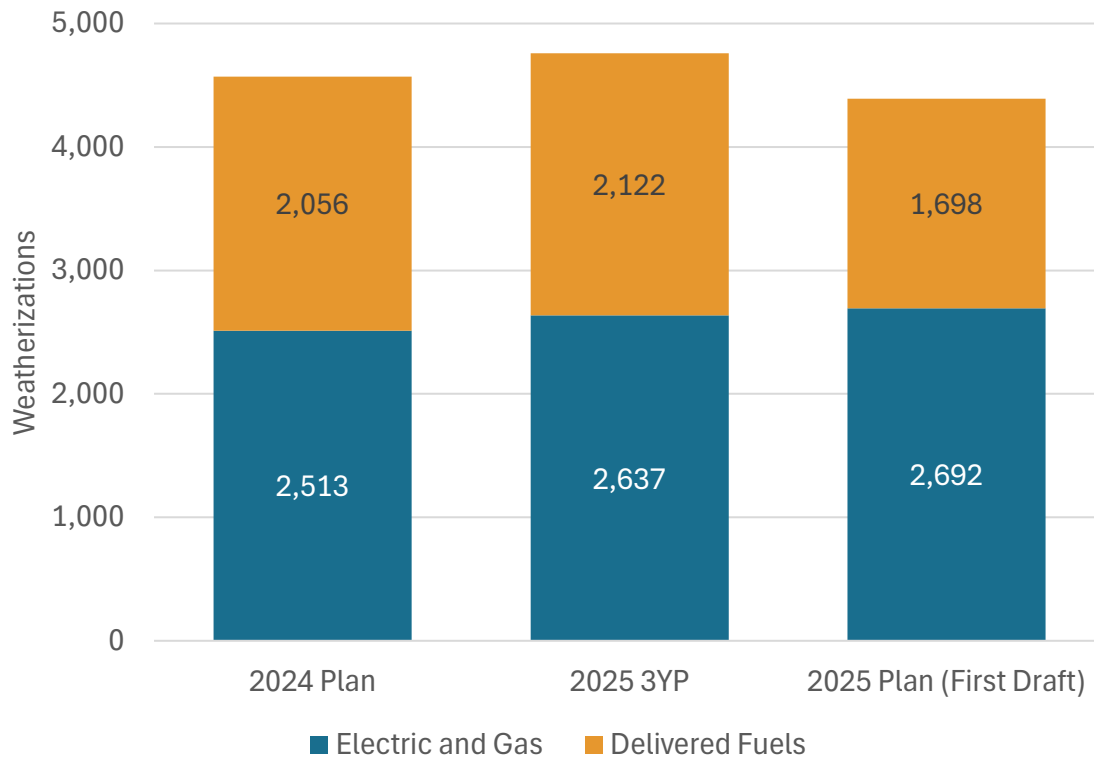


# Residential – Weatherization Mix

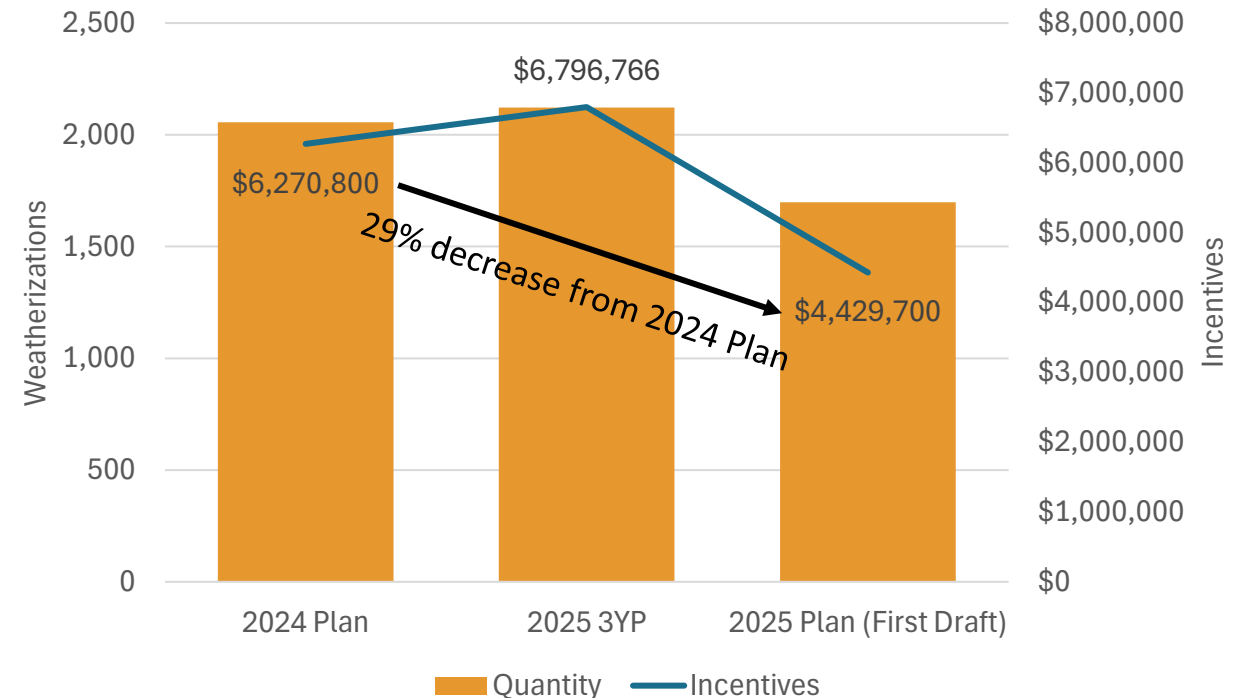


Significant increases in planned incentives for new gas equipment

EnergyWise Single Family - Weatherization Mix



EnergyWise Single Family - Delivered Fuels Weatherization

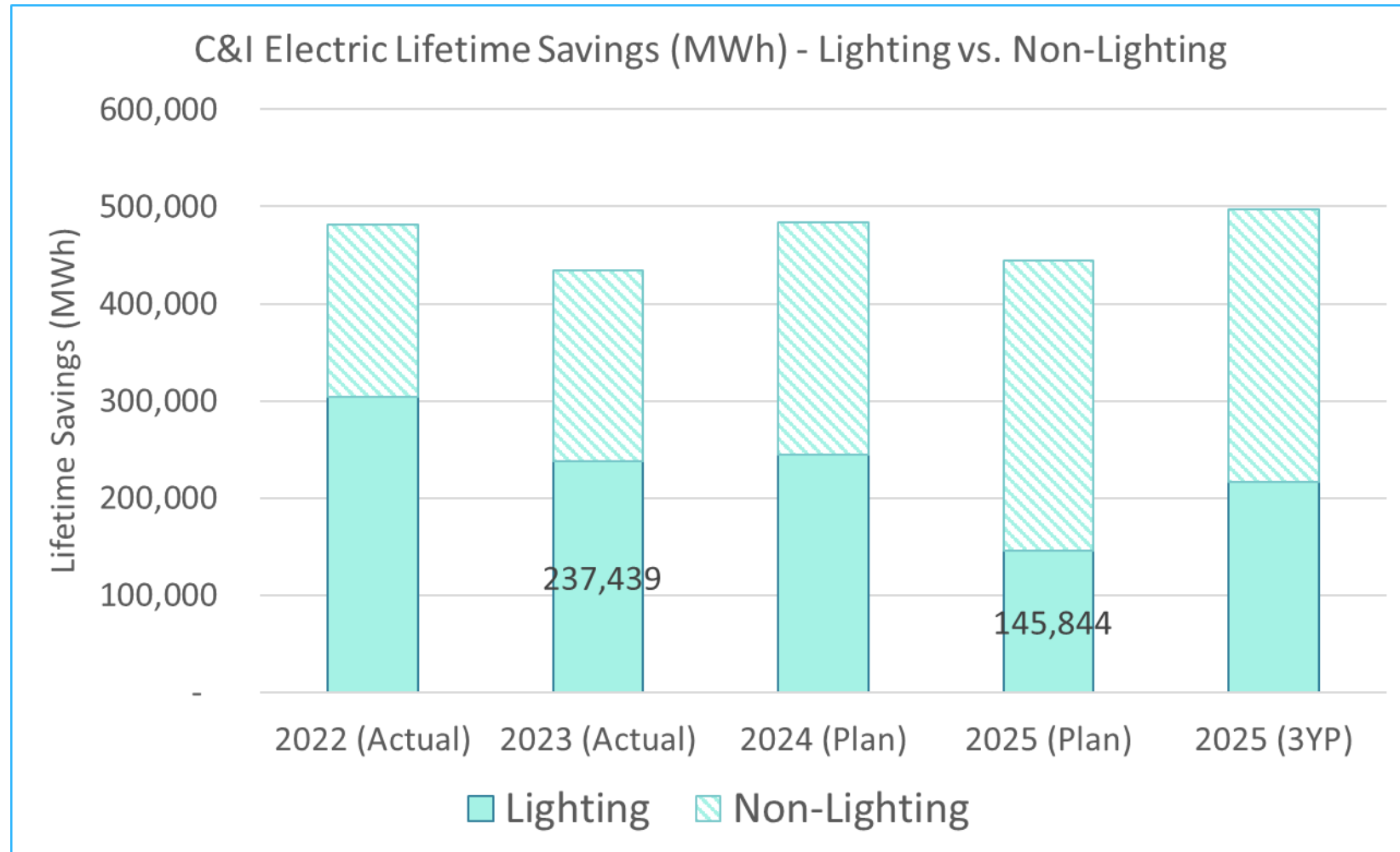


# Commercial & Industrial Highlights - Electric



2025 Plan has 2% increase in planned electric savings compared to 2023 actuals, despite estimated impacts of 2025 Mercury Ban.

Decrease in planned lighting savings offset by increased Motors & Drives and Compressed Air measures.

