



STATE OF RHODE ISLAND
INTER-DEPARTMENTAL MEMORANDUM

Date: July 18, 2025

To: Max Righter
Administrator of Purchasing Systems
Department of Administration
Division of Purchases

From: Steven Chybowski
Administrator, Energy Efficiency Programs
Office of Energy Resources

Subject: **Evaluation of Cost Proposals Submitted in Response to RFQ # 25005145 – OER Phase 2 Energy Efficiency Administrator**

Request for Quotations

Below is the cost proposal evaluation of RFQ # 25005145 – OER Phase 2 Energy Efficiency Administrator. Vendors qualified through QLV24003654 have been invited to participate in this solicitation. These qualifying vendors are:

1. The Narragansett Electric Company d/b/a Rhode Island Energy
2. VEIC

Overview:

Please find enclosed a copy of the evaluation of the proposals that were submitted in response to RFQ # 25005145 – OER Phase 2 Energy Efficiency Administrator.

There were two (2) cost proposals submitted to this request from the two qualified vendors:

1. The Narragansett Electric Company d/b/a Rhode Island Energy
2. VEIC

The cost proposals were received by the Technical Review Committee on or before March 14, 2025. The proposals were reviewed by a predetermined Technical Review Committee.

The Technical Review Committee finds **that The Narragansett Electric Company d/b/a Rhode Island Energy** provided the lower cost proposal for the scope of work described in RFQ # 25005145 – OER Phase 2 Energy Efficiency Administrator.

RFQ #25005145 Bid Evaluation Team Detailed Report

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I. Technical Review Committee Information

A Technical Review Committee reviewed the bidder responses to RFQ # 25005145 – OER Phase 2 Energy Efficiency Administrator. The Committee was comprised of the following individuals:

Name	Department	Title
Steven Chybowski	Office of Energy Resources	Administrator, Energy Efficiency Programs
William Owen	Office of Energy Resources	Energy Policy Regulatory Manager
Sarah Doherty	Office of Energy Resources	Thermal Decarbonization Manager
Karen Bradbury*	Office of Energy Resources	Administrator, Energy Legislation and Programs

* Note that Karen Bradbury left her role with the Rhode Island Office of Energy Resources on May 28, 2025 and is no longer a part of the Technical Review Committee.

Additionally, the following individuals participated in the process serving as advisory members to the Technical Review Committee:

Name	Organization	Role
Jim Kennerly	Sustainable Energy Advantage, LLC	OER Technical Consultant
Stephan Wollenburg*	Sustainable Energy Advantage, LLC	OER Technical Consultant
Peter Gill Case	Energy Efficiency and Resource Management Council	Energy Design and Code Representative
Priscilla De La Cruz	Energy Efficiency and Resource Management Council	Residential Representative
Craig Johnson	Optimal Energy, an NV5 Company	EERMC Technical Consultant

* Note that Stephan Wollenburg left his position with Sustainable Energy Advantage, LLC in April 2025, and was replaced by Jim Kennerly as a technical consultant to OER.

The Technical Review Committee and advisory members met on the following date(s):

Meeting #	Date and Time	Place
1	Monday, April 14, 2025 @ 3:00-4:00PM ET	Teams Call
2	Wednesday, April 16, 2025 @ 2:30-3:30PM ET	Teams Call
3	Tuesday, April 22, 2025 @ 10:00-11:00AM ET	Teams Call
4	Tuesday, May 6, 2025 @ 10:00-11:00AM ET	Teams Call
5	Tuesday, May 27, 2025 @ 10:00-11:00AM ET	Teams Call

II. Vendor Proposals Reviewed

The following Vendors submitted responsive proposal packages that were reviewed by the Committee:

Vendor Name
The Narragansett Electric Company d/b/a Rhode Island Energy
VEIC

III. Cost Proposal Review Process and Recommendations:

Review Process:

Each member of the Technical Review Committee and its advisory members conducted a thorough, independent evaluation of each cost proposal. The Committee and its advisory members each independently reviewed the proposals before discussing with other members. The Committee held five meetings to discuss the proposals. At these meetings, each Committee Member was provided with an opportunity to share their evaluation and takeaways of each cost proposal.

Qualified vendors were asked to submit their cost proposals for one year of energy efficiency programming, comprised of budget and spending plans for both an electric efficiency program and a gas efficiency program, combining for a grand total cost proposal. Both vendors submitted cost proposals responsive to this request.

Clarifying questions regarding the cost proposals were submitted to each of the vendors on April 28th, 2025. Both vendors responded to the clarifying questions by May 5th, 2025.

The Narragansett Electric Company d/b/a Rhode Island Energy submitted an electric program cost proposal of \$86,957,700 and a gas program cost proposal of \$38,370,500, for a grand total cost proposal of **\$125,328,200.**

VEIC submitted an electric program cost proposal of \$96,309,000 and a gas program proposal of \$34,159,000, for a grand total cost proposal of **\$130,468,000.**

Based on this cost proposal comparison, The Narragansett Electric Company d/b/a Rhode Island Energy has provided the lower cost proposal by a difference of \$5,139,800. Per the solicitation-specific selection process, both bidders have completed the requirements of the second phase of this solicitation, and both vendors are recommended to advance to the Phase 3, Benefit-Cost Analysis step of the procurement process.

Ranking	Vendor	Total Cost
1	The Narragansett Electric Company d/b/a Rhode Island Energy	\$125,328,200
2	VEIC	\$130,468,000