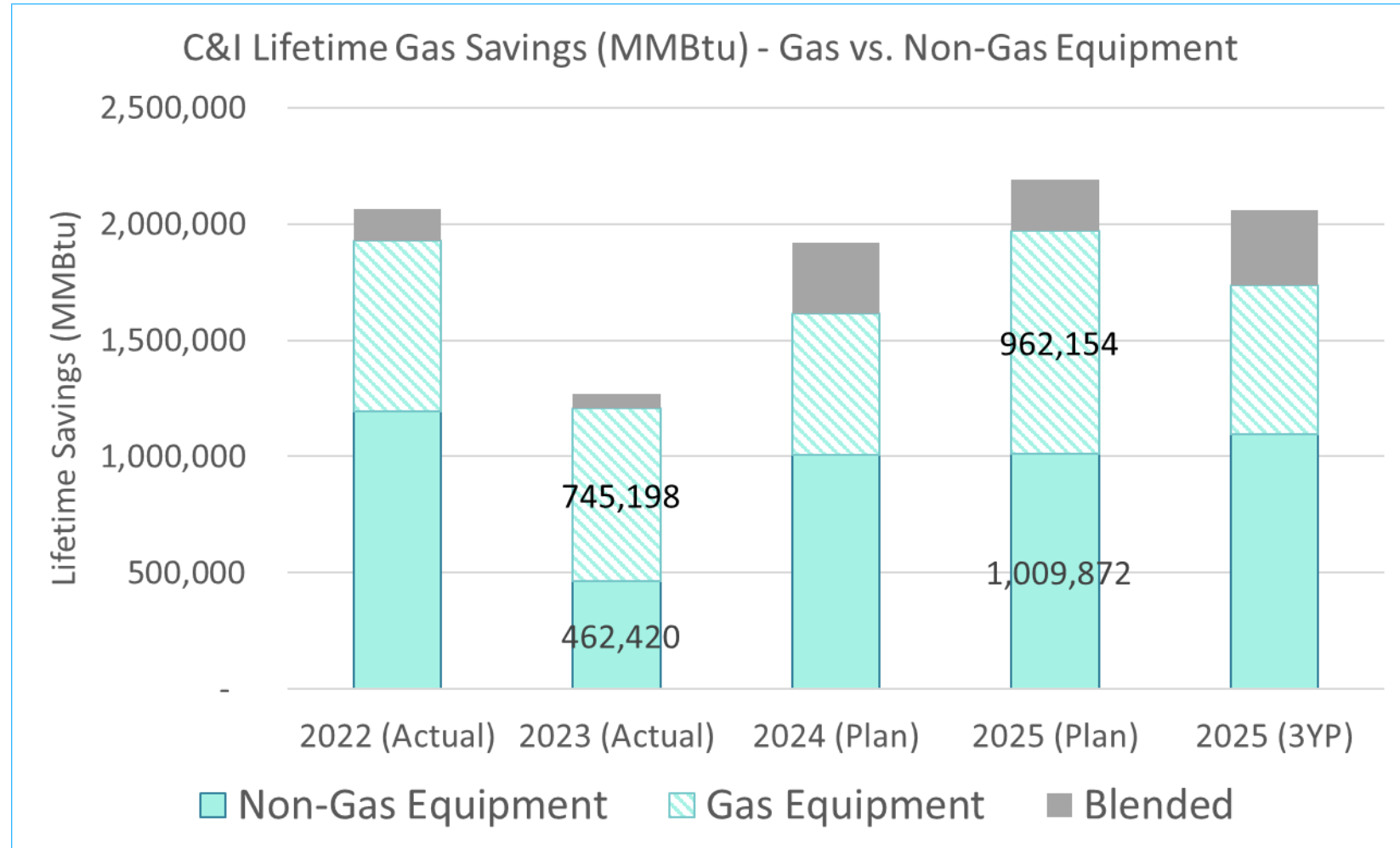


# Commercial & Industrial Highlights - Gas



Large increase in planned gas savings relative to 2023 actuals, from all measure categories.

Ability to realize planned savings from these measures relies heavily on Custom projects.





# Council Discussion

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# Council Member Discussion





# Appendix

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# Electric Lifetime MWhs



## LIFETIME MWhs

% of 2025 Portfolio	Program	2025 Annual Plan (First Draft)	2025 Annual Plan (First Draft) Compared to 2023 Actuals		2025 Annual Plan (First Draft) Compared to 2024 Annual Plan		2025 Annual Plan (First Draft) Compared to 2025 Three-Year Plan	
8%	Small Business Direct Install	53,290	5,448	11%	-6,582	-11%	-10,038	-16%
27%	Large C&I New Construction	186,494	59,518	47%	5,138	3%	-3,524	-2%
30%	Large C&I Retrofit	204,315	-55,425	-21%	-38,200	-16%	-39,562	-16%
65%	<b>C&amp;I Total</b>	<b>444,100</b>	<b>9,542</b>	<b>2%</b>	<b>-39,644</b>	<b>-8%</b>	<b>-53,123</b>	<b>-11%</b>
7%	Income Eligible Single Family	46,933	12,462	36%	10,092	27%	-38	0%
2%	Income Eligible Multifamily	10,870	4,241	64%	-7,647	-41%	-2,565	-19%
8%	<b>Income Eligible Total</b>	<b>57,803</b>	<b>16,703</b>	<b>41%</b>	<b>2,445</b>	<b>4%</b>	<b>-2,603</b>	<b>-4%</b>
3%	Residential New Construction	17,174	6,850	66%	1,270	8%	0	0%
16%	Residential HVAC	106,742	8,045	8%	-6,007	-5%	-17,841	-14%
2%	EnergyWise Single Family	16,940	1,344	9%	1,949	13%	1,029	6%
1%	EnergyWise Multifamily	5,363	1,897	55%	-2,760	-34%	-1,757	-25%
3%	Home Energy Reports	22,063	-3,869	-15%	-1,296	-6%	-1,296	-6%
0%	ENERGY STAR® Lighting	0	0		0		0	
2%	Residential Consumer Products	16,345	1,321	9%	1,022	7%	545	3%
27%	<b>Residential Total</b>	<b>184,626</b>	<b>15,587</b>	<b>9%</b>	<b>-5,821</b>	<b>-3%</b>	<b>-19,320</b>	<b>-9%</b>
35%	<b>Residential &amp; Income Eligible Total</b>	<b>242,429</b>	<b>32,290</b>	<b>15%</b>	<b>-3,376</b>	<b>-1%</b>	<b>-21,922</b>	<b>-8%</b>
100%	<b>Portfolio Total</b>	<b>686,529</b>	<b>41,832</b>	<b>6%</b>	<b>-43,020</b>	<b>-6%</b>	<b>-75,046</b>	<b>-10%</b>

# Electric Budget



## IMPLEMENTATION BUDGET

% of 2025 Portfolio	Program	2025 Annual Plan (First Draft)	2025 Annual Plan (First Draft) Compared to 2023 Actuals		2025 Annual Plan (First Draft) Compared to 2024 Annual Plan		2025 Annual Plan (First Draft) Compared to 2025 Three-Year Plan	
9%	Small Business Direct Install	\$7,726,655	\$2,324,355	43%	-\$473,278	-6%	-\$847,496	-10%
9%	Large C&I New Construction	\$7,809,451	\$842,351	12%	-\$1,417,721	-15%	-\$1,935,613	-20%
26%	Large C&I Retrofit	\$21,801,220	-\$4,981,980	-19%	-\$996,638	-4%	-\$1,714,004	-7%
0%	C&I Financing	\$0	-\$2,000,000	-100%	\$0		\$0	
0%	Community Based Initiatives - C&I	\$59,174	\$45,174	323%	\$1,260	2%	-\$288	0%
0%	Commercial Pilots	\$0	\$0		\$0		\$0	
0%	C&I ConnectedSolutions	\$0	-\$5,626,300	-100%	\$0		\$0	
0%	Commercial Workforce Development	\$0	-\$9,300	-100%	-\$74,900	-100%	-\$74,900	-100%
45%	<b>C&amp;I Total</b>	<b>\$37,396,500</b>	<b>-\$9,405,700</b>	<b>-20%</b>	<b>-\$2,961,276</b>	<b>-7%</b>	<b>-\$4,572,300</b>	<b>-11%</b>
14%	Income Eligible Single Family	\$11,971,948	-\$1,152,852	-9%	-\$265,428	-2%	-\$1,142,205	-9%
3%	Income Eligible Multifamily	\$2,294,955	\$581,455	34%	-\$1,489,230	-39%	-\$373,056	-14%
0%	Income Eligible Workforce Development	\$0	\$0		\$0		\$0	
17%	<b>Income Eligible Total</b>	<b>\$14,266,904</b>	<b>-\$571,396</b>	<b>-4%</b>	<b>-\$1,754,658</b>	<b>-11%</b>	<b>-\$1,515,262</b>	<b>-10%</b>
2%	Residential New Construction	\$1,631,421	\$625,921	62%	\$318,695	24%	\$132,654	9%
8%	Residential HVAC	\$6,386,068	\$1,204,568	23%	-\$184,607	-3%	-\$696,189	-10%
14%	EnergyWise Single Family	\$11,832,167	-\$3,834,633	-24%	-\$4,445,500	-27%	-\$5,190,465	-30%
1%	EnergyWise Multifamily	\$931,819	\$86,119	10%	-\$360,081	-28%	-\$263,739	-22%
3%	Home Energy Reports	\$2,337,442	\$51,842	2%	\$214,178	10%	\$215,338	10%
0%	ENERGY STAR® Lighting	\$0	\$0		\$0		\$0	
2%	Residential Consumer Products	\$1,914,713	\$101,113	6%	-\$72,712	-4%	-\$118,836	-6%
0%	Energy Efficiency Education	\$0	\$0		\$0		\$0	
0%	Comprehensive Marketing - Residential	\$334,450	-\$2,950	-1%	\$7,944	2%	-\$1,804	-1%
0%	Community Based Initiatives - Residential	\$143,585	\$143,585		\$4,183	3%	\$0	0%
0%	Residential ConnectedSolutions	\$0	-\$3,326,000	-100%	\$0		\$0	
0%	Residential Pilots	\$0	\$0		\$0		\$0	
0%	Residential Workforce Development	\$0	\$0		\$0		\$0	
31%	<b>Residential Total</b>	<b>\$25,511,664</b>	<b>-\$4,950,436</b>	<b>-16%</b>	<b>-\$4,517,900</b>	<b>-15%</b>	<b>-\$5,923,041</b>	<b>-19%</b>
48%	<b>Residential &amp; Income Eligible Total</b>	<b>\$39,778,568</b>	<b>-\$5,521,832</b>	<b>-12%</b>	<b>-\$6,272,559</b>	<b>-14%</b>	<b>-\$7,438,303</b>	<b>-16%</b>
1%	EERMC	\$842,542	\$268,042	47%	\$197,430	31%	\$197,430	31%
2%	OER	\$1,263,813	\$372,413	42%	-\$123,924	-9%	-\$372,255	-23%
4%	Rhode Island Infrastructure Bank	\$3,682,408	-\$55,092	-1%	-\$55,092	-1%	-\$55,092	-1%
7%	<b>Regulatory Total</b>	<b>\$5,788,762</b>	<b>\$585,362</b>	<b>11%</b>	<b>\$18,414</b>	<b>0%</b>	<b>-\$229,917</b>	<b>-4%</b>
100%	<b>Portfolio Total</b>	<b>\$82,963,830</b>	<b>-\$14,342,170</b>	<b>-15%</b>	<b>-\$9,215,421</b>	<b>-10%</b>	<b>-\$12,240,521</b>	<b>-13%</b>



# Electric Lifetime Cost to Achieve (\$/kWh)



## \$/LIFETIME kWh

Program	2025 Annual Plan (First Draft)	2025 Annual Plan (First Draft) Compared to 2023 Actuals		2025 Annual Plan (First Draft) Compared to 2024 Annual Plan		2025 Annual Plan (First Draft) Compared to 2025 Three-Year Plan	
		\$/kWh	%	\$/kWh	%	\$/kWh	%
Small Business Direct Install	\$0.14	\$0.03	28%	\$0.01	6%	\$0.01	7%
Large C&I New Construction	\$0.04	-\$0.01	-24%	-\$0.01	-18%	-\$0.01	-18%
Large C&I Retrofit	\$0.11	\$0.00	3%	\$0.01	14%	\$0.01	11%
<b>C&amp;I Total</b>	<b>\$0.08</b>	<b>-\$0.02</b>	<b>-22%</b>	<b>\$0.00</b>	<b>1%</b>	<b>\$0.00</b>	<b>0%</b>
Income Eligible Single Family	\$0.26	-\$0.13	-33%	-\$0.08	-23%	-\$0.02	-9%
Income Eligible Multifamily	\$0.21	-\$0.05	-18%	\$0.01	3%	\$0.01	6%
<b>Income Eligible Total</b>	<b>\$0.25</b>	<b>-\$0.11</b>	<b>-32%</b>	<b>-\$0.04</b>	<b>-15%</b>	<b>-\$0.01</b>	<b>-6%</b>
Residential New Construction	\$0.09	\$0.00	-2%	\$0.01	15%	\$0.01	9%
Residential HVAC	\$0.06	\$0.01	14%	\$0.00	3%	\$0.00	5%
EnergyWise Single Family	\$0.70	-\$0.31	-30%	-\$0.39	-36%	-\$0.37	-35%
EnergyWise Multifamily	\$0.17	-\$0.07	-29%	\$0.01	9%	\$0.01	3%
Home Energy Reports	\$0.11	\$0.02	20%	\$0.02	17%	\$0.02	17%
ENERGY STAR® Lighting		\$0.00		\$0.00		\$0.00	
Residential Consumer Products	\$0.12	\$0.00	-3%	-\$0.01	-10%	-\$0.01	-9%
<b>Residential Total</b>	<b>\$0.14</b>	<b>-\$0.04</b>	<b>-23%</b>	<b>-\$0.02</b>	<b>-12%</b>	<b>-\$0.02</b>	<b>-10%</b>
<b>Residential &amp; Income Eligible Total</b>	<b>\$0.16</b>	<b>-\$0.05</b>	<b>-24%</b>	<b>-\$0.02</b>	<b>-12%</b>	<b>-\$0.01</b>	<b>-8%</b>
<b>Portfolio Total</b>	<b>\$0.12</b>	<b>-\$0.03</b>	<b>-20%</b>	<b>-\$0.01</b>	<b>-4%</b>	<b>\$0.00</b>	<b>-3%</b>

# Gas Lifetime MMBtus



## LIFETIME MMBtus

% of 2025 Portfolio	Program	2025 Annual Plan (First Draft)	2025 Annual Plan (First Draft) Compared to 2023 Actuals		2025 Annual Plan (First Draft) Compared to 2024 Annual Plan		2025 Annual Plan (First Draft) Compared to 2025 Three-Year Plan	
29%	Large C&I New Construction	1,066,923	377,621	55%	409,363	62%	363,902	52%
26%	Large C&I Retrofit	953,812	261,840	38%	-121,354	-11%	-225,285	-19%
3%	Small Business Direct Install	108,406	25,449	31%	-10,249	-9%	-10,249	-9%
2%	C&I Multifamily	62,484	-6,475	-9%	-3,124	-5%	1,693	3%
<b>60%</b>	<b>C&amp;I Total</b>	<b>2,191,625</b>	<b>658,435</b>	<b>43%</b>	<b>274,635</b>	<b>14%</b>	<b>130,061</b>	<b>6%</b>
3%	Income Eligible Single Family	121,326	-6,496	-5%	0	0%	0	0%
3%	Income Eligible Multifamily	120,390	-74,539	-38%	-45,766	-28%	-39,991	-25%
<b>7%</b>	<b>Income Eligible Total</b>	<b>241,716</b>	<b>-81,035</b>	<b>-25%</b>	<b>-45,766</b>	<b>-16%</b>	<b>-39,991</b>	<b>-14%</b>
10%	Residential HVAC	371,903	-61,244	-14%	152,605	70%	167,460	82%
17%	EnergyWise Single Family	638,879	114,213	22%	25,236	4%	0	0%
2%	EnergyWise Multifamily	75,131	47,202	169%	-29,108	-28%	-24,522	-25%
2%	Home Energy Reports	77,320	-28,988	-27%	-8,343	-10%	-8,343	-10%
2%	Residential New Construction	74,240	16,937	30%	913	1%	0	0%
<b>34%</b>	<b>Residential Total</b>	<b>1,237,473</b>	<b>88,120</b>	<b>8%</b>	<b>141,302</b>	<b>13%</b>	<b>134,595</b>	<b>12%</b>
<b>40%</b>	<b>Residential &amp; Income Eligible Total</b>	<b>1,479,189</b>	<b>7,085</b>	<b>0%</b>	<b>95,536</b>	<b>7%</b>	<b>94,603</b>	<b>7%</b>
<b>100%</b>	<b>Portfolio Total</b>	<b>3,670,815</b>	<b>665,521</b>	<b>22%</b>	<b>370,171</b>	<b>11%</b>	<b>224,664</b>	<b>7%</b>

# Gas Budget



## IMPLEMENTATION BUDGET

% of 2025 Portfolio	Program	2025 Annual Plan (First Draft)	2025 Annual Plan (First Draft) Compared to 2023 Actuals		2025 Annual Plan (First Draft) Compared to 2024 Annual Plan		2025 Annual Plan (First Draft) Compared to 2025 Three-Year Plan	
6%	Large C&I New Construction	\$2,165,684	-\$1,746,816	-45%	-\$70,691	-3%	-\$166,650	-7%
13%	Large C&I Retrofit	\$4,759,206	\$2,100,806	79%	\$282,676	6%	\$89,504	2%
2%	Small Business Direct Install	\$619,034	\$310,734	101%	-\$138,308	-18%	-\$144,915	-19%
2%	C&I Multifamily	\$861,424	\$179,424	26%	-\$18,397	-2%	\$33,706	4%
0%	Comprehensive Marketing - Commercial and Industrial	\$0	\$0		\$0		\$0	
0%	Commercial Pilots	\$0	-\$64,100	-100%	\$0		\$0	
0%	Finance Costs	\$0	\$0		\$0		\$0	
0%	Community Based Initiatives - C&I	\$19,642	\$11,842	152%	\$15,943	431%	\$15,893	424%
4%	Rhode Island Infrastructure Bank	\$1,317,592	\$55,092	4%	\$55,092	4%	\$55,092	4%
0%	Commercial Workforce Development	\$0	-\$3,600	-100%	-\$32,100	-100%	-\$32,100	-100%
<b>28%</b>	<b>C&amp;I Total</b>	<b>\$9,742,582</b>	<b>\$843,382</b>	<b>9%</b>	<b>\$94,215</b>	<b>1%</b>	<b>-\$149,470</b>	<b>-2%</b>
13%	Income Eligible Single Family	\$4,627,733	\$188,333	4%	\$118,315	3%	\$10,432	0%
8%	Income Eligible Multifamily	\$2,905,944	-\$10,356	0%	-\$170,568	-6%	-\$126,728	-4%
0%	Income Eligible Workforce Development	\$0	\$0		\$0		\$0	
<b>21%</b>	<b>Income Eligible Total</b>	<b>\$7,533,677</b>	<b>\$177,977</b>	<b>2%</b>	<b>-\$52,254</b>	<b>-1%</b>	<b>-\$116,296</b>	<b>-2%</b>
6%	Residential HVAC	\$2,290,560	-\$590,640	-20%	\$774,461	51%	\$888,297	63%
36%	EnergyWise Single Family	\$12,837,015	\$5,014,115	64%	\$1,752,689	16%	\$1,329,367	12%
2%	EnergyWise Multifamily	\$855,250	\$415,650	95%	-\$584,445	-41%	-\$523,026	-38%
1%	Home Energy Reports	\$393,228	\$14,728	4%	\$38,327	11%	\$38,455	11%
2%	Residential New Construction	\$628,993	-\$108,707	-15%	\$49,142	8%	\$12,051	2%
0%	Comprehensive Marketing - Residential	\$85,000	\$13,400	19%	\$5,330	7%	\$2,942	4%
0%	Residential Pilots	\$0	\$0		\$0		\$0	
0%	Community Based Initiatives - Residential	\$47,862	\$47,862		\$1,395	3%	\$0	0%
0%	Residential Workforce Development	\$0	\$0		\$0		\$0	
<b>49%</b>	<b>Residential Total</b>	<b>\$17,137,908</b>	<b>\$4,806,408</b>	<b>39%</b>	<b>\$2,036,898</b>	<b>13%</b>	<b>\$1,748,084</b>	<b>11%</b>
<b>70%</b>	<b>Residential &amp; Income Eligible Total</b>	<b>\$24,671,585</b>	<b>\$4,984,385</b>	<b>25%</b>	<b>\$1,984,644</b>	<b>9%</b>	<b>\$1,631,789</b>	<b>7%</b>
1%	EERMC	\$356,604	-\$27,096	-7%	\$10,716	3%	\$10,716	3%
2%	OER	\$534,906	-\$60,394	-10%	-\$107,931	-17%	-\$93,839	-15%
<b>3%</b>	<b>Regulatory Total</b>	<b>\$891,510</b>	<b>-\$87,490</b>	<b>-9%</b>	<b>-\$97,215</b>	<b>-10%</b>	<b>-\$83,123</b>	<b>-9%</b>
<b>100%</b>	<b>Portfolio Total</b>	<b>\$35,305,677</b>	<b>\$5,740,277</b>	<b>19%</b>	<b>\$1,981,644</b>	<b>6%</b>	<b>\$1,399,196</b>	<b>4%</b>

# Gas Lifetime Cost to Achieve (\$/MMBtu)



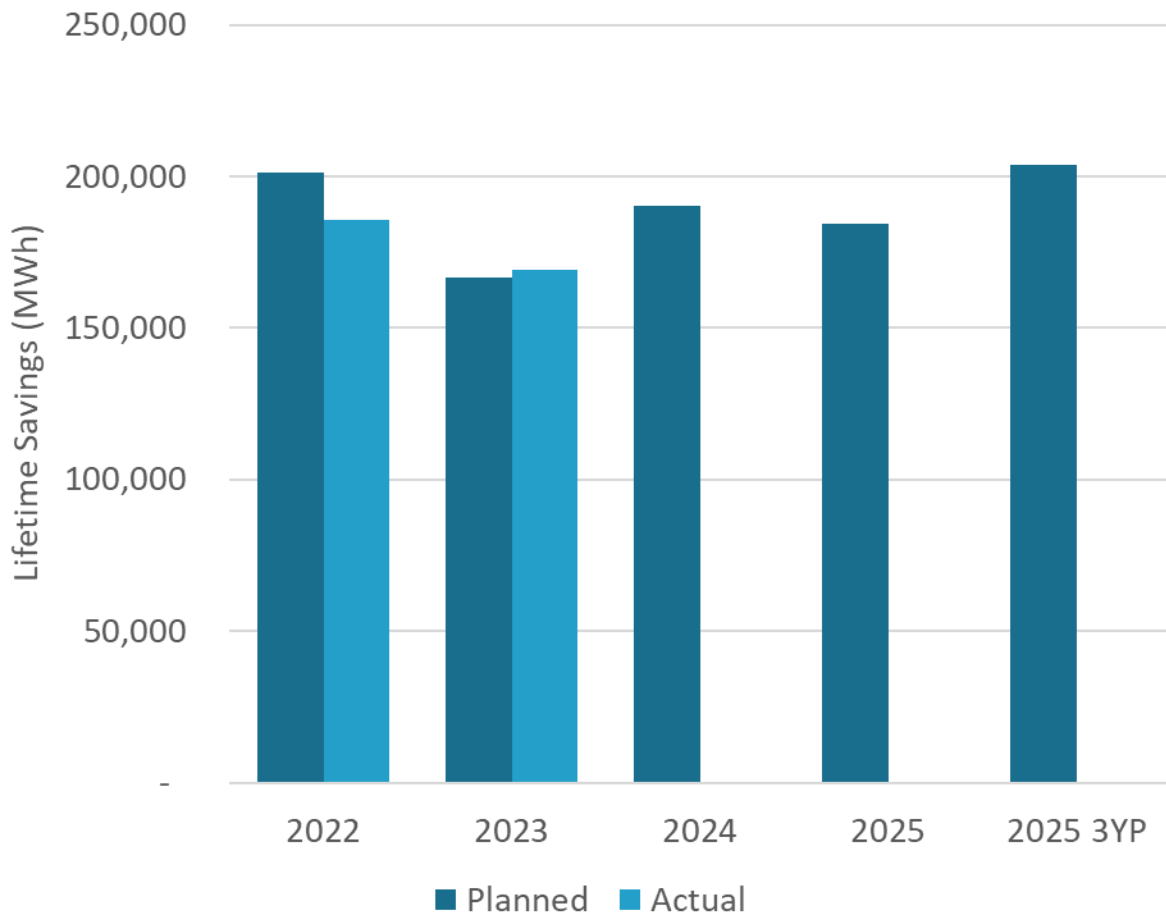
\$/LIFETIME MMBtu

Program	2025 Annual Plan (First Draft)	2025 Annual Plan (First Draft) Compared to 2023 Actuals		2025 Annual Plan (First Draft) Compared to 2024 Annual Plan		2025 Annual Plan (First Draft) Compared to 2025 Three-Year Plan	
		Change (\$)	Change (%)	Change (\$)	Change (%)	Change (\$)	Change (%)
Large C&I New Construction	\$2.03	-\$3.65	-64%	-\$1.37	-40%	-\$1.29	-39%
Large C&I Retrofit	\$4.99	\$1.15	30%	\$0.83	20%	\$1.03	26%
Small Business Direct Install	\$5.71	\$1.99	54%	-\$0.67	-11%	-\$0.73	-11%
C&I Multifamily	\$13.79	\$3.90	39%	\$0.38	3%	\$0.17	1%
<b>C&amp;I Total</b>	<b>\$4.45</b>	<b>-\$1.36</b>	<b>-23%</b>	<b>-\$0.59</b>	<b>-12%</b>	<b>-\$0.35</b>	<b>-7%</b>
Income Eligible Single Family	\$38.14	\$3.41	10%	\$0.98	3%	\$0.09	0%
Income Eligible Multifamily	\$24.14	\$9.18	61%	\$5.62	30%	\$5.23	28%
<b>Income Eligible Total</b>	<b>\$31.17</b>	<b>\$8.38</b>	<b>37%</b>	<b>\$4.78</b>	<b>18%</b>	<b>\$4.01</b>	<b>15%</b>
Residential HVAC	\$6.16	-\$0.49	-7%	-\$0.75	-11%	-\$0.70	-10%
EnergyWise Single Family	\$20.09	\$5.18	35%	\$2.03	11%	\$2.08	12%
EnergyWise Multifamily	\$11.38	-\$4.36	-28%	-\$2.43	-18%	-\$2.45	-18%
Home Energy Reports	\$5.09	\$1.53	43%	\$0.94	23%	\$0.94	23%
Residential New Construction	\$8.47	-\$4.40	-34%	\$0.56	7%	\$0.16	2%
<b>Residential Total</b>	<b>\$13.85</b>	<b>\$3.12</b>	<b>29%</b>	<b>\$0.07</b>	<b>1%</b>	<b>-\$0.11</b>	<b>-1%</b>
<b>Residential &amp; Income Eligible Total</b>	<b>\$16.68</b>	<b>\$3.31</b>	<b>25%</b>	<b>\$0.28</b>	<b>2%</b>	<b>\$0.04</b>	<b>0%</b>
<b>Portfolio Total</b>	<b>\$9.62</b>	<b>-\$0.22</b>	<b>-2%</b>	<b>-\$0.48</b>	<b>-5%</b>	<b>-\$0.22</b>	<b>-2%</b>

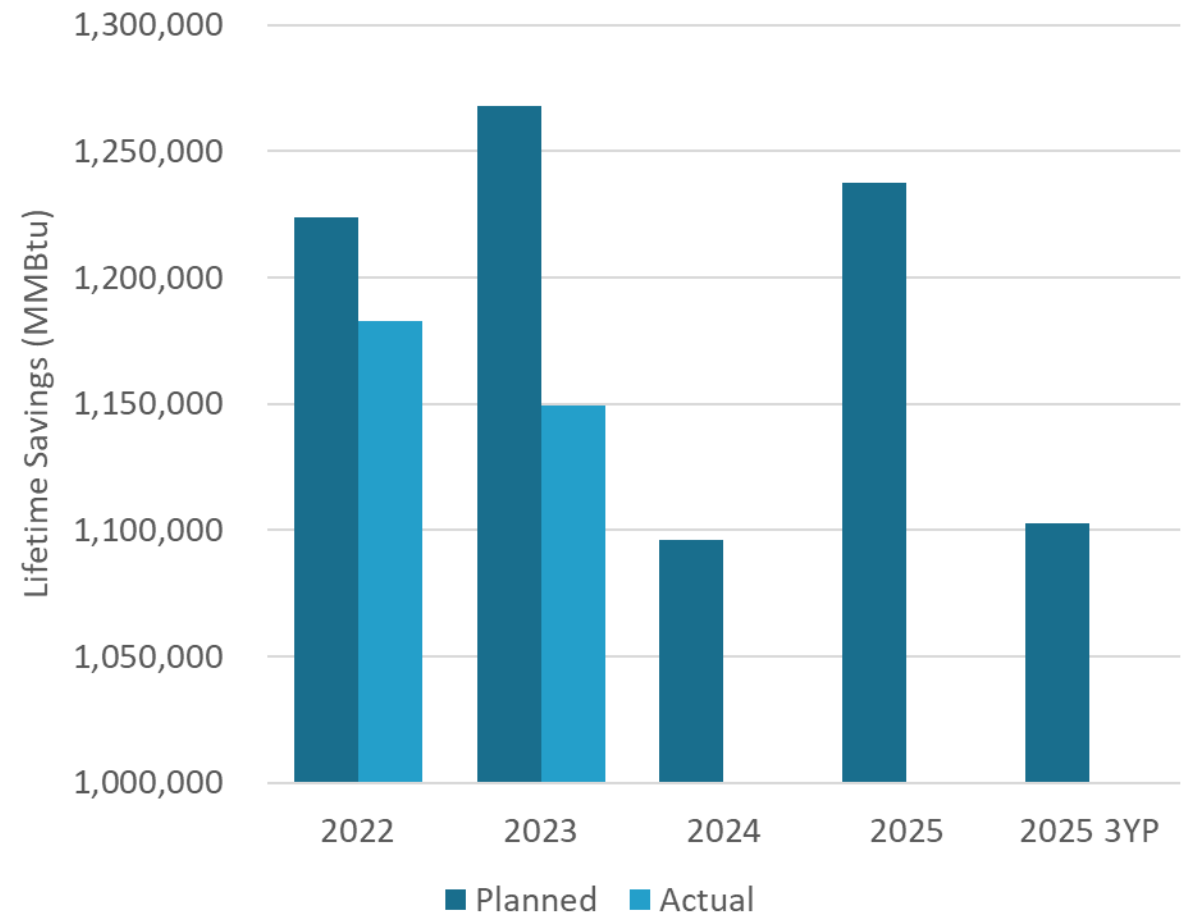
# Residential Lifetime Savings



### Electric Lifetime Savings (MWh) - Residential Total



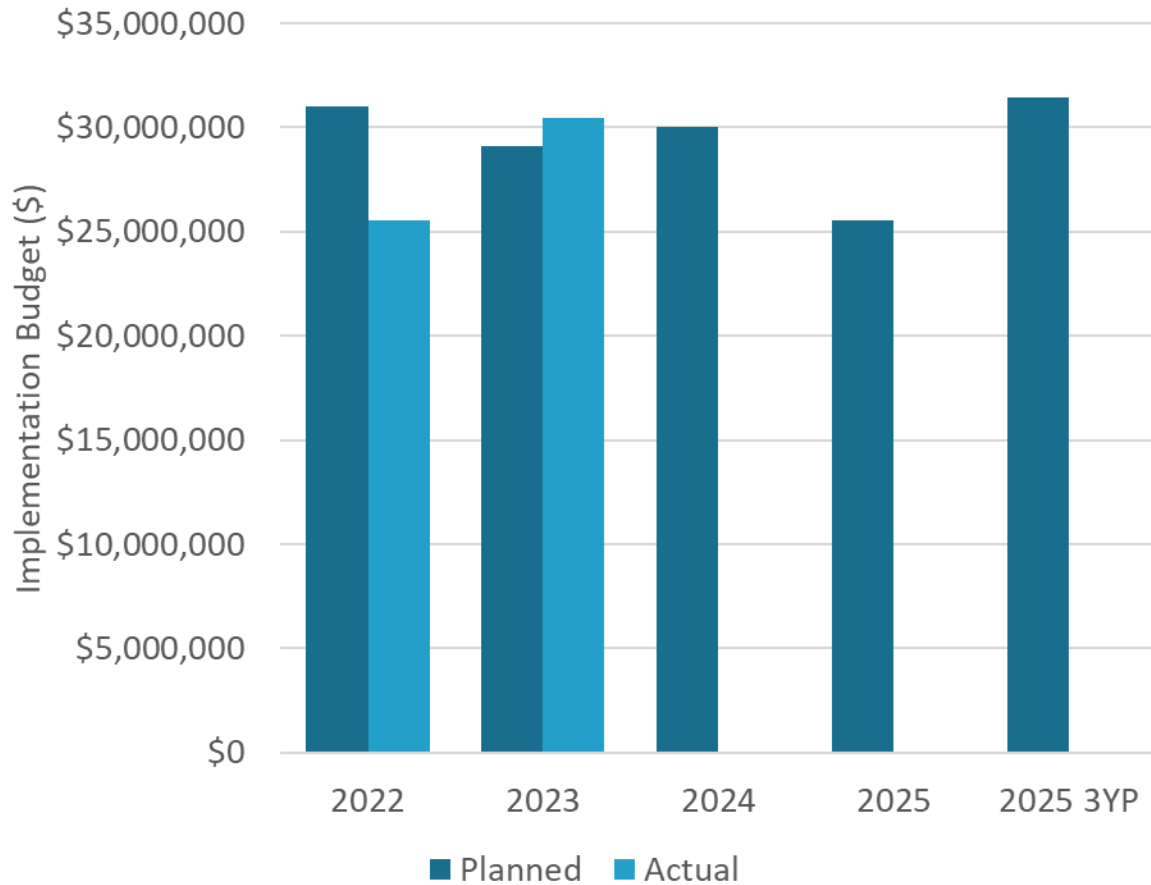
### Gas Lifetime Savings (MMBtu) - Residential Total



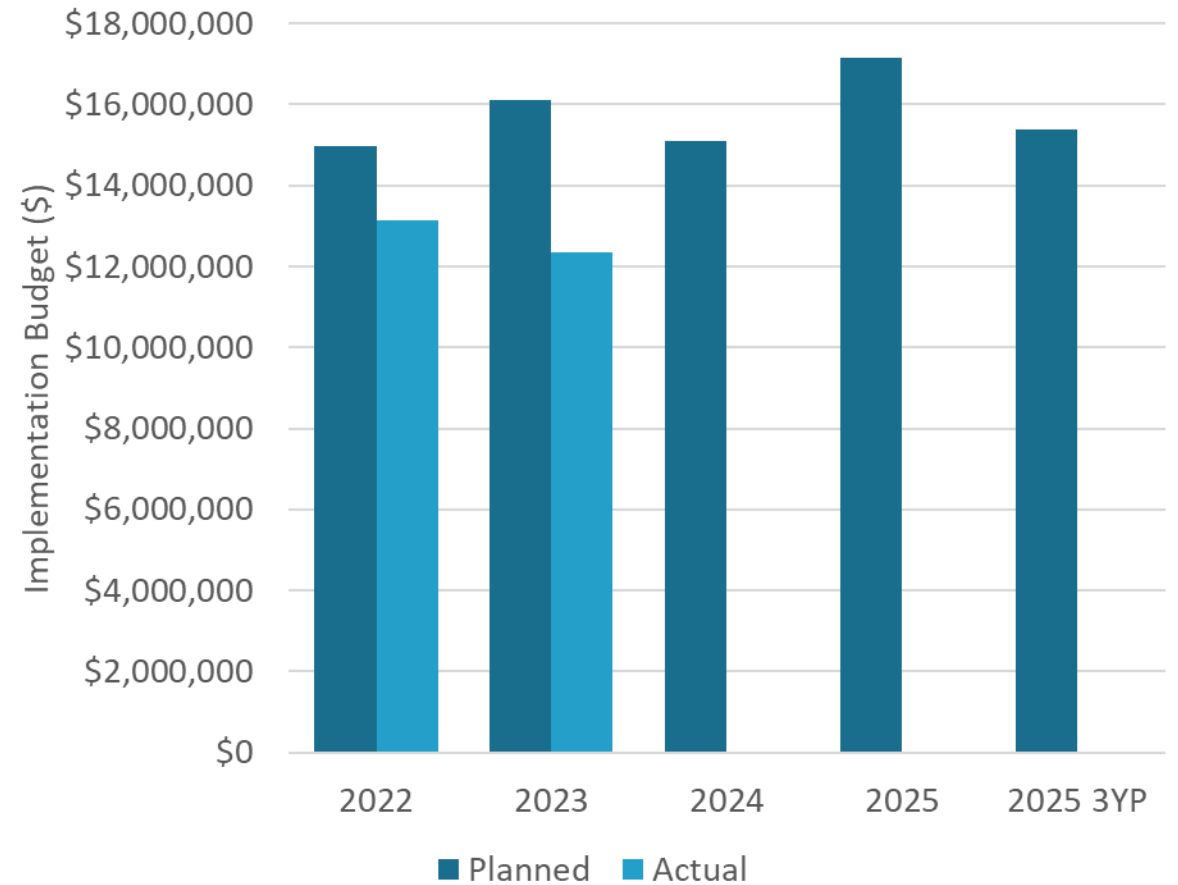
# Residential Implementation Budget



### Electric Implementation Budget (\$) - Residential Total



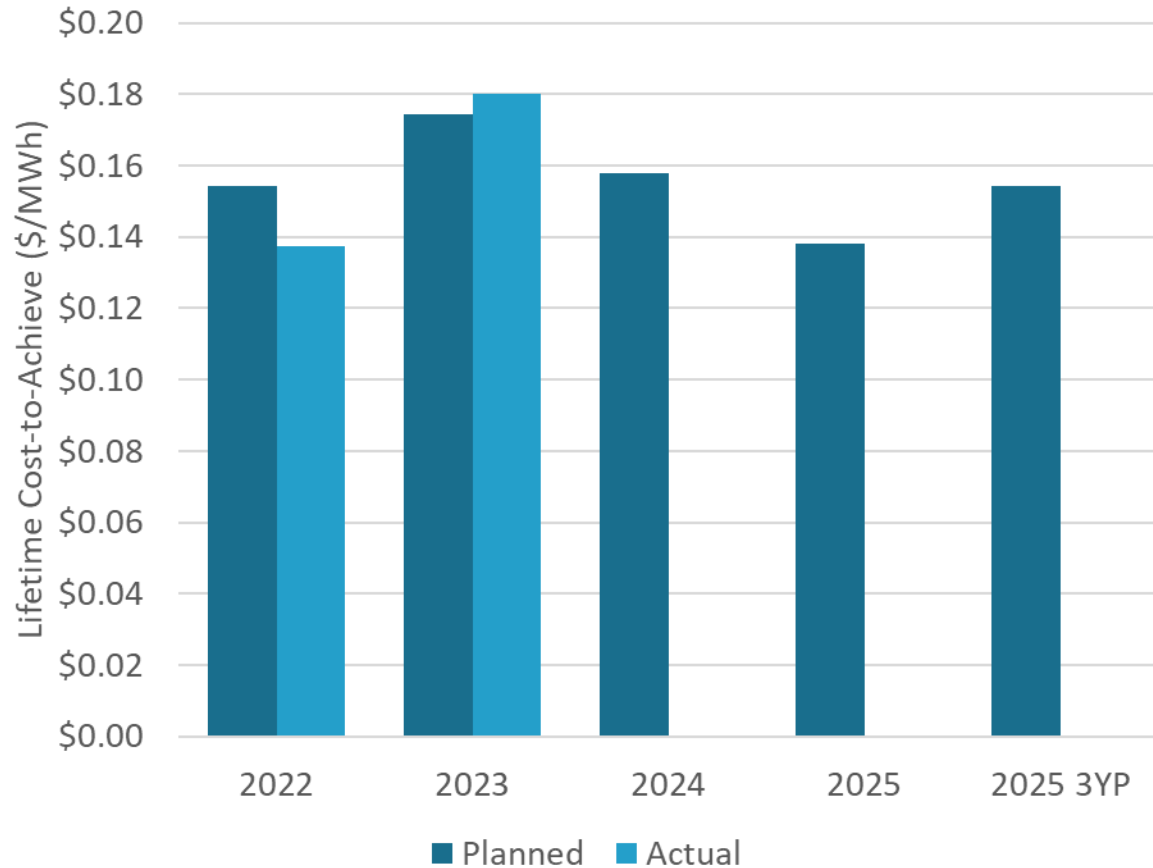
### Gas Implementation Budget (\$) - Residential Total



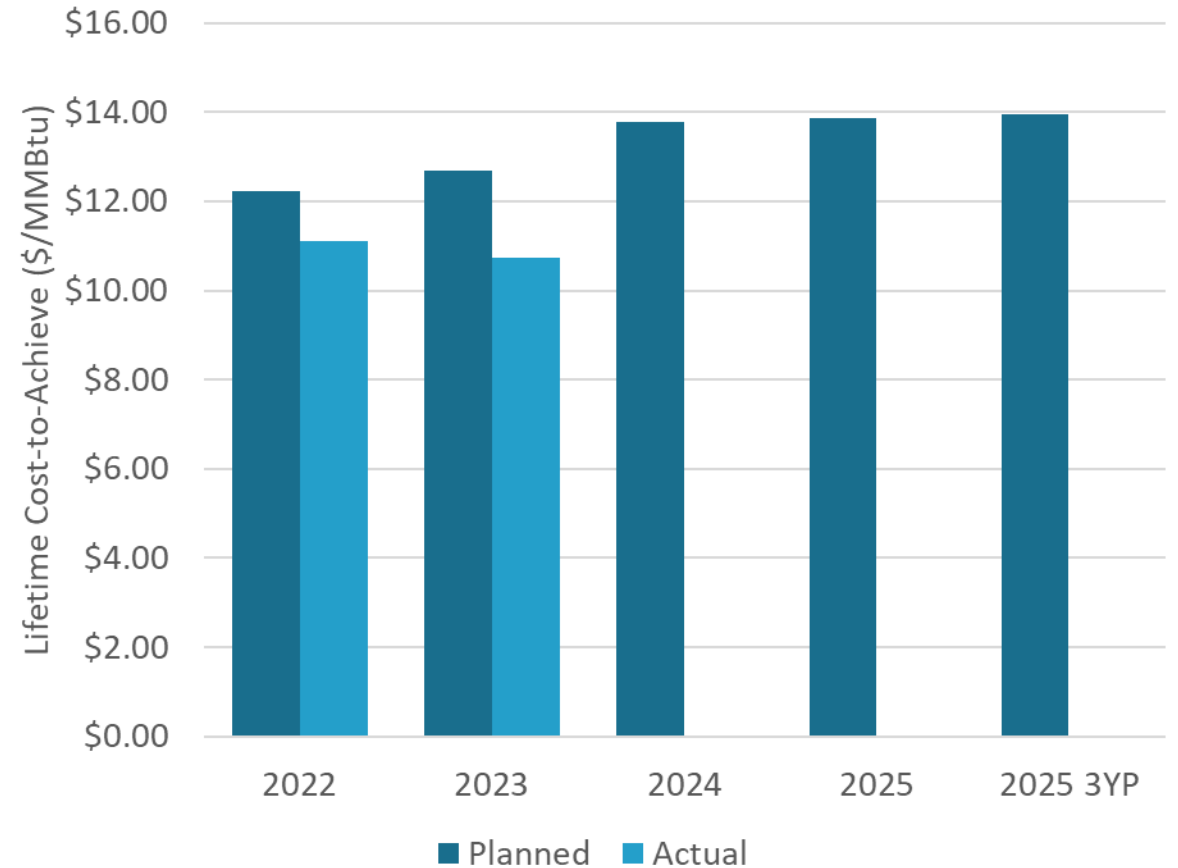
# Residential Lifetime Cost-to-Achieve



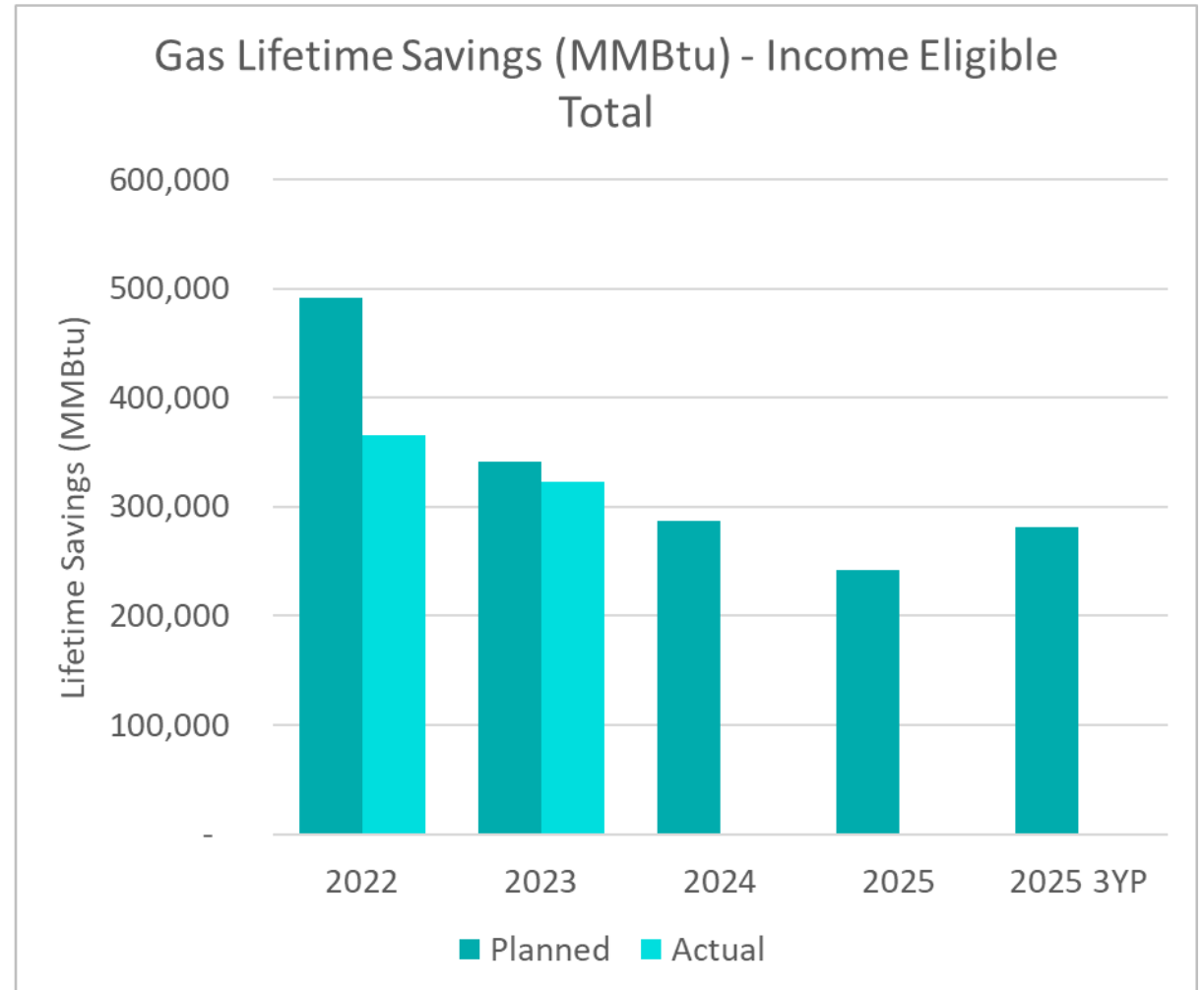
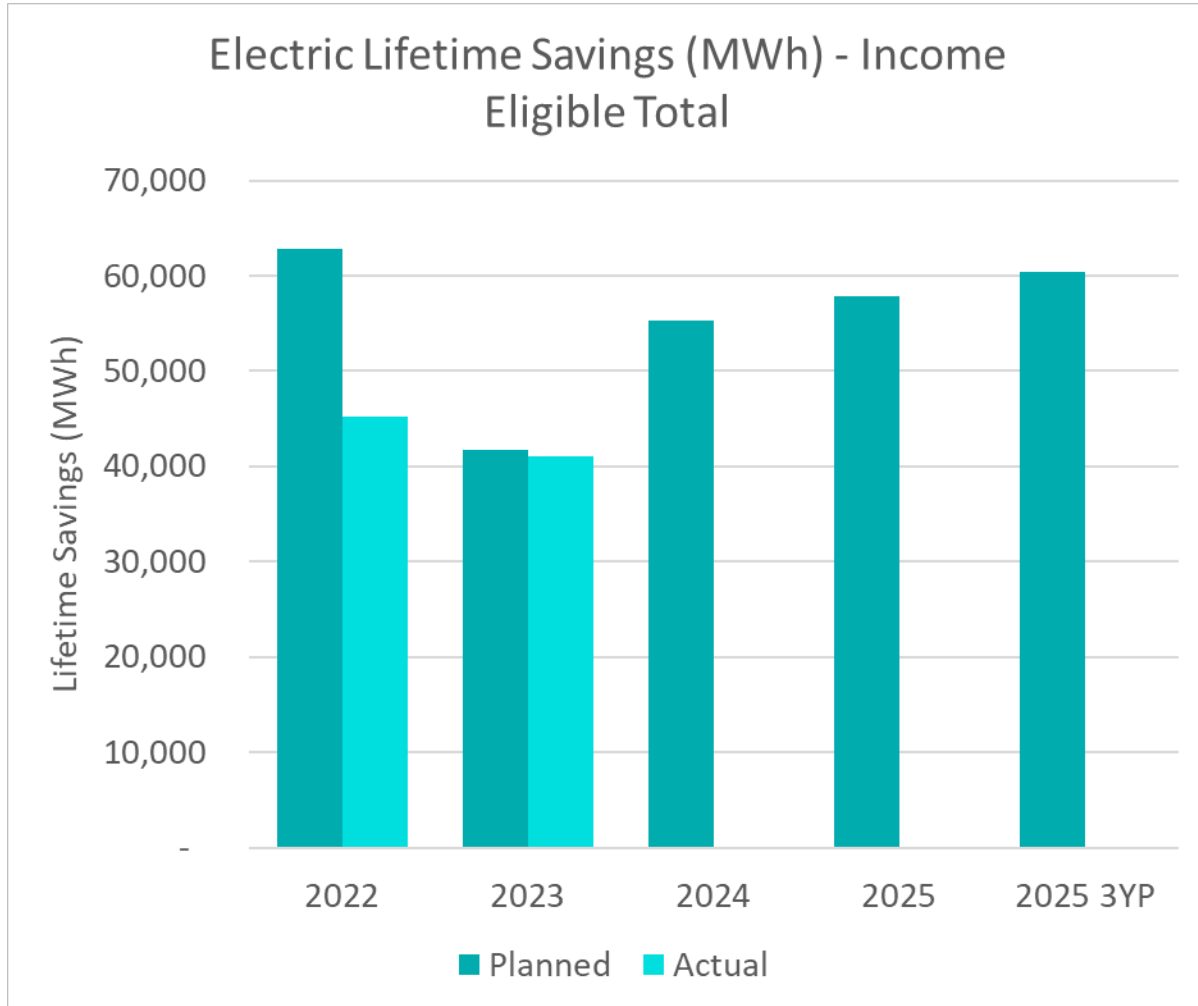
### Electric Cost to Achieve (\$/Lifetime kWh) - Residential Total



### Gas Cost to Achieve (\$/Lifetime MMBtu) - Residential Total



# Income Eligible Lifetime Savings

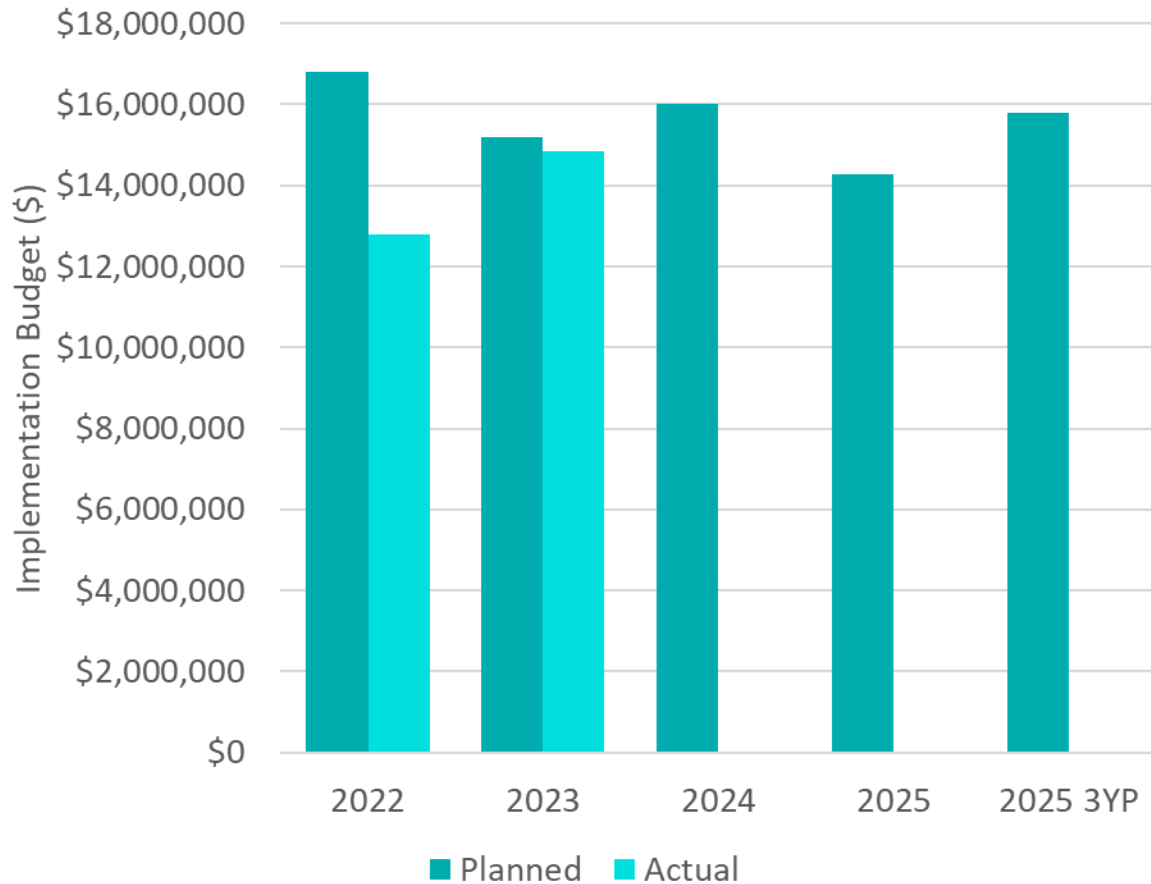




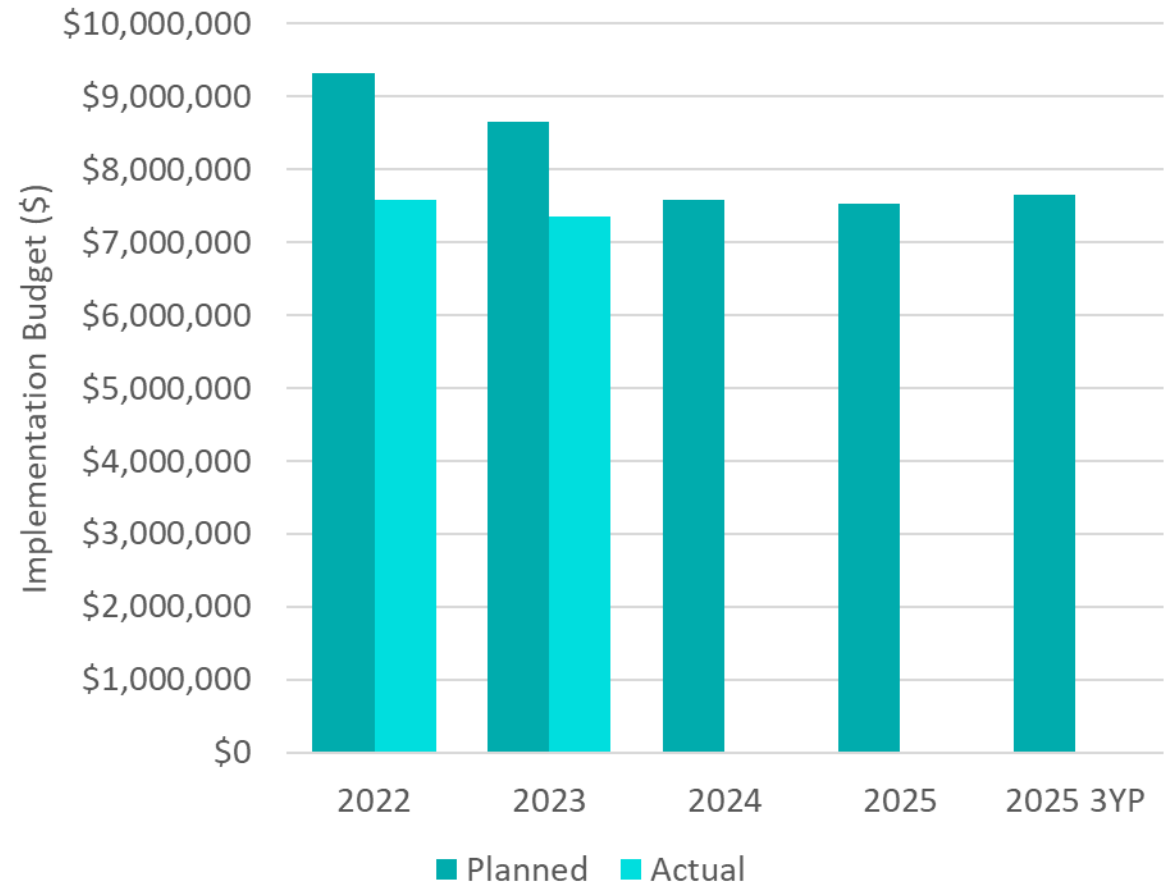
# Income Eligible Implementation Budget



### Electric Implementation Budget (\$) - Income Eligible Total



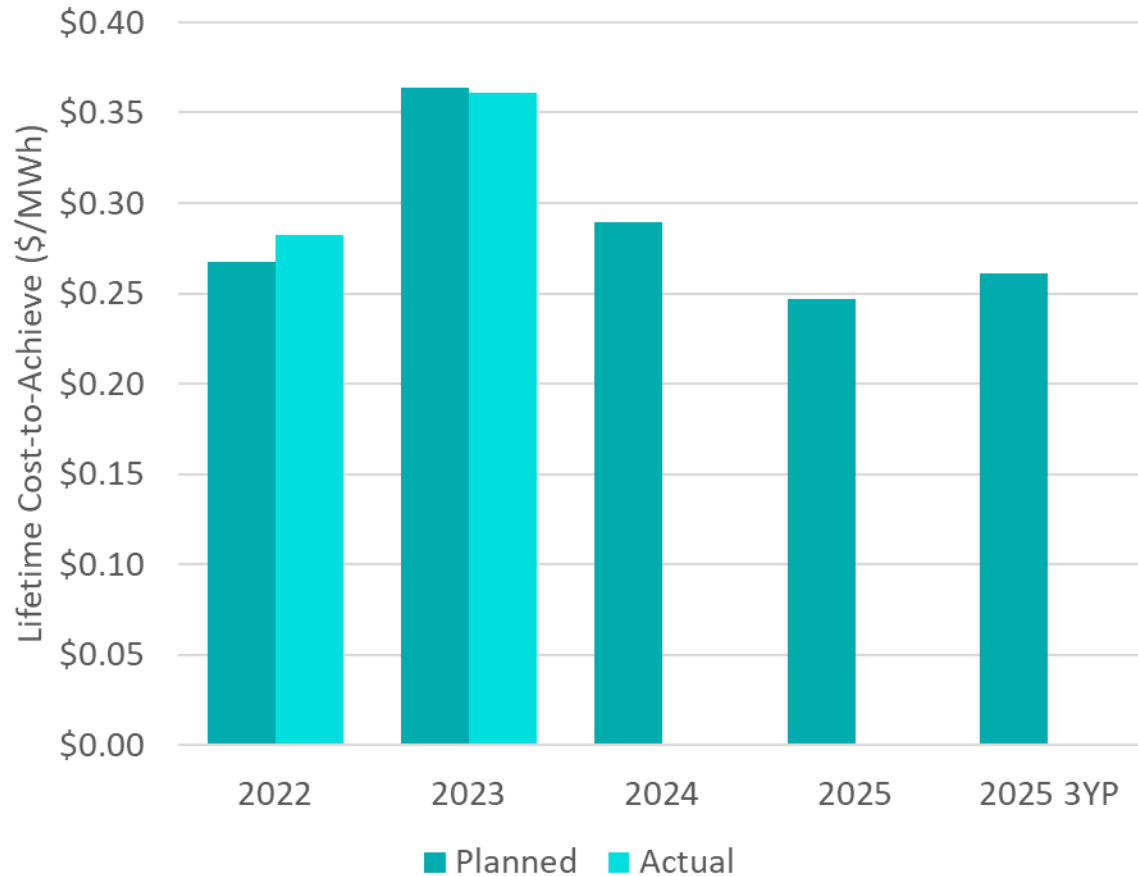
### Gas Implementation Budget (\$) - Income Eligible Total



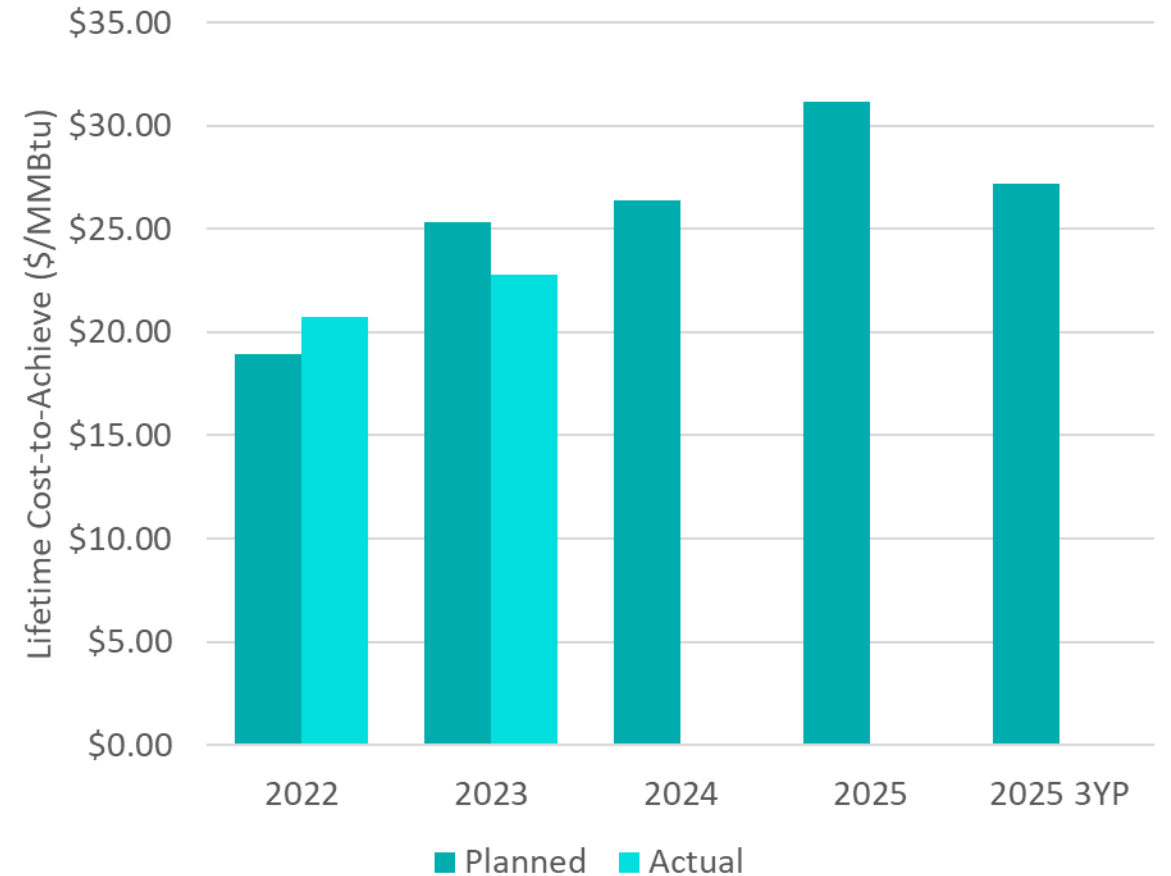
# Income Eligible Lifetime Cost-to-Achieve



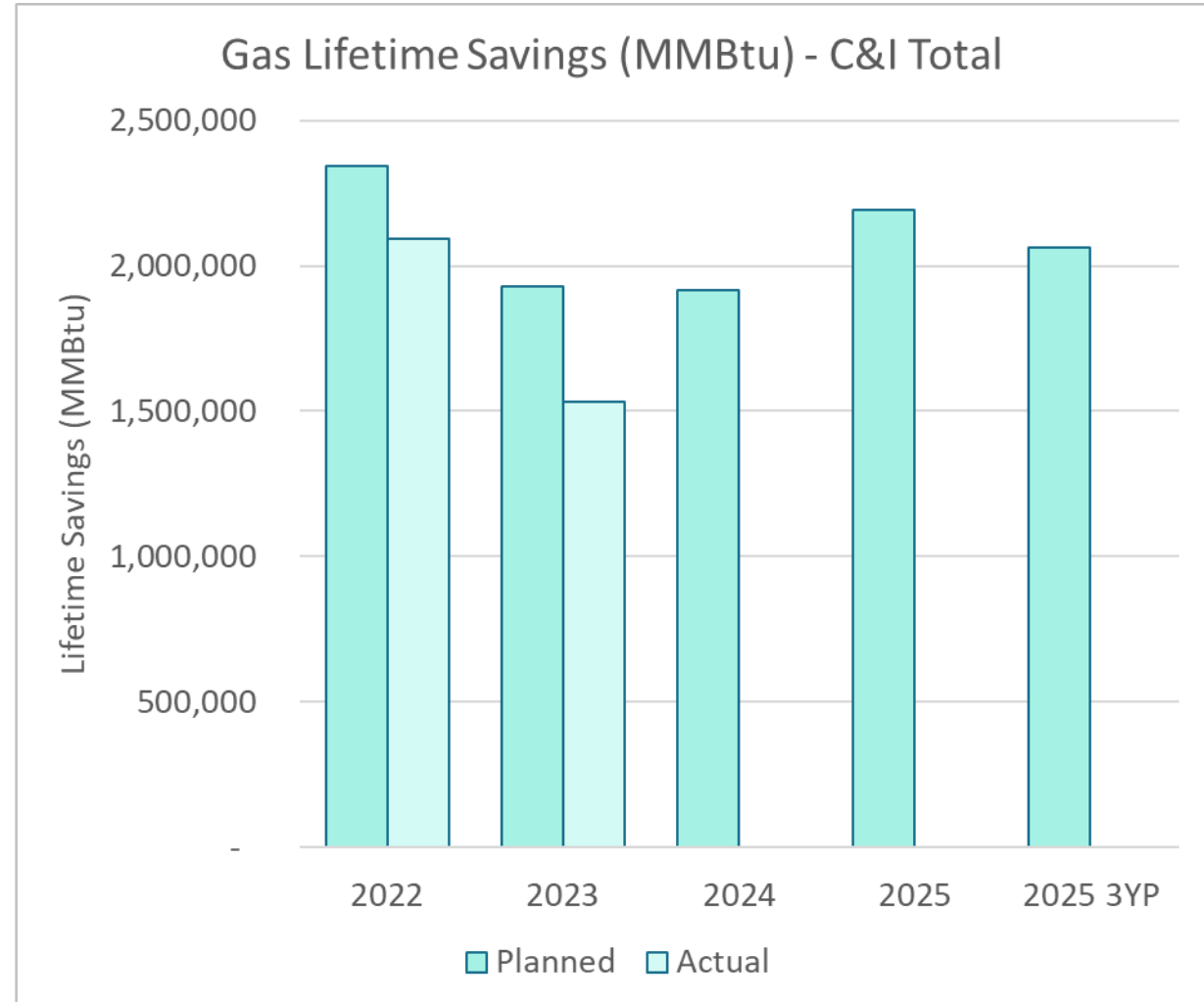
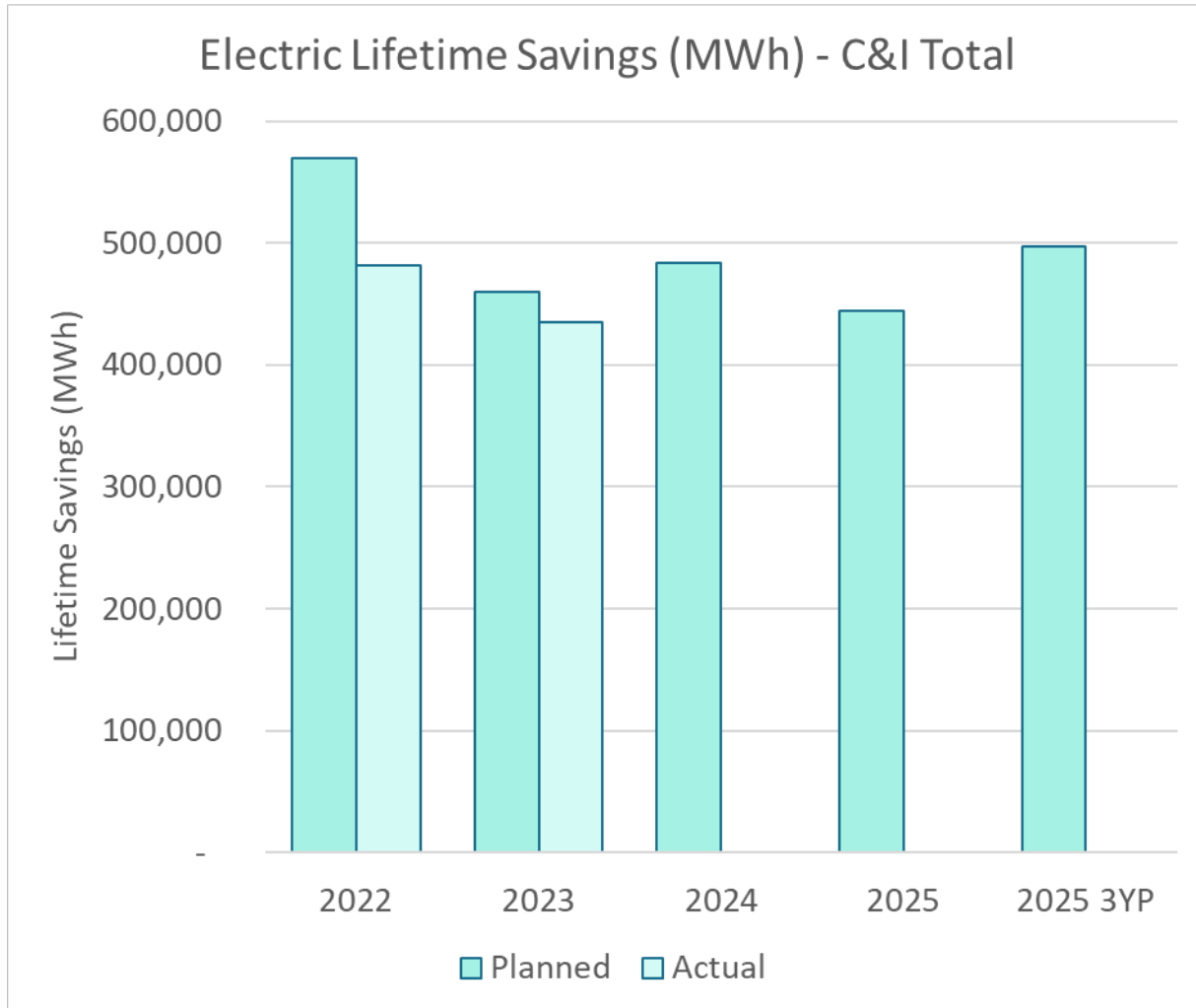
### Electric Cost to Achieve (\$/Lifetime kWh) - Income Eligible Total



### Gas Cost to Achieve (\$/Lifetime MMBtu) - Income Eligible Total



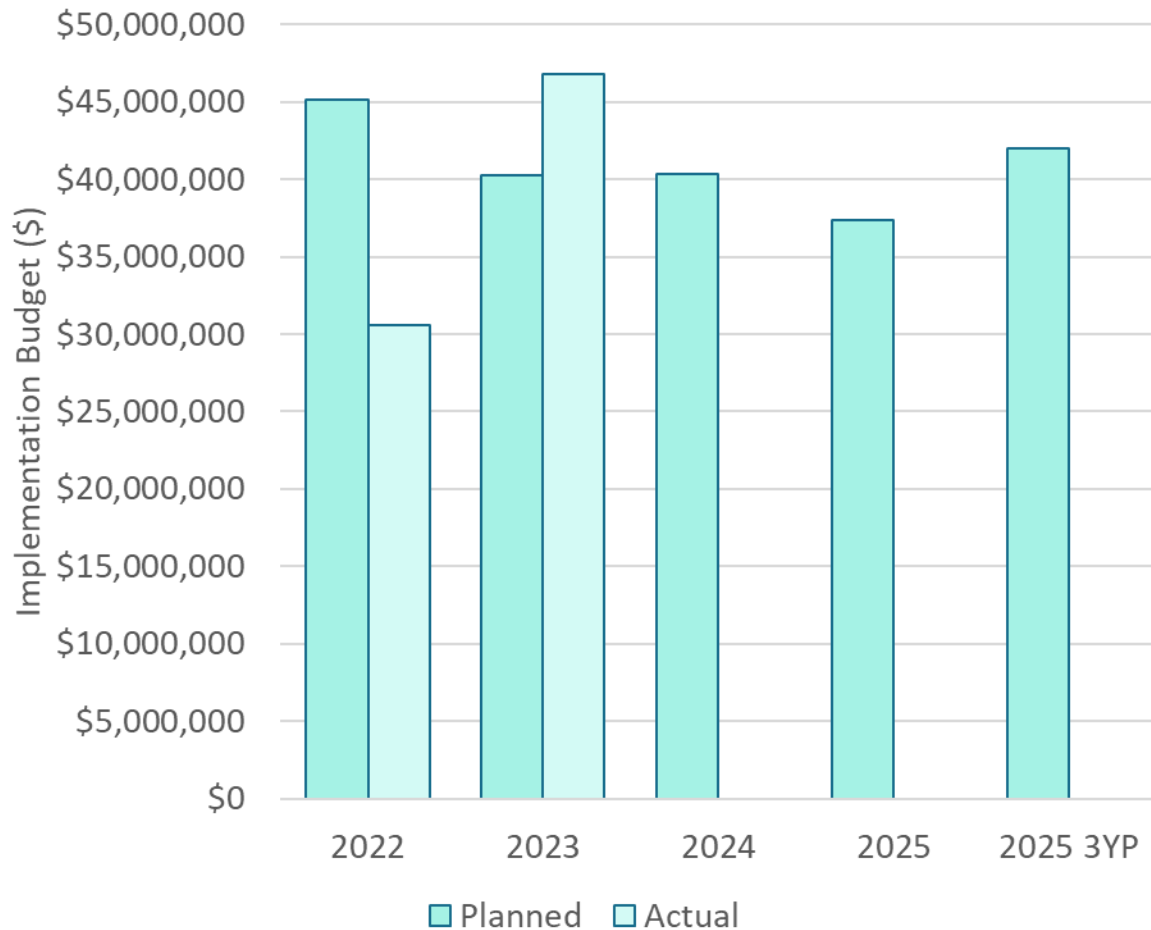
# C&I Lifetime Savings



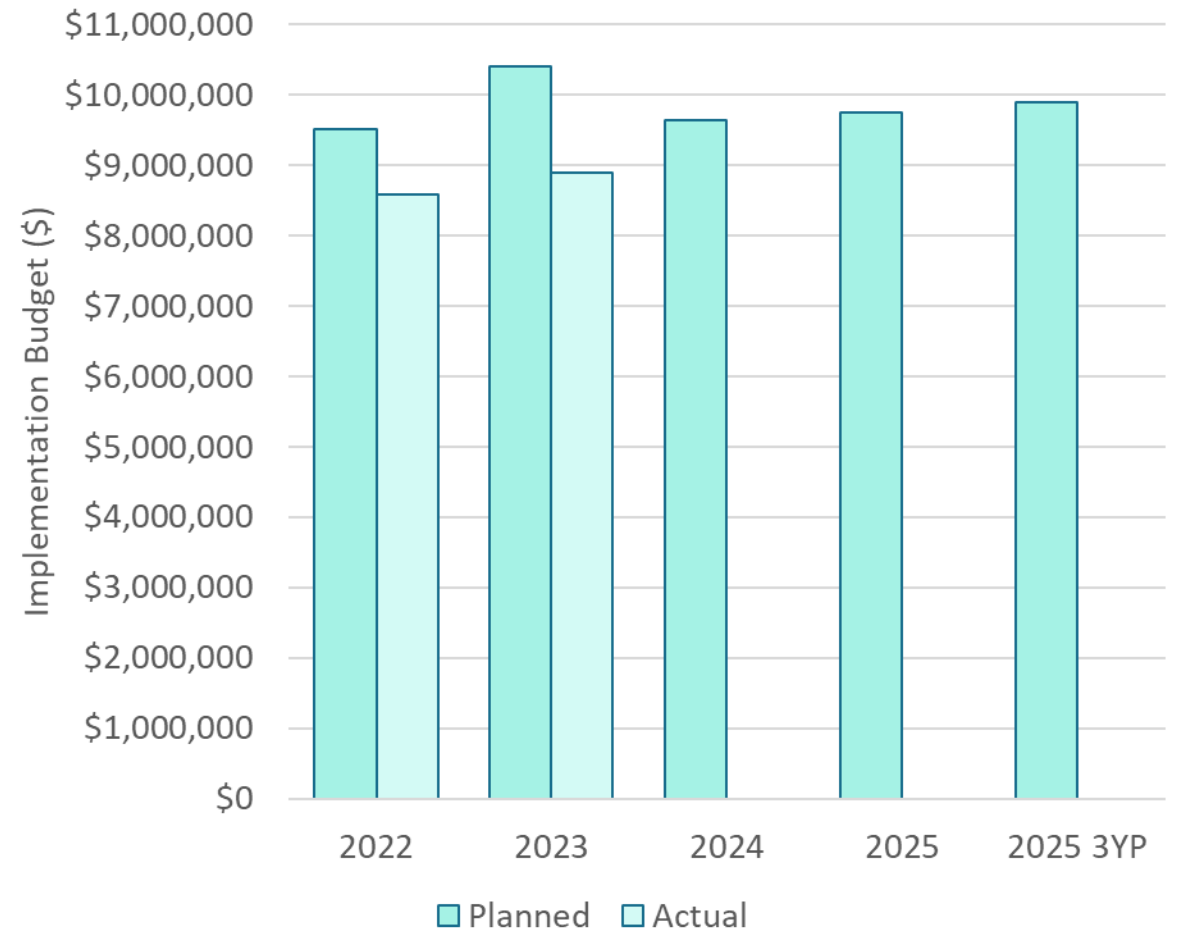
# C&I Implementation Budget



### Electric Implementation Budget (\$) - C&I Total



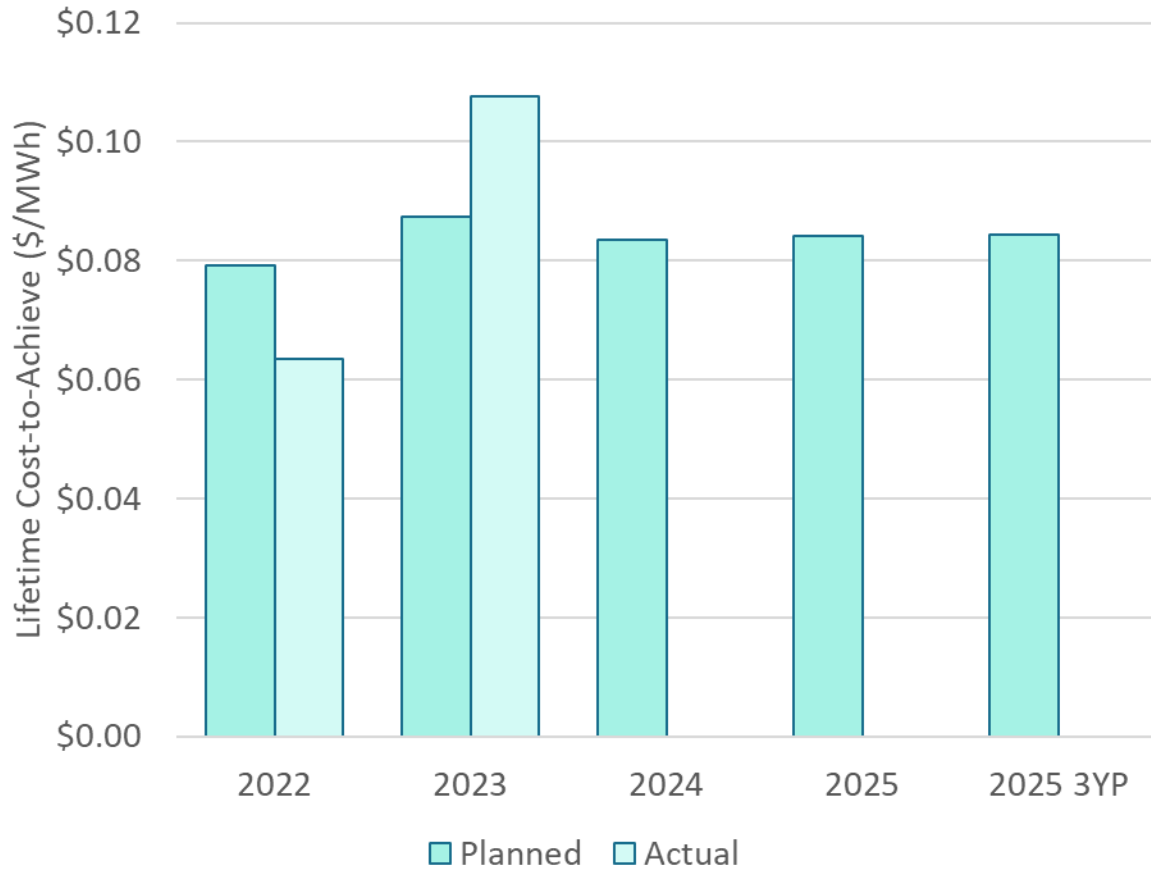
### Gas Implementation Budget (\$) - C&I Total



# C&I Lifetime Cost-to-Achieve



### Electric Cost to Achieve (\$/Lifetime kWh) - C&I Total



### Gas Cost to Achieve (\$/Lifetime MMBtu) - C&I Total

